OMB NO. 1105-0002

|                 | For Six Month Perio  | vd Ending               | JUN - 1 20     | 04                   |                              |
|-----------------|--|-------------------------|----------------|----------------------|------------------------------|
|                 | Tot of a Month Lette   | A Linding               | (Insert date)  |                      |                              |
|                 | I-   | REGISTRA                | NT             | $\alpha \alpha A$    |                              |
| 1. (a) Name of  | Registrant   | (b) Regis               | tration No.    | 3911                 |                              |
| BSMG V          | Worldwide dba Weber Shandwick  |                         | `              | • • • •              |                              |
| (c) Business    | Address(es) of Registrant  |                         |                |                      |                              |
| 700 1:          | 3th Street, N.W., #800   |                         |                |                      |                              |
| Washi           | ngton, D.C. 20005  |                         |                |                      |                              |
| 2. Has there be | een a change in the information previously f   | furnished in co         | onnection with | the following:       |                              |
| (a)             | If an individual: (1) Residence address (2) Citizenship (3) Occupation                     | Yes □<br>Yes □<br>Yes □ | No 🗔<br>No 🗔   | ζ                    |                              |
| (b)             | If an organization:  |                         |                |                      |                              |
|                 | <ol> <li>(1) Name</li> <li>(2) Ownership or control</li> <li>(3) Branch offices</li> </ol> | Yes □<br>Yes □<br>Yes □ | No 😡<br>No 💂   | -<br><b>C</b>        | 0784<br>RECUSUS<br>709 JUN 2 |
| (c)             | Explain fully all changes, if any, indicate  | ed in items (a)         | and (b) above  | •                    | 29                           |
|                 | N/A  |                         |                |                      | PM 3: 56                     |
|                 | IF THE REGISTRANT IS AN INDIVI   | IDUAL, OMIT I           | RESPONSE TO I  | TEMS 3, 4, AND 5(a). |                              |
| 3. If you have  | previously filed Exhibit C <sup>1</sup> , state whether as                                 | ny changes the          |                |                      | nonth reporting period.      |
| If yes,         | have you filed an amendment to the Exhib   | it C?                   | Yes □          | No □                 |                              |
| If no,          | please attach the required amendment.  |                         |                |                      |                              |

<sup>1</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (a waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

| 4. (a) Have any persons reporting period? | ceased acting as partners, o<br>Yes □  | fficers, directors or similar<br>No 🕏           | officials of the registrant du   | ring this 6 month                            |
|---|--|---|--|--|
| If yes, furnish the                       | following information:   |   |  |  |
| Name                                      | Posit  | ion   | Date Connec  | tion Ended                                   |
| (b) Have any persons                      | become partners, officers, officers  | lirectors or similar officials<br>No <b>K</b> K | during this 6 month reporti  | ng period?                                   |
| If yes, furnish the                       | following information:   |   |  |  |
| Name                                      | Residence<br>Address   | Citizenship                                     | Position   | Date<br>Assumed                              |
| 5. (a) Has any person na                  | nmed in item 4(b) rendered s<br>Yes □  | ervices directly in furtherar                   | nce of the interests of any fo   | oreign principal?                            |
| If yes, identify each                     | ch such person and describe  | his service.                                    |  |  |
| connection with the                       | ee or individuals, who have<br>he registrant during this 6 m<br>following information:   | filed a short form registration onth reporting? | on statement, terminated the<br>Yes柸 No □                                      | eir employment or                            |
| Name                                      |  | Position or connection                          | Da   | ate terminated                               |
| See Attached                              | d  |   |  |  |
| rendered or vill re                       | onth reporting period, has the<br>ender services to the registra<br>secretarial, or in a related or  | int directly in furtherance of                  | ees or in any other capacity<br>f the interests of any foreign<br>Yes XX No [] | , any persons who<br>a principal(s) in other |
| If yes, furnish the                       | following information:   |   |  |  |
| Name                                      | Residence<br>Address   | Citizenship                                     | Position   | Date<br>Assumed                              |
| See Attached                              | d  |   |  |  |
| statement?                                | stration statements been filed Yes   Exercise Yes   The statements been filed the statement between the statements been filed the statements been filed the statements been filed the statements between the statements been filed the statements between the statements between the statements between the statements between the statement between the statements be | No ∐  | ed in Items 5(a) and 5(c) of   | the supplemental                             |

### II - FOREIGN PRINCIPAL

| 7. Has your con  | nnection with any fo                          | oreign principa<br>Yes □                             | l ended duri<br>No <b>K</b> K | ing this 6 mo | onth reporting per          | iod?                                   |       |
|------------------|---|--|-------------------------------|---------------|-----------------------------|--|-------|
| If yes, furnis   | h the following info                          | ormation:  |                               |               |                             |  |       |
| Name of fore     | ign principal                                 |  |                               |               | 1                           | Date of termination                    |       |
|                  |   |  |                               |               |                             |  |       |
| 8. Have you ac   | quired any new fore                           | eign principal <sup>2</sup> (<br>Yesx <del>x</del> x | during this (<br>No □         | f month repo  | orting period?              |  |       |
| If yes, furnis   | h following inform                            | ation:   |                               |               |                             |  |       |
| Name and add     | dress of foreign prir                         | cipal  |                               |               |                             | Date acquired                          |       |
| See              | Attached                                      |  |                               |               |                             |  |       |
|                  |   |  |                               |               |                             |  |       |
|                  |   |  |                               |               |                             |  |       |
| reporting per    | iod. Attached                                 | nis / and 6, 11 a                                    | any, nst 1010                 | eign principa | ais- whom you co            | ntinued to represent during the 6 n    | ionth |
| ***              |   |  | _                             |               |                             |  |       |
| 10. <b>EXHIB</b> | TS A AND B<br>Have you filed fo               | r each of the ne                                     | ewly acquir                   | ed foreign p  | rincipals in Item 8         | the following:                         |       |
|                  | Exhibit A <sup>3</sup> Exhibit B <sup>4</sup> | Yes k<br>Yes k                                       | ₹<br>₹                        | No □<br>No □  |                             |  |       |
|                  | If no, please attac                           | h the required o                                     | exhibit.                      |               |                             |  |       |
| (b)              | Have there been a represented durin           | my changes in t<br>g this six montl                  | the Exhibits<br>h period?     | SA and B pr   | eviously filed for<br>Yes □ | any foreign principal whom you<br>No 🖽 |       |
|                  | If yes, have you f                            | iled an amendn                                       | nent to thes                  | e exhibits?   | Yes □                       | No El N/A                              |       |
|                  | If no, please attac                           | h the required a                                     | amendment                     |               |                             |  |       |

<sup>2</sup> The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

3 The Exhibit A, which is filed on form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

4 The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets fourth the information concerning the agreement or understanding between the registrant and the foreign principal.

### **III - ACTIVITIES**

| If yes, identify each such foreign principal and describe in full detail your activities and services:  See Attached  12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity as debelow?  Yes K No   If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other relations. interests and policies sought to be influenced and the means employed to achieve this purpose. If the rearranged, sponsored or delivered speeches, lectures or radio and TV bis adcasts, give details as to dates, places, of denames of speakers and subismatter. | rfined     |
|---|------------|
| See Attached  12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity <sup>5</sup> as debelow? Yes ☑k No ☐  If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among off the relations. interests and policies sought to be influenced and the means employed to achieve this purpose. If the rearranged, sponsored or delivered speeches, lectures or radio and TV by adcasts, give details as to dates, places, of de  | fined      |
| If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among oth the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the rearranged, sponsored or delivered speeches, lectures or radio and TV by adcasts, give details as to dates, places, of de  | fined      |
| If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among oth the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the rearranged, sponsored or delivered speeches, lectures or radio and TV by adcasts, give details as to dates, places, of de  | fined      |
| If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among oth the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the rearranged, sponsored or delivered speeches, lectures or radio and TV by adcasts, give details as to dates, places, of de  | rfined     |
| If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among oth the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the rearranged, sponsored or delivered speeches, lectures or radio and TV by adcasts, give details as to dates, places, of de  | fined      |
| If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among oth the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the rearranged, sponsored or delivered speeches, lectures or radio and TV by adcasts, give details as to dates, places, of de  | fined      |
| If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among oth the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the rearranged, sponsored or delivered speeches, lectures or radio and TV by adcasts, give details as to dates, places, of de  | fined      |
| If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among oth the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the rearranged, sponsored or delivered speeches, lectures or radio and TV by adcasts, give details as to dates, places, of de  | лиса       |
| the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the rarranged, sponsored or delivered speeches, lectures or radio and TV by adcasts, give details as to dates, places, of de   |            |
|   | egistrant  |
| See Attached  |            |
|   |            |
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|   |            |
|   |            |
|   |            |
| 13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits of your foreign principals?  Yes  NoXX  | any or all |
| If yes, describe fully.   |            |
|   |            |
|   |            |
|   |            |
|   |            |
|   |            |
|   |            |

<sup>5</sup> The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government aforeign country or a foreign political party.

### **IV - FINANCIAL INFORMATION**

| 14. (a) | statement, or from a  | n reporting period, have you received any other source, for or in the interests appensation or otherwise? | of any such foreign principal, any  | in Items 7, 8, and 9 of this y contributions, income or        |
|---------|---|---|---|--|
|         | If no, explain why.   |   |   |  |
|         | If yes, set forth belo  | ow in the required detail and separately  | y for each foreign principal an acc   | ount of such monies <sup>6</sup>                               |
|         | Date  | From Whom   | Purpose   | Amount   |
|         | See Attach  | ned   |   |  |
|         |   |   |   | Total  |
| (b)     | RECEIPTS - FUND R.<br>During this 6 month<br>foreign principal na | ASING CAMPAIGN<br>n reporting period, have you received,<br>med in items 7, 8, and 9 of this staten       | as part of a fund raising campaign<br>nent? Yes □ N                                     | n <sup>7</sup> , any money on behalf of any<br>to <b>XX</b>    |
|         | If yes, have you file   | ed an Exhibit D to your registration?   | Yes □ No □  |  |
|         | If yes, indicate the o  | date the Exhibit D was filed. Dat   | e   |  |
| (c)     | RECEIPTS-THINGS Of During this 6 month named in Items 7, 8        | DF VALUE In reporting period, have you received It, and 9 of this statement, or from any No key           | any thing of value <sup>9</sup> other than mor<br>other source, for or in the interests | ney from any foreign principal sof any such foreign principal? |
|         | If yes, furnish the fo  | ollowing information:   |   |  |
| for     | Name of eign principal  | Date received   | Description of thing of value   | Purpose  |

<sup>6, 7.</sup> A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)
8. An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.
9. Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

| 15. (a) | DISBURSEMENTS-MC                              | ONIES  |                    |                       |                            |
|---------|---|--|--------------------|-----------------------|----------------------------|
| ()      |   | reporting period, have you   |                    |                       |                            |
|         | (1) disbursed or ex                           | pended monies in connection with act                                       | ivity on behalf of | any foreign principa  | I named in Items 7, 8, and |
|         | 9 of this stateme                             | ent? Yes 🛣 No [  | 3                  |                       |                            |
|         | (2) transmitted mor                           | nies to any such foreign principal?  | Yes □              | No □                  |                            |
|         | If no, explain in full                        | detail why there were no disbursemen                                       | nts made on behal  | f of any foreign prin | cipal.                     |
|         | If yes, set forth belo<br>monies transmitted, | w in the required detail and separately if any, to each foreign principal. | for each foreign   | principal an account  | of such monies, including  |
|         | Date  | To Whom  | Purpo              | ose                   | Amount                     |
|         | See Attacl                                    | ned  |                    |                       |                            |
|         |   |  |                    |                       |                            |
|         |   |  | ,                  |                       |                            |
|         |   |  |                    |                       |                            |
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|         |   |  |                    |                       |                            |
|         |   |  |                    |                       |                            |
|         |   |  |                    |                       |                            |
|         |   |  |                    |                       |                            |
|         |   |  |                    |                       |                            |

Total

| (b) | DISBURSEMENTS-TO<br>During this 6 month<br>connection with act | reporting period, have          | you disposed of any foreign principal nam  | thing of value <sup>10</sup> other than 1<br>ned in Items 7, 8, and 9 of t<br>Noxi | noney in furtherance of or in his statement?  |
|-----|--|---------------------------------|--|--|---|
|     | If yes, furnish the fo   | ollowing information:           | 103 🗀                                      | 110 <u>7.4</u>   |   |
| _   | Date<br>sposed   | Name of person<br>to whom given | On behalf of<br>what foreign<br>principal  | Description of thing of value  | Purpose   |
|     |  |                                 |  |  |   |
|     |  |                                 |  |  |   |
|     | e e e e e e e e e e e e e e e e e e e                          |                                 |  |  |   |
| (c) | During this 6 month any other person, m                        | ade any contributions o         | you from your own to f money or other thin | igs of value11 in connection   | alf either directly or through<br>with an election to any<br>elect candidates for political |
|     | If yes, furnish the fo   | ollowing information:           |  |  |   |
|     | Date   | Amount or the of value          |  | Name of political organization   | Name of candidate   |

### V-INFORMATIONAL MATERIALS

| 16. | During this 6 month reporting p                                     | eriod, did you pre, re, disse<br>YesXX                         | eminate or cause to be disse<br>No □               | eminated any             | informational materials <sup>12</sup> ? |
|-----|---|--|--|--------------------------|---|
|     | IF YES, RESPOND TO THE R  | EMAINING ITEMS IN SE   | CTION V.   |                          |   |
| 17. | Identify each such foreign princ                                    | cipal.   |  | · <del></del>            |   |
|     | Proesa  |  |  |                          |   |
| 18. | During this 6 month reporting p finance your activities in prepar   | period, has any foreign princing or disseminating inform       | ipal established a budget or<br>ational materials? | r allocated a s<br>Yes [ |   |
|     | If yes, identify each such foreig                                   | n principal, specify amount,                                   | , and indicate for what perion                     | od of time.              |   |
|     |   |  |  |                          |   |
|     |   |  |  |                          |   |
| 19. | During this 6 month reporting prinformational materials include     | period, did your activities in<br>the use of any of the follow | preparing, disseminating or                        | r causing the            | dissemination of                        |
|     | ☐ Radio or TV<br>broadcasts   | ☐ Magazine or newspaper articles                               | ☐ Motion picture f                                 | īlms                     | ☐ Letters or telegrams                  |
|     | ☐ Advertising campaigns   | ☐ Press releases   | ☐ Pamphlets or oth publications                    | ner                      | ☐ Lectures or speeches                  |
|     | □ Internet  | XXOther (specify)  | Briefing Booklet                                   | ts                       |   |
| 20. | During this 6 month reporting p the following groups:               | eriod, did you disseminate o                                   | or cause to be disseminated                        | informationa             | l materials among any of                |
|     | ☐ Public Officials  | Newspaper  | re   | ☐ Librario               | 0.0                                     |
|     | ☐ Legislators   | ☐ Editors  | 13   |                          | ional institutions                      |
|     | ☐ Government agencies   |  | ps or associations                                 |                          | ality groups                            |
|     | Other (specify)   |  |  |                          |   |
| 21. | What language was used in the                                       | informational materials:                                       | <u> </u>   |                          |   |
|     | MXEnglish   |  | (specify)  |                          | <del></del>                             |
| 22. | Did you file with the Registration disseminated or caused to be dis | on Unit, U.S. Department of                                    | Justice a copy of each item                        |                          | rmational materials                     |
| 23. | Did you label each item of such                                     | informational materials with                                   | h the statement required by                        | Section 4(b)             | of the Act?                             |

<sup>12.</sup> The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

### VI--EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

| (Date of signature) | (Type or print name under each signature) |
|---------------------|---|
| 6/22/04             |   |
| •                   | LANCE MORGAN                              |
|                     |   |
| ·                   |   |
|                     |   |
|                     |   |
|                     |   |

SE NO SO IN SE SY

<sup>13</sup> This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

# UNITED STATES DEPARTMENT OF JUSTICE FARA REGISTRATION UNIT CRIMINAL DIVISION WASHINGTON, D.C. 20530

# **NOTICE**

President

Title

| Sup      | Please answer the splemental Statement:           | following questions and                        | return this sheet in triplicate with you   |
|----------|---|--|--|
| 1.<br>CR |   | tem 16 of Section V (In<br>OBD-64-Supplemental | formational Materials - page 8 of Fori<br>l Statement):                          |
|          | YESX  | or NO  | · ·  |
| (If y    | your answer to questio                            | n 1 is "yes" do not answ                       | ver question 2 of this form.)  |
| 2.       | Do you disseminate                                | e any material in conne                        | ction with your registration:  |
|          | YES   | or NO_   |  |
| incl     | -   | logs, posters, brochures                       | ard for our review copies of all mater<br>s, press releases, etc. which you have |
|          | Signature   | <del></del>                                    | 4/22/04<br>Date  |
|          |   |  |  |
|          | Lance Morgan                                      |  |  |
|          | ase type or print name<br>natory on the line abov |  |  |
|          |   |  |  |

# THIS FORM IS TO BE AN OFFICIAL ATTACHMENT TO YOUR CURRENT SUPPLEMENTAL STATEMENT - PLEASE EXECUTE IN TRIPLICATE

### SHORT-FORM REGISTRATION INFORMATION SHEET

### SECTION A

The Department records list active short-form registration statements for the following persons of your organization filed on the date indicated by each name. If a person is not still functioning in the same capacity directly on behalf of the foreign principal, please show the date of termination.

Short Form List For Registrant: BSMG Worldwide

| Last Name   | First Name and Other Names | Registration Termination Role Date |
|-------------|----------------------------|------------------------------------|
| Agoado      | Jen                        | 1/29/04                            |
| Bain        | Thomas Jr.,                | 8/5/02 1/03                        |
| Bell        | Christine T.               | 4/29/03 12/03                      |
| Carlson     | Lars                       | 8/5/02 i/03                        |
| Cormier     | J. Adam                    | 4/24/03 5/03                       |
| Coyle       | Anne                       | 8/5/02                             |
| Craig       | Darren                     | 8/5/02 1/03                        |
| Delahunt    | Kara Mai                   | 9/15/99                            |
| Ford        | Thomas                     | 8/5/02 11/03                       |
| Hallock     | John Robert                | 4/9/03 2/04                        |
| Hindermann  | Laura C.                   | 4/9/03                             |
| Jarzebowski | Conrad                     | 5/15/01                            |
| Keeter      | Brian C.                   | 4/9/03 3/04                        |
| Khoury      | Jason Haitham              | 8/5/02 1/03                        |
| Kobayashi   | Daniel B.                  | 8/5/02 2/04                        |
| Laderman    | <b>Emily</b>               | 8/5/03                             |
| Lynam       | Clare B.                   | 2/4/92                             |
| Maroni      | William John               | 3/18/97                            |
| Meszaros    | James A.                   | 4/15/93                            |
| Morgan      | Lance Ian                  | 2/21/89                            |
| Opinsky     | Howard S.                  | 3/2/01                             |
| Robusto     | Maureen                    | 4/9/03 1/04                        |
| Rusinko     | Jonell                     | 4/9/03                             |

# Short Form List For Registrant: BSMG Worldwide

| Last Name | First Name and Other Names | Registration Termination Role Date |
|-----------|----------------------------|------------------------------------|
| Schimel   | Beth                       | 3/16/04                            |
| Schwartz  | Gien L.                    | 8/5/03 1/04                        |
| Thompson  | Amy Lynn                   | 6/16/99                            |
| Turpy     | Stephanie A.               | 4/9/03                             |

Foreign

Principal: Government of The Bahamas

Interests:

Help develop and execute tourism promotions for

the Bahamas.

Nature of Individual

Date Name Contact
Contacted

12/1/03-5/30/04 See Bahamas Attachment A

Foreign

Principal: Government of Colombia

Interests: Provide advice and strategic counsel relating to

communications activities, develop communications materials and work with media organizations to

advance the interests of the foreign principal.

Key:

Nature of Individual

Date Name Contact Contacted

12/01/03-5/31/04 No reportable activities for this

period.

Foreign

Principal: Scottish Enterprise

Interests:

Provide advice and counsel relating to

communications and marketing activities, develop communications materials and promote Scotland to journalists and the business community as an investment location or important strategic

business partner.

Nature of Individual

Date Name Contact Contacted

12/01/03-5/31/04 See Scottish Enterprise Attachment A

Foreign

Principal:

Proesa

Interests:

Provide advice and strategic counsel relating to communications activities, including media relations, and outreach to business and industry organizations in support of Central Amrican Free Trade Agreement and promote El Salvador as an investment market.

Key:

Date

BS Beth Schimel

Nature of Individual Contact Contacted

3/23,24

Name

Hand Out Briefing booklets by Minister Miguel Locayo, Economic Minister, to Secretary Don Evans, Commerce Department; Robert Zoellick, U.S. Trade Ambassador; Tom Shannon, Sr. Director, Western Hemisphere Affairs, National Security Council; Congressmen Jim Kolbe, Jim DeMint, Kevin Brady, Cass Ballenger, Jim Davis, Cal Dooley, Adam Smith, Roy Blunt, Craig Thomas; Senators Max Baucus and Craig Thomas. (Booklets filed with the Justice Department on March 26, 2004.)

3/16 E-Mail Newsletter #1 to Proesa Attachment A

3/19 E-Mail Newsletter #2 to Proesa Attachment A

4/19 E-Mail Newsletter #3 to Proesa Attachment A

03/04-5/7 See Proesa Attachment B

### Item 11 & 12

Foreign

Principal:

Ministry of Foreign Trade - Arab Republic of Egypt, Alexandria Cotton Exporters Association -

Alcotexa

Interests:

Help develop and coordinate a multi-country campaign to promote the quality of egyptian cotton to manufacturers, retailers, buyers and

consumers.

Nature of Individual

Date Name Contact

Contacted

12/1/03-5/31/04 No reportable activities this period.

| DATE  | FROM WHOM                      | <u>1</u>  | PURPOSE              | AMOUNT   |
|-------|--------------------------------|---|----------------------|--|
| 12/03 | Scottish                       | ahamas<br>of Colombia<br>Enterprise                     | a<br>nistry/Alcotexa | 192,277.50<br>25,000.00<br>67,000.00               |
| 1/04  | Republic<br>Proesa             | Enterprise of Colombia                                  | "<br>nistry/Alcotexa | 144,472.50<br>104,570.00<br>25,000.00<br>35,981.25 |
| 2/04  | Republic<br>Proesa             | Enterprise of Colombia                                  | "<br>nistry/Alcotexa | 164,093.75<br>98,511.25<br>25,000.00<br>31,727.50  |
| 3/03  | Republic<br>Scottish<br>Proesa | the Bahamas<br>of Colombia<br>Enterprise<br>Foreign Min |                      | 205,485.00<br>25,000.00<br>100,652.84<br>49,062.50 |
| 4/04  | Republic<br>Scottish<br>Proesa | the Bahamas<br>of Colombia<br>Enterprise<br>Foreign Min |                      | 140,640.00<br>25,000.00<br>85,397.50<br>48,612.50  |
| 5/04  | Scottish<br>Republic<br>Proesa | the Bahamas<br>Enterprise<br>of Colombia<br>Foreign Min |                      | 125,557.50<br>86,590.00<br>*<br>*                  |
| Total | \$1,805,63                     | 31.59   |                      |  |

<sup>\*</sup> Fees not available at this time. Amount will be reported when received.

### GOVERNMENT OF THE BAHAMAS

| DATE TO WHOM | PURPOSE                            | AMOUNT    |
|--------------|------------------------------------|-----------|
| 12/03 Agency | Reimburse Expenses                 |           |
|              | Local Transportation               | 6,309.51  |
|              | Telephone                          | 2,822.15  |
|              | Photocopying                       | 905.95    |
|              | Overnight Courier                  | 652.41    |
|              | Clipping Service                   | 2,458.01  |
|              | Supplies                           | 571.86    |
|              | Press Kits                         | 12,823.34 |
|              | Staff Meals                        | 1,010.19  |
|              | Miscellaneous Expenses             | 508.90    |
|              | Facsimiles                         | 12.95     |
|              | Printing                           | 3,435.58  |
|              | Video Production                   | 751.83    |
|              | Promotional Items                  | 37.74     |
|              | Subscriptions                      | 889.00    |
|              | Messenger                          | 12.00     |
|              | Prime Minister's Media Event       | 6,164.28  |
|              | Research                           | 36.03     |
|              | Equipment Rental                   | 100.00    |
|              | Photography                        | 564.85    |
|              | Postage                            | 272.77    |
|              | Media Event (including audio/visua |           |
|              | food, props, production costs)     |           |
|              | Airline Credit                     | (224.90)  |
|              |                                    |           |

Following airfares were for marketing/public relations purposes, to coordinate Bahamian Government activities with travel writers' activities; to meet with client; for visiting journalists programs; for Walk Promo Winner; for Tommy Bahamas Promo Winner; for Paradise Hotel Promo Winner; for Avon Breast Cancer Walk; for VNJ NPI; for 700 Club VNJ; for Q104 Prize Winner; for OIS VNJ; for GBI Press Trip; for Miami Dolphins Event; for Sunrise Mall Promo; for Delta Sky Family Travel; for Caribbean Travel Life Style:

### Roundtrip airfares, New York, NY/Bahamas

| E. | Kanter, 10/31/03   | 460.20 |
|----|--------------------|--------|
| В. | Collier, 12/2      | 430.91 |
| s. | Christoforou, 12/2 | 430.91 |
| J. | Russo, 12/11       | 418.40 |
| L. | & R. Harmon, 12/11 | 836.80 |
| L. | Spitz, 12/7        | 413.40 |
| S. | Noronha, 2/5/04    | 440.40 |
| L. | Charles, 2/5       | 440.40 |
| Α. | & J. Donovan, 3/10 | 850.80 |

Roundtrip airfares, Roanoke, VA/Bahamas, L. & J.

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Tucciarone, 11/3/03
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1,075.80

Roundtrip airfares, Los Angeles, CA/Bahamas, T. Dang & T. Thien, 11/17/03 967.80

Roundtrip airfare, Norfolk, VA/Bahamas, S. Woodland, 11/9/03 699.40

Roundtrip airfares, Nashville, TN/Bahamas, T. Tupper & R. Norman, 11/9/03 996.80

Roundtrip airfare, Norfolk, VA/Bahamas, I. Anthony, 11/9/03 699.40

Roundtrip airfare, Georgetown/Governor Harbor, E. Kanter, 11/2/03 371.50

Roundtrip airfare, Orlando, FL/Bahamas, R. Friel, 11/14/03 267.40

Roundtrip airfare, New York, NY/Ft. Lauderdale, FL, D. Weissman, 11/12/03 531.00

One way airfare, Bahamas/Georgia, M. Coley, 11/25/03 188.90

Lodging, S. Tankel, Bahamas, 11/5-11/10/03 1,292.01

Lodging, S. Tankel, Bahamas, 10/21/03 188.44

Lodging, L. Bladholm, Bahamas, 11/18/03
96.60

Lodging, Bahamian Guests, N.Y., N.Y., 12/10/03 1,137.98

Lodging, N.Y., N.Y., production crews, 12/9/03 314.88

Total

\$126,124.11

1/04 Agency Reimburse Expenses

| Telephone            | 3,722.00 |
|----------------------|----------|
| Photocopying         | 801.90   |
| Messenger Service    | 518.83   |
| Staff Meals          | 331.91   |
| Miscellaneous Travel | 443.80   |
| Local Transportation | 708.90   |
| Clipping Service     | 2,120.41 |
| Dues/Subscriptions   | 29.99    |
| Postage              | 17.33    |
| Supplies             | 67.55    |
| Press Releases       | 2,031.22 |
| Storage              | 100.00   |
|                      |          |

| Press Kits          | 2,809.85 |
|---------------------|----------|
| Graphics            | 2,828.87 |
| Research            | 66.02    |
| Airline Charter     | 3,776.75 |
| Tourism Sponsorship | 8,000.00 |
| Monitoring Services | 104.33   |
| Wire Services       | 1,683.00 |
| Airline Credit      | (50.00)  |
|                     |          |

Following airfares were for marketing/public relations purposes, to coordinate Bahamian Government activities with travel writers' activities; to meet with client; for KYU promotion winners; for Tommy Prize winner; for Charity promotions; and for visiting journalist programs:

Roundtrip airfares, New York, N.Y./Bahamas

| D. | & J.  | McGrath, 3/12/04 | 1,194.80 |
|----|-------|------------------|----------|
| R. | Mack, | 1/06             | 716.40   |

Roundtrip airfares, M. Garvey & A. Cianflocco, Cleveland, OH/Bahamas, 3/29/04 979.80

Roundtrip airfare, R. Danforth, Boston, MA/New Orleans, LA, 1/17/04 254.70

Roundtrip airfare, P. Villenueve, Montreal, Canada/Bahamas, 12/20/03 814.50

Lodging, R. Mack, Bahamas, 1/6/04 180.60

Lodging, T. Zinman, Bahahas, 1/14/04 195.01

Lodging, S. Tankel, Bahamas, 10/1-10/3/03 685.09

Lodging, T. Uhlenbrock, Bahamas, 1/7-1/12/04 354.96

Lodging, J. Maguire, 4 rooms, 1/3-1/4/04 400.00

Lodging, J. Maguire, 4 rooms, 1/5/04 767.26

Total

\$36,655.78

2/04

Reimburse Expenses

| Staff Meals          | 537.32   |
|----------------------|----------|
| Overnight Courier    | 817.12   |
| Telephone            | 1,578.90 |
| Local Transportation | 1,664.74 |
| Clipping Service     | 1,354.77 |
| Photocopy            | 597.30   |

| Facsimiles           | 3.00     |
|----------------------|----------|
| Miscellaneous Travel | 350.89   |
| Postage              | 238.26   |
| Video Production     | 728.87   |
| Research             | 143.57   |
| Video Monitoring     | 134.37   |
| Storage              | 115.00   |
| Event Supplies       | 852.96   |
| Photography          | 100.00   |
| Printing             | 883.07   |
| Airplane Charters    | 7,054.00 |
| Airline Credit       | (463.10) |

Following airfares were for marketing/public relations purposes, to coordinate Bahamian Government activities with travel writers' activities; to meet with client; for press trips for journalists; for ABC producers; for Bahamas Bachelor Scouting; for Montel Williams Prize Winners; for Michael Jordan Promo; for WBBM Prize Winners; for Kids R'Us Promotion; for Walk Promo; for Alex & Emma Promo Winner; for Charity Promotion; for Arm & Hammer Promotion Winners; for Cat Island Press Trip;

Roundtrip airfares, New York/Bahamas:

| J. | Maguire, 1/3-1/6/04 | 1,106.57 |
|----|---------------------|----------|
| D. | & B. Troy, 1/20     | 739.40   |
| Μ. | Fox, 4/26           | 343.50   |
| J. | Ciccolella, 4/26    | 343.50   |

Roundtrip airfares, Los Angeles, CA/Bahamas, H. Goggin, B.S. Jiro, M. Marshall, 1/2/04
3,594.00

Roundtrip airfares, Twin Falls, MN/Bahamas, D. & T. Henry, 2/3/04 1,479.00

Roundtrip airfares, Chicago, IL/Bahamas, W., L., & C. Stine, 1/28/04 1,882.50

Roundtrip airfares, Chicago, IL/Bahamas, Szynal Family, 2/23/04 1,697.60

Roundtrip airfares, Minneapolis, MN/Bahamas, Molnau Family, 1/28/04 2,402.00

Roundtrip airfare, Boston, MA/Ft. Lauderdale, FL, J. Wynn, 1/15/04 659.83

Roundtrip airfare, St. Louis, MO/Ft. Lauderdale, FL, T. Uhlenbrock, 1/7/04 479.50

Roundtrip airfare, San Diego, CA/Bahamas, D. Swanson, 1/15/04 604.50

Roundtrip airfare, Philadelphia, PA/Ft. Lauderdale, FL, T. Zinman, 1/6/04 880.89

Roundtrip airfare, New York, NY/Ft. Lauderdale, FL, V. Edmonds, 1/5/04 275.20

Roundtrip airfare, New York, NY/Ft. Lauderdale, FL, A. Fritz, 1/6/04 295.20

Lodging, Bahamas, A. Diaz, 1/25-28/04

138.73

Lodging, Los Angeles, CA, J. Maguire, 1/26-27/04

Lodging, Bahamas, V. Edmonds, 2/2-3/04 466.63

Total

\$34,830.01

### 3/04 Agency Reimburse Expenses

| Clipping Service                 | 1,510.79   |
|----------------------------------|------------|
| Subscriptions                    | 28.00      |
| Press Kits                       | 480.00     |
| Video/Audio Dupes                | 807.74     |
| Research                         | 38.19      |
| Storage                          | 131.29     |
| Meals                            | 1,787.25   |
| Miscellaneous Travel             | 205.43     |
| Car Rental                       | 129.90     |
| Overnight Courier                | 1,293.29   |
| Photocopying                     | 730.22     |
| Local Transportation             | 1,326.25   |
| Telephone                        | 5,618.76   |
| Postage                          | 37.71      |
| Supplies                         | 471.76     |
| Airplane Charter                 | 1,490.00   |
| Weather Conference TV Production | 197,048.80 |
| Printing                         | 1,725.26   |
|                                  |            |

Following airfares were for marketing/public relations purposes; to coordinate Bahamian Government activities with travel writers' activities; for Walk Promotion Winners; for Outlook Magazine Prize Winners; for Paradise Hotel Prize Winners; Walk-Waldbaum's Promotion Winners: for Exuma press trip; for WBLI Promotions prize winners; for Isle of Capri press trip; for BIFF; for NPI/GBI/Out Island; for OIPB meeting; for national tourism conference; for Promotion Board meeting; for Pelican Bay Opening; for NPI Meetings; and for visiting journalists programs:

### Roundtrip airfares, New York, NY/Bahamas

| Μ. | Mignone, 2/22/04   | 708.49   |
|----|--------------------|----------|
| D. | Vigliotta, 2/22    | 708.49   |
| s. | Hills, 3/4         | 490.50   |
| R. | Densing, 3/4       | 490.50   |
| J. | & A. Barone, 4/1   | 770.00   |
| Α. | Diaz, 1/25         | 894.00   |
| Η. | Brown, 2/5         | 514.00   |
| Κ. | Panton, 2/11       | 623.00   |
| L. | & T. Bernocco, 4/5 | 878.00   |
| ٧. | Edmonds, 2/3       | 572.00   |
| K. | Pelletier, 2/3     | 727.00   |
| R. | Bernstein, 2/22    | 572.00   |
| Α. | Kotur, 2/22        | 588.00   |
| Κ. | Pellitier, 2/22    | 570.00   |
| s. | Chabbot, 2/22      | 588.00   |
| D. | Weissman, 1/27     | 898.00   |
| J. | Maguire, 2/12      | 1,062.50 |
|    |                    |          |

Roundtrip airfares, Minneapolis, MN/Bahamas, T. Canfield & M. Nelson, 4/29/04 1,119.00

Roundtrip airfares, Quebec, Canada/Bahamas, E. Pelletier, L. St. Pierre, 3/4/04 1,078.60

Roundtrip airfares, Ft. Lauderdale, FL/Bahamas, J. DeForrest & M. Baszuly, 2/12/04 882.00

Roundtrip airfares, Detroit, MI/Bahamas, E. Kadi, J. McDonald & L. Kalafatici, 3/17/04

2,162.50

Roundtrip airfare, Miami, FL/Bahamas, A. Abern & S. Small, 2/22/04 837.00

Roundtrip airfare, Orlando, FL/Bahamas, T. O'Keefe, 2/11/04 426.00

Roundtrip airfare, Miami, FL/Bahamas, M. McMorran, 2/22/04 460.50

Roundtrip airfare, Georgetown/Nassau, J. Vatner, 2/28/04 186.00

Roundtrip airfare, Miami, FL/Bahamas, C. Greenfield, 2/11/04 290.50

Roundtrip airfare, Boston, MA/Bahamas, M. Nolan, 2/22/04 648.00

Roundtrip airfare, New York, NY/Los Angeles, CA, J. Maguire, 1/26/04 516.70

Lodging, V. Edmonds, Bahamas, 4/2/04 121.83

Total

\$235,498.06

### 4/04 Agency Reimburse Expenses

| Staff Meals Overnight Courier  | 1,465.39<br>1,136.56 |
|--------------------------------|----------------------|
| Telephone                      | 3,342.91             |
| Local Transportation           | 1,525.64             |
| Photocopy                      | 2,398.88             |
| Miscellaneous Travel           | 831.43               |
| Postage                        | 216.53               |
| Supplies                       | 1,374.32             |
| Clipping Service               | 2,240.56             |
| Press Kits                     | 2,660.00             |
| Storage                        | 100.00               |
| Subscriptions                  | 180.10               |
| Promotional Materials          | 2,080.72             |
| Printing                       | 2,558.62             |
| Consulting, Weather Conference | 3,106.24             |
| Media Marketplace Fee          | 950.00               |
|                                |                      |

Following airfares were for marketing/public relations purposes; to coordinate Bahamian Government activities with travel writers' activities; for visiting journalist programs; for Weather Conference; for Bachelor Project; for WBLI Promotion Winners; for WCX Promotion Winners; for Backroads TV Shoot; and NPI Meeting:

The following roundtrip airfares were for attendance at the Weather Conference, 3/31 -4/4/04, from the following cities to the Bahamas: Phoenix, AZ; Atlanta, GA; Greensboro, Asheville, Greenville, Raleigh, NC; Charleston, Myrtle Beach, SC; Tampa, Ft. Lauderdale, Miami, Pensacola, Jacksonville, Orlando, Ft. Myers, FL; Boston, MA; Jackson, MS; Los Angeles, San Francisco, CA; Houston, Dallas, Beaumont, Lafayette, Corpus Christi, TX; Hartford, CN; Detroit, MI; Pittsburgh, Philadelphia, PA; Memphis, TN; Denver, CO; Buffalo, New York, Syracuse, NY; Cleveland, OH; Montgomery, Mobile, AL; New Orleans, LA; Providence, RI; Norfolk, VA; Washington, DC; and Toronto, Canada; for the following people: L. Hickok, B. Tomlin, M. Gouldrick, C. Lacoursiere, M. Barrentine, S. Cascione, L. Stamp, J. Verzyla, D. Bernard, J. Bailry, T. Elbertson, D. Basil, P. Greaves, K. Brewer, G. Burns, R. Guardiano, R. Mack, J. Caveretta, E. Hartler, T. Basden, C. Stamp, C. Coch, H. Coch, M. Collins, C. Cormier, V. Edmonds, J. Deason, D. Davall, P. Diano, A. Diaz, K. Cylatt, G. Gerberg, J. Farrell, B. Field, C.

Finnegan, G. Gajownik, R. McCollough, B. Ghazale, D. Glenn, N. Gregory, R. Eisenson, A. Mainolfi, D. Hunting, M. Henn, R. Jarvienen, J. Lawson, R. Harrigan, M. Harvey, S. Libby, T. Lamaine, L. Lafferty, J. Gray, D. Harrigan, M. Iscovitz, C. Lin, E. Javora, M. Johnson, E. Kaufman, A. Lyons, S. Lyons, N. Mcelman, S. Raleigh, M. Mayfied, J. Lockwood, J. Reif, C. Nurse, P. O'Connor, R. Perillo, D. Roberts, N. Sanderson, A. Sealls, D. Shields, M. Morrison, B. Norcross, D. Shepherd, B. Shields, C. Smith, K. South, K. Stiver, M. Spear, B. Taylor, R. Sheets, D. Treiber, A. Stzempko, M. Sutliff, E. Thornasdezubay, K. Toler, D. Tsouhikas, R. Twigg, R.P. Jackson, M. Wrobel, B. Watson, J. Wendel, J. Williams, A. Sweezey, D. Zahren, T. Crawford, D. Monforton, D. Zunke, F. Davis, D. Germaise, T. Gross, K. Johnson, D. Karl, T. Karl, J. Tanchak, S. Gray, K. Lemanowicz, K. Monahan, D. Sobien, J.J. Ritchey, S. Udelson, R. Reese, J. Russell, E. Salna, A. Strum, R. Cullen, P. Williams, V. Reid, D. Luehrs, M. Brookins, D. Brown, M. Cuevas, D. Eck, W. Gray, W. Hohenstein, L. Davis, P. Klotzbach, A. Kuehn, E. Piotrowski, D. Snider, D. Phillips, B. Teigland, and B. Sussman.

77,905.46

The following round trip airfares were for the Bachelor Project from the following cities to Fort Lauderdale, FL during the last week of February, 2004: Washington, DC; New York, NY; and Los Angeles, CA; for the following people: J. Carbone; D. Bohnert; S. Young; N. Woods; M. Fleiss; J. Palmer; A. Oliver; D. Norton; M. Swedlow; L. Miller; B. Hatta; H. Goggin; M. Marshall; T. Fry; J. Maguire; B. Steimle; L. Rosen; Z. Kozek; M. Carroll; and J. Bowlin. 12,680.00

Roundtrip airfares, New York, NY/Bahamas, M. Menfi, D. Schiraldi, 4/3/04 1,411.00

Roundtrip airfares, Boston, MA/Bahamas, D. Yerkes, K. Rockett, 5/13/04 1,030.00

Rountrip airfares, Albany, NY/Bahamas, V. Greaves, 3/26/04 715.40

Roundtrip airfares, Palm Springs, CA/Bahamas, L. Murphy, 5/11/04 487.50

Roundtrip Airfares, Minneapolis, MN/Bahamas, M. Bundgaard, J. Harewicz, R. Schara, 3/22/04 2,296.42

Roundtrip airfares, New York, NY/Bahamas, R.

Mack, J. Maguire, A. Diaz, 3/10/04 1,987.50

Roundtrip airfare, New York, NY/Ft. Lauderdale, FL, D. Weissman, 3/23/04 401.20

Roundtrip airfare, New York, NY/Bahamas, R. Malkin, 4/6/04 842.00

Lodging, A. Diaz, Bahamas, 3/30-4/4/04 1,625.30

Lodging, K. Pelletier, Bahamas, 2/24-2/26/04 310.00

Lodging, K. Pelletier, Bahamas, 2/3-2/5/04 558.34

### Total Expenses \$128,418.02

### 5/04 Agency Reimburse Expenses

| Express Deliveries<br>Clipping Service<br>Video Duplication<br>Video Production | 382.57<br>1,835.76<br>313.02<br>34,599.75 |
|---|---|
| Fax   | 2.00                                      |
| Van/Golf Cart Rentals   | 600.00                                    |
| Air Charter   | 1,162.50                                  |
| Research  | 192.68                                    |
| Meals   | 1,172.98                                  |
| Office Supplies   | 1,619.32                                  |
| Photocopy   | 806.25                                    |
| Postage   | 71.31                                     |
| Press Kits  | 630.00                                    |
| Printing  | 1,786.17                                  |
| Storage   | 100.00                                    |
| Subscriptions   | 68.80                                     |
| Local Transportation  | 2,028.84                                  |
| Telephone   | 2,842.22                                  |
| Miscellaneous Expenses  | 745.00                                    |
| Promotional Materials   | 100.00                                    |
| Airline Credit  | (1,310.80)                                |

Following airfares were for marketing/public relations purposes; to coordinate Bahamian Government activities with travel writers' activities; for visiting journalist programs; for Weather Conference; for Bachelor Project; for WBLI Promotion Winners; for WCX Promotion Winners; for Backroads TV Shoot; and NPI Meeting:

Roundtrip airfare, K. Stiver, New York, NY/Bahamas, 2/25/04. 523.50

Roundtrip airfare, R. Guardiano, Connecticut/Bahamas, 2/25/04

680.00

Airfare, E. Thomasdezubay, Bahamas/N.C., 4/1/04

Roundtrip airfare, B. Taylor, Connecticut/Bahamas, 3/31/04

280.00

Lodging, Bahamas, W. Gray & P. Klotzbach, 4/4-4/5/04

Lodging, Bahamas, J. Maguire, 4/30-5/2/04 560.17

Lodging, Bahamas, VH1 Production Crew

2,112.50

Total \$54,958.86

Grand Total Bahamas

Expenses \$616,484.84

### REPUBLIC OF COLOMBIA

### DATE TO WHOM PURPOSE

AMOUNT

12/03, 1/04, 2/04, 3/04, 4/04, 5/04

No reimbursement for expenses.

### MINISTRY OF FOREIGN TRADE, ARAB REPUBLIC OF EGYPT/ALEXANDRIA COTTON EXPORTERS ASSN.

### DATE TO WHOM PURPOSE

12/03, 1/04, 2/04, 3/04, 4/04, 5/04

Amounts are not available. They will be reported when they become available.

### PROESA

### DATE TO WHOM PURPOSE

1/04

Reimburse Expenses

| Promotional Materials | 26.38     |
|-----------------------|-----------|
| Miscellaneous Travel  | 6.79      |
| Consulting            | 12,335.96 |
| Fax                   | 20.00     |
| Local Transportation  | 282.23    |
| Telephone             | 73.55     |

Lodging, El Salvador, J. Meszaros, 1/15-1/16/04 192.10

Total

\$12,937.01

| 2/04        | Reimburse Expenses  |   |
|-------------|---|---|
|             | Supplies Express Deliveries Fax Media Map Photocopying Research Telephone   | 64.00<br>8.51<br>30.00<br>243.34<br>21.00<br>117.80<br>57.79  |
|             | Roundtrip airfare, Washington, DC El Salvador, J. Meszaros, 1/15-1/   |   |
| Total       | \$1,471.94  | <i>J2J</i> .30  |
|             |   |   |
| 3/04        | Reimburse Expenses  |   |
|             | Express Deliveries Photocopying Supplies Local Transportation Telephone   | 59.90<br>362.50<br>30.00<br>40.00<br>94.33  |
| Total       | \$586.73  |   |
| 4/04        | Reimburse Expenses  |   |
|             | Consulting Express Deliveries Rental Car Meals Photocopies Printing Supplies Local Transportation Telephone Sponsorship E-Mail Services | 16,408.98<br>40.26<br>155.00<br>2,092.80<br>234.45<br>26.00<br>30.00<br>68.00<br>282.97<br>2,000.00<br>384.60 |
|             | Hotel cost, P. Massey, 4/12/04, R   | aleigh, NC<br>145.77  |
| Total       | \$21,868.83   |   |
| 5/04        | Reimburse Expenses  |   |
|             | Amounts are not available. They when they become available.   | will be reported  |
| Grand Total |   |   |

\$36,864.51

Proesa

## SCOTTISH ENTERPRISE

| DATE TO WHOM | PURPOSE   |   |
|--------------|---|---|
| 12/03 Agency | Reimburse Expenses  |   |
|              | Research Telephone Supplies Staff Meals Photocopies Subscriptions Miscellaneous Travel Express Deliveries Promotional Materials | 27.50<br>2,252.21<br>2,368.66<br>1,851.44<br>278.83<br>130.72<br>54.80<br>519.77<br>153.57<br>77.20<br>4,618.50<br>2,135.53 |
|              | Lodging, S. Torphy, San Francisco, 9,   | <sup>/</sup> 21/03<br>463.76  |
| Total        | \$ 14,778.92  |   |
| 1/04 Agency  | Reimburse Expenses  |   |
|              | Photocopy Postage Ground Transportation Staff Meals   | 399.80<br>420.11<br>30.70<br>437.02<br>4,959.55<br>300.97<br>682.42<br>401.29   |
| Total        | \$5,783.55  |   |
| 2/04 Agency  |   | 816.15<br>161.60<br>1,573.69<br>1,904.07<br>487.79<br>173.39<br>164.80<br>463.76<br>153.57<br>on, 1/15/04<br>598.43         |
|              | Rail Fare, Deputy First Minister,   |   |
|              | Roundtrip airfare, S. Torphy, Raleigh   | n, NC/Boston,   |

|             | MA, 1/20/04  | 529.67   |
|-------------|--|--|
| Total       | \$7,260.91   |  |
| 3/04 Agency | Reimburse Expenses   |  |
|             | No expenses were billed during   | the month of March   |
| 4/04 Agency | Reimburse Expenses   |  |
|             | Postage Research Supplies Telephone Photocopies Ground Transportation Meals Subscriptions Car Rental   | 292.33<br>958.37<br>311.12<br>1,721.74<br>97.00<br>419.39<br>83.23<br>438.94<br>37.37  |
| Total       | \$4,359.49   |  |
| 5/04 Agency | Reimburse Expenses   |  |
|             | Postage Telephone Research Photocopies Supplies Subscriptions Express Deliveries Meals Ground Transportation Promotional Materials Press Kits Photography Miscellaneous Expenses | 465.01<br>2,785.07<br>1,478.82<br>175.80<br>303.84<br>432.13<br>108.74<br>147.63<br>184.02<br>336.04<br>500.00<br>3,111.15<br>414.84 |

Lodging, A. Coyle, New York, NY, 5/25/04 377.70

Lodging, S. Torphy, New York, NY, 4/1/04 322.99

Roundtrip airfare, New York, NY/Raleigh, NC, S. Tan, 4/5/04667.28

Total

\$116,727.06

Grand Total Scottish

Enterprises \$148,909.93

Grand Total

All Expenses \$802,259.28

5(b). Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes

If yes, furnish the following information:

| Name  | Position or Connection  | Date Terminated                               |
|---|---|---|
| Christine Bell<br>Daniel Kobayashi<br>Thomas Bain<br>Lars Carlson<br>Adam Cormier | Vice President Sr. Account Executive Acct. Executive Acct. Director Sr. Acct. Executive | 12/03<br>2/04<br>1/03<br>1/03<br>5/03         |
| Darren Craig Thomas Ford John Hallock Jason Khoury Maureen Robusto Glen Schwartz  | Acct. Executive Acct. Executive Sr. Acct. Executive Acct. Coordinator                   | 1/03<br>11/03<br>2/04<br>1/03<br>1/04<br>1/04 |
| Brian Keeter  | Vice President  | 3/04  |

5(c). During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes

If yes, furnish the following information:

| Name         | Address                                       | Position Date              |    |
|--------------|---|----------------------------|----|
| Jen Agoado   | 4 Charlesgate E. #604<br>Boston, MA 02215     | Account 11/4/<br>Executive | 03 |
| Beth Schimel | 4998 Battery Lane, #517<br>Bethesda, MD 20814 | Director 9/7/9             | 9  |

7. Has your connection with any foreign principal ended during this 6-month reporting period? No

If yes, furnish the following information:

Name of Foreign Principal

Date of Termination

8. Have you acquired any new foreign principal during this 6 month report period? Yes

If yes, furnish the following information:

Name and Address

Date Acquired

Proesa - El Salvador Investment Promotion Board Calle Circunvalacion #248 San Salvador, El Salvador CA

1/04

9. In addition to those named in Items 7 and 8, if any, list the foreign principals whom you continue to represent during the 6 month reporting period.

Government of the Bahamas; Government of Colombia; Scottish Enterprise; and Ministry of Foreign Trade, Arab Republic of Egypt/Alexandria Cotton Exporters Assn.

# Bahamar attachment A

| Yes      | Dec   | Distributed Dec 29.                            | Captioned for distribution to all FL dailies and communities.   | , r           | Continental Connection photo              |
|----------|-------|--|---|---------------|---|
| g        |       | Dac. J.  | to Out Islands drafted.   | i r           | announcement                              |
|          |       |  | service to GBI and notel package deals.   | Śī            | Release                                   |
| Yes      | Dec   |  | Release highlighting Continental's new direct Release distributed Dec 17.                                   | 즤             | Newark/Continental Packages               |
|          |       | Lilly frame to select media.                   | inspired by TIOTB.  |               | Collection                                |
| Yes      | Nov   | with   | Release drafted to highlight the launch of  | CM            | Lilly Pulitzer Resort 2003                |
|          |       | media  | trip activites.   |               | (Continental)                             |
| Yes      | Dec   | buted to on-island                             | On-island release highlighting recent press   | CM            | GBI New Service from Newark               |
|          | Nov   | Draft pending feedback on dates and locations. | Release on private flying, new policies and the 2004 fly-in schedule.                                       | VE            | 2004 Fly-ins                              |
|          |       |  | announcing 2004 schedule of Flings.   |               |   |
|          | Nov   | Draft pending feedback on dates                | Release on boating in TIOTB and   | VE            | 2004 Boating Flings                       |
|          | 1104  |  | and 2004 tournaments.   | ſ             |   |
|          | Nov   | ina  | Release highlighting sport fishing in TIOTB   | VE            | 2004 Billfish Championship                |
|          |       | on Dec 11                                      | distribution.   |               |   |
|          |       | media event and to national media              | advertising theme drafted for U.S.  |               |   |
| Yes      | Nov   | ec 10  | Release giving brief overview of new  | VE            | New Campaign Announcement                 |
| res      | Oct   | individual media pitches.                      | deals.  | Š             | Winter Package Deals                      |
|          | 2     |  |   |               | Winter Dealines Deale                     |
| Yes      | Sep   | Distributed Dec 12.                            | Release to highlight new Continental air service from Newark. NJ.   | СМ            | GBI New Service from Newark (Continental) |
|          | ı     |  | opportunities in Bahamas w/Earthwatch, etc.   |               |   |
|          | BnV   | Draft pending.                                 | Researching release on volunteer  | KP            | Volunteer Vacations                       |
|          |       |  |   |               | Press Releases                            |
|          |       |  |   |               |   |
| Complete | Begun | Status/Story Opportunity                       | Activity  | WS<br>Contact | Project                                   |
|          |       |  |   |               |   |
|          |       |  | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Dec 31, 2003 |               |   |

|  |               | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Dec 31, 2003      |   |       |          |
|--|---------------|--|---|-------|----------|
| Project  | WS<br>Contact | Activity   | Status/Story Opportunity  | Begun | Complete |
| Launch of new Web site   | ΚP            | Release launching and detailing functions of new website for The Bahamas.  | Release included in press kits for Ad Campaign and distributed to major media outlets. Agency following up with individual pitches and rollout of Phase 2.  | Nov   |          |
| Expanded direct airline service from US to Nassau                                    | SK            | Release details expanded service from American Eagle, US Airways and Hooters                                     |   | Dec   |          |
| Visiting Journalist Program -<br>Group Visits  |               |  |   |       |          |
| ıral themed press  | MH            | Develop press trip to highlight religion and culture throughout The Bahamas.                                     | Awaiting client feedback on dates.  | Sep   | ongoing  |
| Cat-Eleuthera/Continental Connection trip, Jan 15 - 18, 2004                         | Æ             | Agency in discussion w/ MOT, BTO and Gulfstream re trip. Invitation drafted and                                  | es  | Oct   |          |
|  |               | Paper, Woman's Day, Gables Magazine,<br>Miami, Vero Beach, Gold Coast.   | Clements/Gulfstream Air pending.  |       |          |
| Great Exuma, Feb 22-25<br>(Note: date changed due to<br>availability at Four Season) | 쥬             | Agency and MOT working w/ Four Seasons on trip to showcase destination, activities and new resort.               | Invitation list targeting key markets to be confirmed. Itinerary TBD.   | Oct   | :        |
| Continental Inaugural Flight from<br>Newark to GBI press trip (Dec. 17-<br>19)       | CM            | Developed press trip in conjunction with new service launch. Worked with GBITB/MOT and host property Our Lucaya. | Press trip complete. Five media participated from the following publications: Arthur Frommer's Budget Travel, Fit Magazine, New Jersey Savvy Living MD Life, Physician's Money Digest, Dentist's Money Digest, Medicine | Nov   | Yes      |

|          | Nov   | Awaiting background on Emerald Palms in order to re-pitch story and determine dates of visit. | Agency met w/ writer to discuss Out Island development story and trip to South Andros and Tiamo.  | E             | Heidi Brown, Forbes                        |
|----------|-------|---|---|---------------|--|
|          | Aug   | Trip dates TBD.   | Agency and MOT to assist with accomodations for reporter and crew for upcoming story on the "luxurious life" on GBI. Accomodations: Old Bahama Bay & Pelican Bay. | СМ            | Renee Kemp, KTVU-TV (FOX),<br>TBD          |
| Yes      | Dec   | Trip completed. Awaiting coverage.  | Agency and MOT to assist with on-island tour for photographer working on small photo shoot for upcoming issue. Accomodations: Atlantis.                           | СМ            | Annette Aurelle, Elle Magazine,<br>Dec 11  |
| Yes      | Oct   | Trip complete. Feedback from initial follow-up, trip was great success.                       | Agency and MOT assisted with air travel for writer working on family travel round-up. Accommodation: Atlantis, Paradise Island.                                   | VE            | Bob Spitz, Delta Sky, Dec 7 - 10           |
| Yes      | Oct   | Trip completed. Awaiting coverage.  | On assignment with Gourmet to write a Bahamas culinary feature.   | DW            | Linda Bladholm                             |
|          | Oct   | Trip planning in progress. Slated for week of Jan 26, 2004.                                   | Outreach to Managing Editor in regards to potential island photo shoot.   | KT            | Ivana Kalafatic, Clear Magazine            |
|          |       |   |   |               | Wening Journalis: Program -                |
|          | Dec   | Agency to provide recommendations to MOT.   | Agency reviewing proposal from Radisson Cable Beach to partner on a Destination-Wedding-themed press trip to take place in May 2004.                              | DW/SK         | Romance/Destination Wedding trip, May 2004 |
| Complete | Begun | Status/Story Opportunity  | Activity  | WS<br>Contact | Project                                    |
|          |       |   |   |               |  |
|          |       |   | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Dec 31, 2003   |               |  |

|          |       |  | 13<br>13<br>14<br>15<br>15<br>16<br>17<br>17<br>18<br>18<br>18<br>18<br>18<br>18<br>18<br>18<br>18<br>18<br>18<br>18<br>18  |               | Marketing Parternships/promos                         |
|----------|-------|--|---|---------------|---|
| Yes      | Nov   | Trip completed. Awaiting air checks.                                       | Agency and MOT to assist with travel for radio station for Osbourne Lockhart Celebrity Golf Tournament.   | CM            | Marjorie Coley, WALR-FM (Kiss<br>104.1) Dec. 5 - 7    |
|          | Nov   | In progress.   | Agency successfully pitched Tom on the new Continental Connection flight. Tom plans to cover the islands serviced by the new flight. Agency is working with MOT and promotion board to coordinate a visit for Tom and his son to Harbour Island and Eleuthera Jan 7-12. | Χ̈́P          | Tom Uhlenbrock, St. Louis Post-<br>Dispatch, Jan 7-12 |
|          | Dec   | KP is working with Four Season to arrange an individual visit in February. | Agency pitched Lexi on the group press trip to the Four Season Exuma. Lexi is unable to attend during the scheduled trip but would like to schedule an individual visit.  | Ð             | Bride's Magazine, Lexi Dwyer                          |
| Yes      | Nov   | Trip complete. Follow up in progress.                                      | Agency and MOT assisting w/ transportation, customs clearance for Canadian TV crew. Nationally broadcast show also airs on Air Canada. Accommodation: Atlantis.   | VE            | Bleu2, Dec 20-26                                      |
|          | Nov   | Dates and itinerary TBD.   | Agency secured interest in upscale travel story. Writer to visit Harbour Island in early 2004.  | VE            | John McCaslin, Washington<br>Times, TBD               |
| Complete | Begun | Status/Story Opportunity   | Activity  | WS<br>Contact | Project   |
|          |       |  | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Dec 31, 2003   |               |   |

|                                      |               | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Dec 31, 2003  |   |       |          |
|--------------------------------------|---------------|--|---|-------|----------|
| Project                              | WS<br>Contact | Activity   | Status/Story Opportunity  | Begun | Complete |
| Gorton's                             |               | National promotion running in 15,000 supermarkets with Gorton's, the #1 selling grilled seafood product. Sheraton at Our Lucaya serving as hotel partner                                   | Promotion to start in Jan 04.   | Aug   |          |
| Central Park Donation                | DW            | Agency partnered with Central Park to Event on Dec. 1 giveaway a Bahamas family trip at the park's to be redeemed annual holiday tree lighting ceremony.                                   | 1. Awaiting for trip  | Aug   | Yes      |
| SELF Magazine                        | DW            | In-magazine promotion and in-store Liz Clairborne event featuring a Bahamas trip giveaway. Fernandez Bay confirmed as hotel partner.   | In-store event completed.<br>Promotion to run in March 2004<br>issue. | Oct   |          |
| SELF Magazine                        | СМ            | In-magazine promotion with Dove<br>Chocolates featuring a Bahamas trip<br>giveaway. Our Lucaya confirmed as hotel<br>partner.  | Promotion to run in Feb. 2004 issue.                                  | Nov   |          |
| Z100 (100.3 FM) Radio in New<br>York | ML            | Working with station on Party Plane opportunity for March 2004. Researched feasibility of GBI trips, considered Newark flight, not enough air seats to satisfy promotion. Pitching to NPI. | In progress.  | Sept  | Ongoing  |
| CD101.9 New York                     | KT/CM         | Secured on-air promotion with station, promoting travel from Newark to GBI during the station's 'Trip A Day Giveaway.' Hotel Partner: Our Lucaya.  | Promotions ran Dec 15 - 19, 2003.<br>Awaiting air checks.             | Nov   | _        |

| and the state of t |              |   |  |               |                           |
|--|--------------|---|--|---------------|---------------------------|
| Yes  | Oct          | Promotions ran Nov Dec. Recaps and reports sent to MOT, NPIPB and Fallon. | Agency developed value-added promotions with various radio stations in NY, Philly, DC and Miami where Fallon have negotiated buys for Nassau/Paradise Island                       | DW/MH         | Fallon Radio Ad Buys      |
|  | Dec          | Drafting proposal for MOT review.   | Agency evaluating promo opportunity for Q1 2004. Radio promo w/ web site exposure.   | VΕ            | WALK-FM                   |
|  | Jul          | Shows to began taping in Aug and airing Sept. 03 - May 04.                | Bahamas trips to be featured throughout entire upcoming season with b-roll and logo placement. Hotel partners include Radisson Cable Beach, Abaco Beach Resort and Pelican Bay     | DW            | Hollywood Squares         |
| Yes  | Mar          | Trip took place Nov. 9 through Nov. 1<br>15. Segment to run January 2004. | Agency secured religious-themed show to film in The Bahamas. Will highlight spirituality, churches and personal religious stories.   | MI            | 700 Club                  |
| (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)  | <b>新年中心国</b> |   |  |               | Television/Kadio cutreach |
|  | Oct          | Developing alternative proposal for summer promotion for MOT review.      | Agency in discussion w/ publication re magazine and web site promotion to feature an Out Island trip giveaway.   | VE            | Chatelaine                |
|  | Nov          | Promotions ran Dec 15 - 19, 2003.<br>Awaiting air checks.                 | Secured on-air promotion with station, promoting travel from Newark to GBI by giving away 2 trips to GBI during station's '104 Hour Charity Broadcast.' Hotel Partner: Our Lucaya. | KT/CM         | Q104.3 Rock Manhattan     |
| Complete   | Begun        | Status/Story Opportunity  | Activity   | WS<br>Contact | Project                   |
|  |              |   | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Dec 31, 2003  |               |                           |

| Ongoing Ongoing | Oct<br>Jan<br>Jan | Will work with A. Cleare on media and branding opportunities  Ongoing.  Plan approved; Canadian media and promo outreach underway.  Plan developed but currently being revised based on new initiatives.  Ongoing.  Continuous contact with Fallon. |  | RAM MH/JM/AD DW RM/AD/JM /DW | Birding festival  Trade Media Initiatives  Canada PR plan  Southern Florida PR Plan  Religious Marketing  Fallon / Ad Agency Meetings |
|-----------------|-------------------|---|--|------------------------------|---|
|                 | Aug               | akes  | Agency execution of multi-tiered marketing partnership continues. Created and sent POP materials, rules and regulations for Nov line and catalog distributed to reating mailing to NV consumer and trade | CM                           | Lilly Pulitzer Resort 2003 catalogue shoot and related initiatives  |
| 3               | Begun             | Status/Story Opportunity  | Activity   | WS                           | Project   |
|                 |                   |   | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Dec 31, 2003  |                              |   |

| Yes      | Sept        | Media recap sent to client; follow up with media continues for VJPs and interviews with Ministry officials   | AD/JM/DW Agency arranged for a media luncheon on Sept. 24 during the Prime Minister's visit to NY for his meeting with Pres. Bush. 17 Alist media attended event and coverage on Associated Press, Reuters, Miami Herald and Dow Jones News Service has already been forwarded to client. | AD/JM/DW      | Prime Minister Media Luncheon          |
|----------|-------------|--|---|---------------|--|
| ongoing  | Nov         | NY media event coordinated to launch campaign. All 2004 pr initiatives will implement new island hopping branding and campaign focus.                    | Agency to support new destination branding and develop pr tactics to support.   | AD            | Bahamas Branding - Island<br>Hopping   |
| Yes      | May         | Media event took place on Dec. 10. I Follow up continues with media who attended the event and mailing to media who couldn't make the event in progress. | Agency planned NY media event to showcase the re-branding of The Bahamas. Minister Wilchombe presented new campaign to NY-based media.  | DW            | NY Media Event                         |
| Ongoing  | Jun         | Researched availability of speakers and developed format and budget overview. Submitted to Janet.  | Per Janet, researching learning session intinerary and costs for session in which BTO office heads participate. Potentially to include overview of media training, PR 101 and promotions.   | Z             | BTO "PR Info Session"                  |
|          | 5<br>5<br>5 | WS to work with BIFF for Dec. 2004 festival. Once additional information is received, WS to provide formal recommendations for media support.            | Conference calls with Leslie Vanderpool and Cedric Scott to review project direction and provide overview of potential PR support.  | JM/AD/RA<br>M | Bahamas International Film<br>Festival |
| Complete | Begun       | Status/Story Opportunity   | Activity  | WS<br>Contact | Project                                |
|          |             |  | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Dec 31, 2003   |               |  |

| News Bureau  Name - WS Hedia Affiliation Contact | Editorial Calendar Pitching TIOTB for planned 03 trade and Contact consumer features. | POVs Team Agency provided POVs on projects per ongoing request.  Agency provided POVs on projects per ongoing Janet Junet June | Out Island PR Plan  VE  Agency drafted plan outlining schedule of press releases, press trips, vjp outreach, evaluati etc. in support of dominant vertical markets for Out Islands. | Bahamas.com website  AD/KP Agency providing pr support for new bahamas website. Website will be included coording in all pr programs, press releases, promotions and materials. continue outlets. | 2004 Bahamas Weather  AD/CM/VE Agency coordinating 2004 weather  Conference  Conference  place March 31 - April 4, 2004.  underw | Isle of Capri GBI Casino  JM/CM  Agency contacted pr agency for Isle of Capri Coordin and will support casino with pr and publicity tactics. Media attending GBI/Continental Newark press trip previewed the casino. | Activity                 | Work completed through Dec 31, 2003 |
|--|---|--|---|---|--|--|--------------------------|-------------------------------------|
|  | and Contact continues as appropriate.   | Agency provides POV on an ongoing basis and is working with Janet Johnson to develop further criteria and rationale for future povs. (December - USAToday, Tropical Beat, Entertainment Tonight, etc.)   | ach, evaluation/approval.   |   | Agency researched dates with to take speakers and proposed dates to client. Prepatory activities underway.                       | of Capri Coordinating support. ublicity intal ino.   | Status/Story Opportunity | , 2003                              |
| Use  | Ongoing   | Ongoing  | Oct   | Nov   | Dec  | Dec  | Begun                    |                                     |
|  | ongoing   | ongoing  | ongoing   | ongoing   |  |  | Complete                 |                                     |

|                         |               | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Dec 31, 2003 |  |                |          |
|-------------------------|---------------|---|--|----------------|----------|
| Project                 | WS<br>Contact | Activity  | Status/Story Opportunity                             | Begun          | Complete |
| Caroline Tapp-McDougall | KT            | Homefront Magazine  | GBI Spa information                                  | Per<br>request |          |
| Rochelle Pannell        | KT            | Weddings for Us   |  | Per            |          |
|                         |               | •   | , many specific at                                   | Per            |          |
| Lissa Curtain           | XT            | Delta Sky Magazine  | Bahamas Logo   | request        |          |
| Scott Neher             | <b>주</b>      | Elements Magazine   | General GBI information                              | Proactive      |          |
| Ana Figueroa            | XT            | Travel Girl, Inc.   | General GBI information                              | Proactive      |          |
| Suzanne Murphy-Larronde | ΧŢ            | Freelancer  | Historic Preservation Movement in Out Islands        | Per<br>request |          |
|                         |               |   |  | Per            |          |
| Noah Rothbaum           | VE            | Smart Money   | TIOTB story angles                                   | request        |          |
|                         | i             |   |  | Per            |          |
| Julie Terasovik         | ٧Ľ            | Coastal Boating   | General Banamas Info                                 | request        |          |
| Dan Prince              | VE            | Frommer's Guide   | General Bahamas info                                 | request        |          |
| Maryann Hammers         | VE            | Natural Health  | Andros eco-lodge info                                | profnet        |          |
| Elaine Glusac           | VE            | Celebrated Living   | Emerald Palms info                                   | Per<br>request |          |
| Nina Rubin              | VE            | Fodor's   | r-island travel                                      | Per<br>request |          |
| Wendy Paris             | )<br>         | Essence   |  | Per            |          |
| Mila Andre              | VE            | Daily News  | Continental Connection info                          | Proactive      |          |
| Brenda Fine             | HM            | Endless Vacation  | Fact check information for upcoming article          | Per<br>request |          |
|                         | MI            | National Geographic Traveler  | Islands  | Per            |          |
| Jonathan Vatner         | MH            | Meetings and Conventions  | Pitched Bahamas round-up story and secured interview | Proactive      |          |
|                         |               |   |  |                |          |

|          | request   | Country music                   | Newsweek                              | AD      | Sana Butler           |
|----------|-----------|---------------------------------|---------------------------------------|---------|-----------------------|
|          | Per       | Story on growing popularity of  |                                       |         |                       |
|          | Proactive | Pitched Bahamas round-up story. | MeetingNews                           | MH      | Bob Curley            |
|          | request   | Package information             | Forbes.com                            | MI.     | Chrisitna Valhouli    |
|          | Per       |                                 |                                       |         |                       |
|          | Proactive | General Bahamas info            | Gotham                                | MI      | Juliet Gray           |
|          | Proactive | General Bahamas info            | WB Morning News                       | MI      | Monique Sing-Ror      |
|          | request   | Weddings story. Provided images | About.com                             | MI      | Susan Breslow Sardone |
|          | Per       |                                 |                                       |         |                       |
|          | request   | Junkanoo                        | Washington Times                      | MI      | Reed Martin           |
|          | Per       |                                 |                                       |         |                       |
|          |           |                                 |                                       | Contact |                       |
| Complete | Begun     | Status/Story Opportunity        | Activity                              | WS      | Project               |
|          |           |                                 |                                       |         |                       |
|          |           |                                 | Work completed through Dec 31, 2003   |         |                       |
|          |           |                                 | Bahamas Ministry of Tourism           |         |                       |
|          |           |                                 | Weber Shandwick Status Report for The |         |                       |

| ongoing  | Sep    | Awaiting client feedback.           | Develop press trip to highlight religion and culture throughout The Bahamas. | MI      | Religious/cultural themed press trip          |
|----------|--------|-------------------------------------|--|---------|---|
|          |        |                                     |  |         | Visiting Journalist Program -<br>Group Visits |
|          |        |                                     | and Hooters  |         |   |
|          |        | approval.                           | American Eagle, US Airways, Continental                                      |         | from US to Nassau                             |
|          | Dec    | Release drafted, awaiting final     | Release details expanded service from  | SK      | Expanded direct airline service               |
|          |        | Jan 30.                             | drafted for distribution on island.  |         |   |
| Yes      | Jan    | Release approved and distributed    | Release highlighting MOT award wins  | KT      | HSMAI Awards release                          |
|          |        | distributed.                        | Emerald Palms  |         |   |
|          | Jan    | Press release approved and being    | Press release announcing opening of  | ₹<br>F  | Emerald Palms                                 |
|          |        | hotels.                             |  |         |   |
|          | -      | Island Hopping Tour and new         |  |         |   |
|          |        | reflect new additions including     | Bahamas.com  |         |   |
|          | Jan    | Editing existing website release to | Press Release announcing Phase Two of  | 쥿       | Website launch                                |
|          |        | and locations.                      | the 2004 fly-in schedule.  |         |   |
|          | Nov    | Draft pending feedback on dates     | Release on private flying, new policies and                                  | VE      | 2004 Fly-ins                                  |
|          |        | and locations.                      | announcing 2004 schedule of Flings.  |         |   |
|          | Nov    | Draft pending feedback on dates     | Release on boating in TIOTB and  | JV      | 2004 Boating Flings                           |
|          | 40     | Diair periairig.                    | and 2004 tournaments.  | Г       | 2004 Billish Champonship                      |
|          | NO.    |                                     | Delegge highlighting sport fishing in TIOTO                                  | VE      | 2004 Billich Championship                     |
|          |        |                                     | opportunities in Bahamas w/Earthwatch, etc.                                  |         |   |
|          | Jan    | Draft pending.                      | Researching release on volunteer   | ΚP      | Volunteer Vacations                           |
|          |        |                                     | visitors to The Bahamas in 2003  |         |   |
|          | Jan    | Draft pending.                      | Press release to highlight the increase in                                   | HM      | 2003 Visitor Arrivals                         |
|          |        |                                     |  |         | Press Releases                                |
|          |        |                                     |  |         |   |
| Complete | negal. |                                     | County   | Contact | 1 10/000                                      |
| Complete | Region | Status/Story Opportunity            | Activity   | SW      | Droient                                       |
|          |        |                                     |  |         |   |
|          |        |                                     | Bahamas Ministry of Tourism<br>Work completed through Jan 31, 2004           |         |   |
|          |        |                                     | Weber Shandwick Status Report for The  |         |   |
|          |        |                                     |  |         |   |

|  |               | Weber Shandwick Status Report for The   |  |       | į        |
|--|---------------|---|--|-------|----------|
|  |               | Bahamas Ministry of Tourism<br>Work completed through Jan 31, 2004  |  |       |          |
|  | :             |   |  |       |          |
| Project  | WS<br>Contact | Activity  | Status/Story Opportunity   | Begun | Complete |
| Cat-Eleuthera/Continental Connection trip, Jan 15 - 18, 2004 | VE            | Agency, MOT and OIPB executed trip.Accommodation: Fernandez Bay.  | Trip complete. Media toured island (visiting Greenwood, Hawk's Nest,                 | Oct   | Yes      |
|  |               | Invitation drafted and distributed. Participants: Boston Herald, Phila. City Paper, Woman's Day, Miami, Vero Beach, Gold Coast. | Pigeon Cay and Sammy T's. Coverage anticipated to begin in Feb.                      |       |          |
| Great Exuma, Feb 22-25                                       | 쥰             | Agency and MOT working w/ Four Seasons  | Confirmed participants to date (   | Oct   |          |
| (Note: date changed due to availability at Four Season)      |               | on trip to showcase destination, activities and new resort.   | include: Vogue, New York Post, Boston Herald, Elegant Bride and                      |       |          |
|  |               |   | Palm Beach NewBusiness Today   |       |          |
| Opening Press Trip, Feb. 11 - 13                             | C<br><b>≤</b> | Agency working with Our Lucaya on trip to showcase and support the Grand Opening  | Developed target media list and sinvitation. Working with MOT in FL                  | Jan   | ongoing  |
|  |               | of the Isle Of Capri Casino. Target Florida broadcast and print media.  | to secure media.   |       |          |
| Romance/Destination Wedding trip, May 2004                   | DW/MH         | Agency reviewing proposal from Radisson Cable Beach to partner on a Destination-  | Agency to provide [Figure 1]  recommendations to MOT.                                | Dec   |          |
|  |               | Wedding-themed press trip to take place in May 2004.  |  |       |          |
|  |               |   |  |       |          |
| Matt Williams, Northwest Airlines                            | MH            | Write and photographer visiting NPI to gather information and photography for a 6-page feature for this in-flight magazine      | Trip details and itinerary currently being planned. Scheduled to visit NPI in March. | Jan   |          |
| Bruce Dowbiggen, Calgary Herald I<br>- March                 | M             | Visiting NPI for a golf feature story. Agency secured his hotel accommodations at the Radisson Cable Beach & Golf Resort        | currently progress.<br>ting NPI in March.  | Jan   |          |
| Jonathan Vatner, Meetings & Conventions - February           | MH            | Visiting NPI meeting facilities   | Visiting NPI in February. Itinerary Jurrently being organized.                       | Jan   |          |

| Project  Ivana Kalafatic, Clear Magazine - March  Renee Kemp, KTVU-TV (FOX), TBD  Heidi Brown, Forbes | WS<br>Contact<br>KT | Weber Shandwick Status Report for The Bahamas Ministry of Tourism Bahamas Ministry of Tourism Work completed through Jan 31, 2004  Activity  Activity  Outreach to Managing Editor in regards to potential island photo shoot.  Agency and MOT to assist with accomodations for reporter and crew for upcoming story on the "luxurious life" on GBI. Accomodations: Old Bahama Bay & Pelican Bay.  Agency met w/ writer to discuss Out Island development story and trip to South Andros and Tiamo. | Status/Story Opportunity  Trip planning in progress.  Tentatively rescheduled for week of March 15, 2004.  Trip dates TBD. Liasing with OBB to secure dates.  Writer to visit Tiamo for Forbes.com story in early Feb. Will follow up upon return. | Begun<br>Oct<br>Jan | Complete |
|---|---------------------|---|--|---------------------|----------|
|   | VE                  | Agency met w/ writer to discuss Out Island development story and trip to South Andros and Tiamo.  | or<br>arly Feb. Will   | Nov                 |          |
| Suzanne Murphy-Larronde   | KT                  | Writing story on historic preservation of TIOTB. Working with MOT on further research.  | Awaiting more information before selecting dates of visit.   | Jan                 |          |
| John McCaslin, Washington<br>Times, TBD   | VE                  | Agency secured interest in upscale travel story. Writer to visit Harbour Island in early 2004.  |  | Nov                 |          |
| Bride's Magazine, Lexi Dwyer  | Ŕ                   | Agency pitched Lexi on the group press trip to the Four Season Exuma. Lexi is unable to attend during the scheduled trip but would like to schedule an individual visit.  | KP is working with Four Season to arrange an individual visit in February.   | Dec                 |          |

| Scott Gummer, GOLF Magazine, VE Agen TIOT comn  | Ryan Malkin (Smart Money), VE Agen freelancing for Filosophy forwa  | Tom Clynes, National Geographic KP story Adventure interesusta arran owne  |   | Project WS Contact       | Web<br>Wo   |
|---|---|--|---|--------------------------|---|
| Agency pitched senior writer on golf in TIOTB. Forwarded proposal to MOT for comment/approval.                              | Agency in discussion w/ writer regarding Out Final approval pending. Awaiting Island general destination story. Proposal recommendation from MOT on forwarded to MOT for comment/approval. specific island. | Agency is working with Tom Clynes for a story on Andros. Tom is especially interested in the C4reef, eco-tourism, sustainable tourism and Tiamo. Agency arranged a phone interview with Mike, owner/operator of Tiamo. | iccessfully pitched Tom on the nental Connection flight. Tom over the islands serviced by the Agency worked with MOT and board to coordinate a visit for is son to Harbour Island and | Activity                 | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Jan 31, 2004 |
| MOT has approved. Agency to move forward with confirmation of dates and itinerary to include courses on Exuma, GBI and NPI. |   | Tom is very busy and keeps postponing his trip. He hope to travel in the early Spring and will alert WS when his schedule opens up.  | Story is filed and Tom expects it to run sometime in February.  | Status/Story Opportunity |   |
| Dec   | Jan   | Jan  | Nov   | Begun                    |   |
|   |   |  | Jan   | Complete                 |   |

|   | -             | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Jan 31, 2004   |   |       |          |
|---|---------------|---|---|-------|----------|
| Project   | WS<br>Contact | Activity  | Status/Story Opportunity Bu   | Begun | Complete |
| Bob Krist, Popular Photography,<br>dates TBD                |               | Agency in discussion with photographer to capture material in Out Islands for publication and MOT image library.  | Final approval of details and dates Jan pending.  |       |          |
| David Swanson, Caribbean Travel SK<br>& Life, January 26-30 |               | Agency worked with MOT to secure NPI itinerary  | Trip completed. Caribbean Travel & Jan Life coverage will appear in May and June. Subsequent coverage in other publications for which David writes will likely follow | ب     | Jan      |
|   |               |   |   |       |          |
| Clear Channel Radio & Dunkin'<br>Donuts                     | MH            | Radio promotions in Philadelphia running on 5 different stations in conjunction with Dunkin' Donuts new espresso drink. Holiday Inn Sunspree Paradise Island serving as hotel partner | Promotion currently running. Will Jan run again in March.   |       |          |
| Gorton's  | DW            | National promotion running in 15,000 supermarkets with Gorton's, the #1 selling grilled seafood product. Sheraton at Our Lucaya serving as hotel partner                              | Promotion completed; awaiting Aug hotel certificates to forward onto winners.   |       |          |
| SELF Magazine   | MQ            | In-magazine promotion and in-store Liz Clairborne event featuring a Bahamas trip giveaway. Fernandez Bay confirmed as hotel partner.  | In-store event completed. Promotion to run in March 2004 issue.   |       |          |

| Ongoing  | Jan   | Ongoing.  | Ongoing coordination of press releases, media outreach and various trade initiatives.  | MH/JM/AD      | ্রান্ত্রি ক্রিন্ত্রিনার<br>Trade Media Initiatives |
|----------|-------|---|--|---------------|--|
|          | Dec   | Report of stations who run segment Dec<br>to be forwarded to the MOT on<br>Feb. 12. | Bahamas participating in co-op SMT taking place on 2/11, emphasizing destination's key to be forwarded to the MOT on messages and promoting it as a great romantic getaway to tie into Valentine's Day.  TV coverage to run on numerous stations in our top markets. | DW/KT         | Romance Travel Co-op SMT                           |
|          | Dec   | MOT has approved. MOT to provide air. Host properties to be finalized.              | Agency drafted proposal for promo opportunity for Feb/Mar 2004. Radio promo w/ web site exposure forwarded to MOT for review.  | VE            | WALK-FM  |
|          | Jul   | Shows to began taping in Aug and airing Sept. 03 - May 04.                          | Bahamas trips to be featured throughout entire upcoming season with b-roll and logo placement. Hotel partners include Radisson Cable Beach, Abaco Beach Resort and Pelican Bay   | DW            | Hollywood Squares                                  |
|          | Oct   | Developing alternative proposal for fall promotion for MOT review.                  | Agency in discussion w/ publication re magazine and web site promotion to feature an Out Island trip giveaway.   | VE            | Chatelaine   |
| ongoing  | Nov   | Promotion to run in Feb. 2004 issue. Awaiting copy for approval.                    | In-magazine promotion with Dove Chocolates featuring a Bahamas trip giveaway. Our Lucaya confirmed as hotel partner.   | СМ            | SELF Magazine                                      |
| Complete | Begun | Status/Story Opportunity  | Activity   | WS<br>Contact | Project  |
|          |       |   | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Jan 31, 2004  |               |  |

|  |                 | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Jan 31, 2004   |   |       |          |
|--|-----------------|---|---|-------|----------|
|  |                 |   |   |       |          |
| Project                                | WS<br>Contact   | Activity  | Status/Story Opportunity  | Begun | Complete |
| Canada PR plan                         | MQ              | Plan developed; forwarded to MOT and BTO for feedback.  | O Plan approved; Canadian media O and promo outreach underway.  | Oct   | Ongoing  |
| Southern Florida PR Plan               | DW              | Meeting took place in early Sept. with Fla BTO office to discuss market at length so that we can then develop a thorough PR plan moving forward.              | eing<br>s.  | Aug   |          |
| Religious Marketing                    | HW              | Agency working with Linville Johnson on press releases, religious media outreach and various other initiatives.   | Ongoing.  | Jan   | Ongoing  |
| Fallon / Ad Agency Meetings            | RM/AD/JM<br>/DW | Agency continues to work with Fallon to coordinate outreach and messaging.  | Continuous contact with Fallon. Press materials being developed.  | Jan   | Ongoing  |
| Bahamas International Film<br>Festival | JM              | Conference calls with Leslie Vanderpool and Cedric Scott to review project direction and provide overview of potential PR support.                            | nd WS to work with BIFF for Dec. d 2004 festival. WS arranged meeting for BIFF representatives with Rogers & Cowan in LA. WS to provide formal recommendations for media support. |       |          |
| BTO "Communications Day"               | M               | Per Janet, researching learning session intinerary for day in which BTO office heads participate including overview of media training, PR 101 and promotions. | Submitted revised ideas and dates oct to Janet. Next step: scheduling speakers and confirming date, currently being planned for March.  |       | Ongoing  |
| Bahamas Branding - Island<br>Hopping   | AD              | Agency to support new destination branding and develop pr tactics to support.   | NY media event coordinated to launch campaign. All 2004 pr initiatives will implement new island hopping branding and campaign focus.   | Nov   | ongoing  |

| ongoing  | Jan   | early Feb.  | Agency developing plan outlining schedule of press releases, press trips, vjp outreach, etc. in support of dominant vertical markets and on-island events  | S                | GBI FR Action Flan                 |
|----------|-------|---|--|------------------|------------------------------------|
| ongoing  |       |   | Plan being developed outlining iniatives for NPI in 2004.  | DW               | NPI 2004 Action Plan               |
| ongoing  | Oct   | Plan was approved and team will start executing activities. KP and VE attended OIPB meeting on Feb.  4. Agency provided a PR update to the board and shared information with WS team. | Agency drafted plan outlining schedule of press releases, press trips, vjp outreach, etc. in support of dominant vertical markets for Out Islands.   | VE               | Out Island Action Plan             |
| ongoing  | Nov   | Initial release distributed. Agency coordinating with Expedia and Fallon on Phase 2 rollout to continue pitching major media outlets.   | Agency providing pr support for new bahamas website. Website will be included in all pr programs, press releases, promotions and materials.  | AD/KP            | Bahamas.com website                |
| ongoing  | Dec   | Agency sent "Save the Date" e-mail. Working with Dr. Sheets to develop conferece speakers/presentations and with MOT to arrange hotel accomodations, meals, activitivies, etc.        | Agency coordinating 2004 weather conference on Grand Bahama Island to take place March 31 - April 4, 2004.   | AD/CM/VE         | 2004 Bahamas Weather<br>Conference |
|          | Dec   |   | Agency contacted pr agency for Isle of Capri Coordinating support and will support casino with pr and publicity tactics. Media attending GBI/Continental Newark press trip previewed the casino. | Contact<br>JM/CM | Isle of Capri GBI Casino           |
| Complete | Begun | Status/Story Opportunity  | Activity   | WS               | Project                            |
|          |       |   | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Jan 31, 2004  |                  |                                    |

|          | Proactive | General Bahamas Info   | Esquire Magazine   | <u></u> 주     | Tom Chiarella                       |
|----------|-----------|--|--|---------------|-------------------------------------|
|          | request   |  |  |               |                                     |
|          | Per       | General Bahamas Info   | Caribbean Travel Planner   | KT/MH/VE      | Kathy Mangan                        |
|          | request   |  |  |               |                                     |
|          | Per       |  | Modern Bride   | ΧŢ            | Jennifer Dennis                     |
|          | Proactive | s Info   | Freelancer (Columbus Dispatch)   | KT            | Marcia Schonberg                    |
|          | Proactive | Promotion angles   | CD 101.9   | 즉             | Charley Connolly                    |
|          | request   |  |  |               |                                     |
|          | Per       | Press Kit  | Men's Journal  | 즉             | Danielle Stein                      |
|          | Proactive | General Bahamas Info   | The Week Magazine  | 즉             | Jenifer Steil                       |
|          | USersi    | Material Sent  | Media Affiliation  | WS<br>Contact | Name Name                           |
|          |           |  | consumer features.   |               |                                     |
| ongoing  | Ongoing   | Contact continues as appropriate.                                  | Pitching TIOTB for planned 03 trade and  |               | Editorial Calendar                  |
| Yes      | Teb       | Memo being sent.   | Bahamas participation in next year's Expo  | ?             | Adventures in Travel Expo           |
|          |           | ue   | and prainstormed ideas with AC.  |               |                                     |
|          | reb       | recommendations for driving  | Festival Place. KP and VE toured the venue and brainstormed ideas with AC        | 7<br>7<br>7   | Festival Place - February           |
|          | 1         |  | Among mot with Antoinette Objection of   | Y             | Increasing visitor prophers to      |
|          |           | tourism conference. Release also in development                    |  |               |                                     |
|          |           | we can assist with next year's                                     | learned with Weber Shandwick team.   |               |                                     |
| ongoing  | Jan       | Agency to provide recommendations to MOT on how                    | Agency was present at all sessions during week of Jan. 26 and shared information | AD/DW         | Bahamas National Tourism Conference |
|          |           | povs.  |  |               | -                                   |
|          |           | Janet Johnson to develop further criteria and rationale for future |  |               |                                     |
|          |           | ongoing basis and is working with                                  | request.   |               |                                     |
| ongoing  | Ongoing   | Agency provides POV on an  | Agency provided POVs on projects per   | Team          | POVs                                |
| Complete | begun     | Status/Story Opportunity   | Activity   | Contact       | rioject                             |
|          |           |  |  |               |                                     |
|          |           |  |  |               |                                     |
|          |           |  | Banamas winistry of Lourism Work completed through Jan 31, 2004                  |               |                                     |
|          |           |  | Weber Shandwick Status Report for The  |               |                                     |
|          |           |  |  |               |                                     |

|          | Per<br>request | General b-roll   | Good Day New York   | Ϋ́E           | Alyson Meegur           |
|----------|----------------|--|---|---------------|-------------------------|
|          | Proactive      | Provided info on honeymoon/wedding and spa angles  | Freelancer  | Ę             | Nicole Alper            |
|          | Per<br>request | Secured phone interview with writer Per and MOT representative regarding req new branding campaign. Provided images. | Travel Weekly   | MH            | Ken Kiesnoski           |
|          | Per<br>request | Provided assistance with meetings related questions. Secured phone interview with MOT representative.                | Meetings & Conventions  | Ĭ             | Jonathan Vatner         |
|          | Per<br>request | Provided press kit and general Bahamas Info  | Freelancer  | MI            | Stacey Zable            |
|          | Per<br>request | Provided press kit and general Bahamas Info  | Metro West magazine   | MH            | David Trask             |
|          | Proactive      | Provided press kit for The Bahamas. Pitched specific story ideas   | Freelancer  | 쥯             | Margaret Jaworski       |
|          | Per<br>request | Provided photos for July/August issue  | Bridal Guide  | Ş             | Kelly Roberts           |
|          | Per<br>request | Historic Preservation Movement in Out Islands  | Freelancer  | KT .          | Suzanne Murphy-Larronde |
|          | Proactive      | General Bahamas Info   | Parent's Magazine   |               | Kourtney Eidam          |
| Complete | Begun          | Status/Story Opportunity   | Activity  | WS<br>Contact | Project                 |
|          |                |  | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Jan 31, 2004 |               |                         |

| Project                                       | WS<br>Contact | Weber Snandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Feb 29, 2004  Activity | Status/Story Opportunity                             | Begun | Complete |
|---|---------------|---|--|-------|----------|
|   | Contact       |   |  | •     | -        |
| Tress Releases Williams 7003 Visitor Arrivals | MH            | Press release to highlight the increase in  | Release approved and distributed                     | Jan   | Yes      |
|   | W(I )         | visitors to The Bahamas in 2003   |  |       | a<br>a   |
| Bahamas' First Annual Tourism                 | MH/DW         | Press release to highlight first annual   | ved and distributed                                  | Feb   | Yes      |
| Conference                                    | ì             | conference.   |  |       |          |
| Rahamas com Guest                             | IVI DA        | Rahamas com hooking engine  | to trade and online media                            | 9     | สี       |
|   |               | (   |  |       |          |
| Expanded direct airline service               | SK/MH         | Release details expanded service from   | Release approved and distributed.                    | Dec   | Yes      |
| II OO TO Nassau                               |               | and Hooters   |  |       |          |
| Volunteer Vacations                           | ΧP            | Researching release on volunteer  | Draft pending.                                       | Jan   |          |
|   |               | opportunities in panamas w/Earnwatch, etc.  |  |       |          |
| 2004 Billfish Championship                    | VE            | Release highlighting sport fishing in TIOTB and 2004 tournaments.   | Draft pending.                                       | Nov   |          |
| 2004 Boating Flings                           | VE            | Release on boating in TIOTB and   | Necessary background received. N                     | Nov   |          |
|   |               | announcing 2004 schedule of Flings.   | Draft in progress.                                   |       |          |
| 2004 Fly-ins                                  | ΥE            | Release on private flying, new policies and the 2004 fly-in schedule.   | Necessary background received. No Draft in progress. | Nov   |          |
| Website launch                                | KP            | Press Release announcing Phase Two of   | gedits based on                                      | nac   |          |
|   |               | Bahamas.com   | feedback from Basil and Janet                        |       |          |
| Emerald Palms                                 | KP            | Press release announcing opening of<br>Emerald Palms  | Press release distributed.                           | Jan   | Yes      |
| Living it Up with Patti LaBelle               | Κ̈́P          | On-island press release announcing trip donation to former POW Shoshana   | Press release distributed on-island. F               | Feb   | Yes      |
|   |               | Johnson.  |  |       |          |

|   |                 | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Feb 29, 2004  |   |       |          |
|---|-----------------|--|---|-------|----------|
|   |                 |  |   |       |          |
| Project   | WS<br>Contact   | Activity   | Status/Story Opportunity                                      | Begun | Complete |
| USA Today names three beaches                                   |                 | On-island release announcing USA Today   | Press release distributed on island. F                        | Feb   | Yes      |
| in The Bahamas top in the World                                 |                 | story naming Pink Sand Beach, Cat Island   |   |       |          |
|   |                 | beaches in the world   |   |       |          |
| Hair Braider release  | VΕ              | Release profiling Brigette Ambrister   | Release distributed to NY media F                             | Feb   | Yes      |
|   |                 | appearance at NY Times Travel Show drafted and approved.   | Feb. 25.  |       |          |
| Visiting Journalist Program -                                   | 数据在到事的<br>机能多数的 |  |   |       |          |
| Great Exuma, Feb 22-25  | 쥬               | Agency and MOT coordinated a press trip  | We look forward to positive stories O                         | Oct   | Yes      |
|   |                 | with assistance from the Four Seasons and  | from New York Post, Boston                                    |       | ,        |
|   |                 | Out Island Promotion Board. Press trip<br>showcased the diverse islands of the Exuma   | Herald, Robb Report, Elegant Bride and Palm Beach NewBusiness |       |          |
|   |                 | Cays and the new Four Seasons resort.  | Today. Agency is working on a recap.                          |       |          |
| Isle of Capri GBI Casino/Pelican Bay Suites Grand Opening Press | Mr/wo           | Agency worked with MOT and Our Lucaya on trip to showcase and support the grand  |   | Jan   | Yes      |
| Trip, Feb. 11 - 13  |                 | opening of the Isle Of Capri Casino and the new Pelican Bay Suites. Florida print media were targeted. Attendees included Ken Panton / eCity of Travel, Marcia Levin / | media. Agency to provide story run dates upon receipt.        |       |          |
|   |                 | freelance, Tim O'Keefe / Caribbean Travel & Life, Charles Greenfield / Coral Gables Gazette (BTO addition).  |   |       |          |
| Romance/Destination Wedding trip, May 2004                      | DW/MH           | Agency proposed a Destination-Wedding-themed press trip to take place in May 2004.   | Agency awaiting approval from D. MOT.                         | Dec   |          |
| Visiling Journalist Frogram -<br>Individual Visiks              |                 |  |   |       |          |

| 9        | Š     | appeared on Forbes.com Feb 26.   | lodge on South Andros Island.   | <b>Г</b>      | Heidi biowii, i dibes, i eb 2-5                           |
|----------|-------|--|---|---------------|---|
|          |       |  | accomodations for reporter and crew for upcoming story on the "luxurious life" on GBI. Accomodations: Old Bahama Bay & Pelican Bay.           |               | TBD   |
|          | Feb   | Trin dates TRD Lissing with ORR  | Agency working with MOT and Pelican Bay to provide itinerary that showcases GBI activies and new developments.  Agency and MOT to assist with | CM CM         | David Monforton, AAA Magazine<br>Going Place, March 5 - 8 |
|          | Oct   | or week of   | Outreach to Managing Editor in regards to potential island photo shoot.   | Kī            | Ivana Kalafatic, Clear Magazine -<br>March                |
|          | Feb   | Agency and MOT coordinating itinerary.   | MOT approved Island Hopping VJP that will include visits to Andros, GBI and Nassu. Tentatively scheduled to travel April 3-8.                 | HW            | Ken Kisnoski, Travel Weekly                               |
| Yes      | Jan   | Visited Nassau/Paradise Island<br>Feb. 28th. Host hotel was Atlantis.                | Visiting NPI meeting facilities   | HW            | Jonathan Vatner, Meetings & Conventions                   |
|          | Jan   | Trip planning currently progress. Journalist visiting NPI in March.                  | Visiting NPI for a golf feature story. Agency secured hotel accommodations at the Radisson Cable Beach & Golf Resort                          | MH            | Bruce Dowbiggen, Calgary Herald                           |
|          | Jan   | Trip details and itinerary currently being planned. Scheduled to visit NPI in March. | Writer and photographer visiting NPI to gather information and photography for a 6-page feature for this in-flight magazine                   | MH            | Matt Williams, Northwest Airlines WorldTraveler           |
| Complete | Begun | Status/Story Opportunity   | Activity  | WS<br>Contact | Project   |
|          |       |  | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Feb 29, 2004                                   |               |   |

|          | Jan   | baco   | Agency in discussion w/ writer regarding Out MOT has approved airfare and Island general destination story. Proposal forwarded to MOT for comment/approval. contact.   | Ā             | Ryan Malkin (Smart Money),<br>freelancing for Filosophy |
|----------|-------|--|--|---------------|---|
|          | Jan   | Agency is working with Tom and Tiamo to schedule a trip in April.  | Agency is working with Tom Clynes for his story on Andros. Tom is especially interested in the C4reef, eco-tourism, sustainable tourism and Tiamo. Agency arranged a phone interview with Mike, owner/operator of Tiamo. | Ā             | Tom Clynes, National Geographic<br>Adventure            |
|          | Nov   | Dates and itinerary TBD.   | Agency secured interest in upscale travel story on Harbour Island. Follow up pitch expanded story to include Romora Bay-Cape Santa Maria island hopping angle.   | VE            | John McCaslin, Washington<br>Times, March or April      |
|          | Jan   | Planning in progress. Working with Jan Carla Lockhart for Nassau and Jeritzan in Abaco. No dates selected yet. | Writing story on historic preservation of TIOTB. Working with MOT on further research.   | KT            | Suzanne Murphy-Larronde                                 |
| Complete | Begun | Status/Story Opportunity   | Activity   | WS<br>Contact | Project   |
|          |       |  | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Feb 29, 2004  |               |   |

|   |        | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Feb 29, 2004   |  |           |          |
|---|--------|---|--|-----------|----------|
| Project                                     | WS     | Activity  | Status/Story Opportunity   | <br>Begun | Complete |
| Scott Gummer, GOLF Magazine, dates TBD      | VE     | MOT approved trip. Agency drafted itinerary GOLF Magazine has postponed trip Decard secured comp rooms at Atlantis and Four Seasons in support of story on Exuma, GBI and NPI courses.  | GOLF Magazine has postponed trip Duntil Q3 of 2004. Publication will be timed to appeal to audiences looking for a winter getaway. | Jec .     |          |
| Backroads with Ron and Raven                | ₹<br>F | Agency is working with Schara Enterprises   |  | Feb       |          |
| Backroads with Ron and Raven                | X      | Agency is working with Schara Enterprises on a fishing segment to be filmed in the Berry Islands. Backroads with Ron and Raven will run on The Outdoor Life Network, The Outdoor Channel and the NBC affiliate in Minneapolis, MN. This production company sent a team to Andros last year and the show was amazing publicity for the island. | Agency is drafting proposal for MOT review.  | e e       |          |
| Bob Krist, Popular Photography,<br>May 2004 | VE     | Agency in discussion with photographer to capture material in Out Islands for publication and MOT image library. Negotiation continues, itinerary and budget in draft.  | Final approval of details and dates Jupending.   | Jan       |          |
| Narketing Parternships/promos<br>Gorton's   | DW     | National promotion running in 15,000 supermarkets with Gorton's, the #1 selling grilled seafood product. Sheraton at Our Lucaya serving as hotel partner  | Promotion completed; awaiting for A winners to redeem trips.   | Aug       | Yes      |

|          | Feb   | Agency to make recommendations to the MOT.                            | Reviewing proposal for promotion running in this Chicago wedding guide and online at www.weddingguidechicago.com to run in spring 2004.  | DW            | Wedding Guide Chicago         |
|----------|-------|---|--|---------------|-------------------------------|
|          | Feb   | Agency to make recommendations to the MOT.                            | Agency reviewing a proposal from AVON on national promotion in 30 markets, where consumers receive makeovers and the chance to win a trip to The Bahamas.                                    | DW            | AVON's Let's Talk Beauty Tour |
|          | Feb   | MOT approved. Promotion to begin in March.                            | Online promotion running nationally with Road Runner, one of the nation's premier broadband services operated by Time Warner Cable. Sheraton Grand Paradise Island serving as hotel partner. | DW            | Road Runner                   |
|          | Oct   | Developing alternative proposal for fall promotion for MOT review.    | Agency in discussion w/ publication re magazine and web site promotion to feature an Out Island trip giveaway.   | VE            | Chatelaine                    |
| Yes      | Nov   | Promotion to run in Feb. 2004 issue. Awaiting copy.                   | In-magazine promotion with Dove Chocolates featuring a Bahamas trip giveaway. Our Lucaya confirmed as hotel partner.   | CM            | SELF Magazine                 |
|          | Oct   | In-store event completed.<br>Promotion to run in March 2004<br>issue. | In-magazine promotion and in-store Liz<br>Clairborne event featuring a Bahamas trip<br>giveaway. Fernandez Bay confirmed as<br>hotel partner.  |               | SELF Magazine                 |
| Complete | Begun | Status/Story Opportunity  | Activity   | WS<br>Contact | Project                       |
|          |       |   | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Feb 29, 2004  |               |                               |

|          | Dec   | Coverage still being generated.<br>Agency to forward final report when<br>completed.                            | Bahamas participated in co-op SMT on 2/11, emphasizing destination's key messages and promoting it as a great romantic getaway to tie into Valentine's Day and Winter Travel in general. To date, TV coverage ran on 30 stations around the U.S. | DW/KT         | Romance Travel Co-op SMT                |
|----------|-------|---|--|---------------|---|
| Yes      | Feb   | Agency and Atlantis have both retracted support due to the disingenuous pitch from producer.                    | Agency partnered with Atlantis to provide Bahamas trip to couple on show. The producer had misrepresented the story as positive while in fact the result was not consistent with Bahamas brand.  | K E           | Maury Povich                            |
| Yes      | Feb   | Show taped February 10 and will air in either March or April on TV1, a new network targeting African Americans. | Agency worked with MOT and Radisson Cable Beach to provide a trip to The Bahamas for former POW Shoshana Johnson.  | Ą             | Living it Up with Patti LaBelle         |
|          | Dec   | Promotion currently running.  | MOT approved promotion for Mar 2004. Radio promo w/ web site exposure. Host property: Breezes.   | MH            | WALK-FM                                 |
|          | Jan   | Promotion currently running. Will run again in March.   | Radio promotions in Philadelphia running on 5 different stations in conjunction with Dunkin' Donuts new espresso drink. Holiday Inn Sunspree Paradise Island serving as hotel partner  | МН            | Clear Channel Radio & Dunkin'<br>Donuts |
|          | Jul   | Shows to began taping in Aug and airing Sept. 03 - May 04.  | Bahamas trips to be featured throughout entire upcoming season with b-roll and logo placement. Hotel partners include Radisson Cable Beach, Abaco Beach Resort and Pelican Bay.  | DW            | Hollywood Squares                       |
| Complete | Begun | Status/Story Opportunity  | Activity   | WS<br>Contact | Project                                 |
|          |       |   | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Feb 29, 2004  |               |   |

| Ongoing  | Jan   | Continuous contact with Fallon. Press materials being developed.   | RM/AD/JM Agency continues to work with Fallon to /DW coordinate outreach and messaging.  | RM/AD/JM<br>/DW | Fallon / Ad Agency Meetings |
|----------|-------|--|--|-----------------|-----------------------------|
| Ongoing  | Jan   | Ongoing.   | Agency working with Linville Johnson on press releases, religious media outreach and various other initiatives.  | MH              | Religious Marketing         |
|          | Feb   | Agency to provide ideas in March.  | Agency reviewing 18-month NPI plan developed by Fallon and will make recommendations on PR tactics agency can execute to support Fallon's initiatives.                                   | DW              | Fallon NPI Plan             |
|          | Jan   | Plan being reviewing internally and to be presented to MOT and NPIPB at in-person meeting tentatively scheduled for March. | Plan developed to outline specific initiatives for 2004.   | DW/MH           | Nassau/Paradise Island Plan |
|          | Aug   | Plan developed but currently being revised based on new initiatives.   | Meeting took place in early Sept. with Fla BTO office to discuss market at length so that we can then develop a thorough PR plan moving forward.   | DW              | Southern Florida PR Plan    |
| Ongoing  | Oct   |  | Plan developed; forwarded to MOT and BTO Plan approved; Canadian media for feedback.  and promo outreach underway.   | DW              | Canada PR plan              |
|          | Feb   | Meeting confirmation pending.  | J.Maguire attended opening events on-<br>island. Agency to meet with<br>Christiansen/Goodrum in March to discuss<br>planning for Pelican Bay and future inclusion<br>in MOT initiatives. | GBI team        | Pelican Bay Suites          |
| Ongoing  | Jan   | Ongoing.   | Ongoing coordination of press releases, media outreach and various trade initiatives.  |                 | Trade Media Initiatives     |
| Complete | Begun | Status/Story Opportunity   | Activity   | WS<br>Contact   | Project                     |
|          |       |  | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Feb 29, 2004  |                 |                             |

|  | WS<br>Contact | Activity  Provided recommendations for BIFF media   | ¥  | nube | Complete |
|--|---------------|---|--|------|----------|
| Bahamas International Film<br>Festival (Dec. 2004) | M             | Provided recommendations for BIFF media support to MOT after conference calls with Leslie Vanderpool to review project direction.   | Awaiting feedback from MOT.  | Dec  | Ongoing  |
| BTO "Communications Day"                           | JM/MH/KT      | Per Janet, researched learning session intinerary for day in which BTO office heads participate in professional development and PR classes. Sessions ncluded overview of media training, PR 101, promotions, juggling projects and team leadership. | March 3 confirmed  | Oct  | Yes      |
| Bahamas Branding - Island<br>Hopping               | AD            | Agency to support new destination branding and develop pr tactics to support.   | NY media event coordinated to launch campaign. All 2004 pr initiatives will implement new island hopping branding and campaign focus.                  | Nov  | ongoing  |
| Isle of Capri GBI Casino                           | JM/CM         | Agency contacted pr agency for Isle of Capri Coordinating support and will support casino with pr and publicity tactics. Media attending GBI/Continental Newark press trip previewed the casino.  |  | Dec  | Yes      |
| Bahamas Crisis Manual                              | Mia∕Team      | Updating 2004 Bahamas Crisis Manual.  | Agency added new contact information for Basil Smith and will be disseminating new copies to all contacts. Will also develop new crisis contact cards. | Jan  |          |

| Dec   | Agency sent "Save the Date" e-mail Dec<br>and formal invitations. Working with<br>Dr. Sheets to develop conferece<br>speakers/presentations and with<br>MOT to arrange hotel<br>accomodations, meals, activitivies,<br>etc. | Agency coordinating 2004 Bahamas Weather Conference on Grand Bahama Island to take place March 31 - April 4, 2004.                            | AD/CM/VE<br>/MH | 2004 Bahamas Weather<br>Conference |
|-------|---|---|-----------------|------------------------------------|
| Feb   | Location shoot dates being reviewed with Atlantis and Out Island properties. Recommendation memo to be developed and submitted in March.  | Agency in discussion with popular weekly video tv show to produce multiple Bahamas feature segments.  | AD              | VH1 Top 20 Countdown               |
| Feb   | Agency provided recommendations and is working with CNT communications dept to maximize Bahamas pr opportunities.   | Agency met with Janet Johnson and reps from Conde Nast Traveler to discuss Bahamas support of Hot List designation and marketing initiatives. | RM/AD           | Conde Nast Traveler Hot list       |
| Feb   | Agency to develop pr section and suggesting other intranet additions to faciliate better communications.  | Agency reviewing new Intranet for Bahamas.  | AD              | Tourismbahamas.org                 |
| Jan   | PR support recommendations submitted. Feedback pending and addtl meetings required to develop plan of action.   | Agency meeting with Janet Johnson to provide pr support to Bahamas initiatives during CTC NY Carib week in June.                              | Team            | CTC NY Caribbean Week              |
| Begun | Status/Story Opportunity  | Activity  | WS              | Project                            |
|       |   | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Feb 29, 2004                                   |                 |                                    |

|                                     |          | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Feb 29, 2004     |  |         |          |
|-------------------------------------|----------|---|--|---------|----------|
| Project                             | WS       | Activity  | Status/Story Opportunity   | Begun   | Complete |
|                                     | Contact  |   |  |         |          |
| Conference satellite uplinks        | AD/CM/VE | remotes from the weather conference.  Developed story ideas for use on/near the                                 | Channel to do live shots Out   | Teb     |          |
|                                     |          | set at Our Lucaya. Resolved technical and   | Islands excursion for select   |         |          |
|                                     |          | time issues to secure exposure.   | well as SMT on family travel on GBI.                                     |         |          |
| Bahamas.com website                 | AD/KP    | Agency providing pr support for new bahamas website. Website will be included                                   | Initial release distributed. Agency N coordinating with Expedia and      | Nov     | ongoing  |
|                                     |          | in all pr programs, press releases,   | Fallon on Phase 2 rollout to   |         |          |
|                                     |          | טיטווטעטוט פוע ווופנפוופוט.   | outlets.   |         |          |
| Out Island Action Plan              | VE/KP    | Agency drafted plan outlining schedule of   |  | Oct     | ongoing  |
|                                     |          | press releases, press trips, vjp outreach, etc. in support of dominant vertical markets                         | VE attended OIPB meeting on Feb.   |         |          |
|                                     |          | for Out Islands.  | 4. Agency provided a PR update to the board and shared information       |         |          |
| GBI PR Action Plan                  | CM/JM    | Agency developing plan outlining schedule   | to be forwarded to MOT in  | Jan     | ongoing  |
|                                     |          | of press releases, press trips, vjp outreach, etc. in support of dominant vertical markets and on-island events | Mar  |         |          |
| POVs                                | Team     | Agency provided POVs on projects per request.   | Agency provides POV on an Congoing basis and is working with             | Ongoing | ongoing  |
|                                     |          |   | Janet Johnson to develop further criteria and rationale for future POVs. |         |          |
| Bahamas National Tourism Conference | AD/DW    | Agency was present at all sessions during week of Jan. 26 and shared information                                | Agency to provide recommendations to MOT on how                          | Jan     | ongoing  |
|                                     |          | learned with Weber Shandwick team.  | we can assist with next year's tourism conference.                       |         |          |

|  |               | Weber Shandwick Status Report for The Bahamas Ministry of Tourism Work completed through Feb 29, 2004             |   |                |          |
|--|---------------|---|---|----------------|----------|
|  |               |   |   | =              |          |
| Project  | WS<br>Contact | Activity  | Status/Story Opportunity  | Begun          | Complete |
| Increasing visitor numbers to<br>Festival Place - February | KP/VE         | Agency met with Antoinette Chisholm at Festival Place. KP and VE toured the venue and brainstormed ideas with AC. | Agency drafted recommendations for driving visitors to the venue and distributed to MOT and Festival Place representatives. | Feb            | complete |
| Editorial Calendar   | WS            | Pitching TIOTB for planned 03 trade and consumer features.  | Contact continues as appropriate.   | Ongoing        | ongoing  |
| News Bureau  | <b>拉斯斯斯</b>   |   |   |                |          |
| Name :   | Corlege<br>F  | Nedia Affiliation   | Material Sent   | 314<br>5<br>8  |          |
| Michele Richmond   | KT            | Hartford Courant, Hemispheres   | General Bahamas Info  | Proactive      |          |
| Diane Marshall   | KT            | USA Today.com   |   | Proactive      |          |
| Tom Chiarella  | 즤             | Esquire   | as Info   | Proactive      |          |
| Heidi Tyline King  | 그             | Bridal Guide  | GBI Family and Romance Info   | Proactive      |          |
| Michael Adams  | KT            | City Flight, Michigan Chronicle   | GBI Jass Festival Info  | Per<br>request |          |
| Jane Rouse   | 즉             | Familyrapp.com  | GBI Family and Romance Info   | Per<br>request |          |
| David Appell   | 즉             | Caribbean Travel & Life   | Tipping Information   | Per<br>request |          |
| Paula Schuzman   | <u> </u>      | Wall Street Journal   | Pelican Bay Info  | Per<br>request | į        |
| Lisa Kovitz  | <u>주</u>      | WLS-TV Chicago  | Bahamas B-roll  | Per            |          |
| 1  | XT.           | ews   | as Info   | Per            |          |
|  |               |   |   | request        |          |
| Annick Shen  | 즉             | Men's Journal   | Blue Hole Photographs   | Per<br>request |          |
| Marcia Levin   | <u></u> 즉     | President, SATW   | GBI Information   | Per            | j        |
| Yvette Michael   | 중             | ESPN 2 Cold Pizza   | Pitched a number of story ideas   | Proactive      |          |

|          | request        | properties.                        |   |            |                 |
|----------|----------------|------------------------------------|---|------------|-----------------|
|          | Per            | onnew luxury                       | Islands   | HM         | Allison Joyce   |
|          | request        | Sandals History Book               | Sandals History Book  | <u>S</u> I | Yolanda Yoh     |
|          | request        |                                    | 7   |            |                 |
|          | Per            | Provided images for a 2005 cruise  | Crusing Guide (London)  | ¥<br>H     | Miriam Cain     |
|          | request        | promotions.                        |   |            |                 |
|          | Per            | Research information on past       | Hotel F&B Executive   | MH         | Ashley Brown    |
|          | request        | which features Harbour Island.     |   |            |                 |
|          | Per            | sue                                | Essence Magazine  | 쥿          | Jamie Garney    |
|          | story          |                                    |   |            | (               |
|          | upcoming       | al, story ideas                    | freelance, Men's Journal  | VE         | Jorge Arango    |
|          | Per<br>request | editorial project.                 | Hish & Hy Magazine  | L<br>V     | Tom Pero        |
|          | ent            |                                    |   |            |                 |
|          | developm       |                                    |   |            |                 |
|          | story          |                                    |   |            |                 |
|          | future         | full Bahamas info                  | Islands   | VE         | Brad Balukjian  |
|          | story          |                                    |   |            |                 |
|          | upcoming       | Four Seasons pitch for new items   | Islands   | VE.        | Allison Joyce   |
|          | story          |                                    | •   |            |                 |
|          | upcomina       | press kit. Bimini images and       | Asbury Park Press   | VE         | Victor Zak      |
|          | request        | n info                             |   | •          |                 |
|          | Per            | Gen Bahamas info,                  | freelance, Modern Bride   | VE         | Tish Johnson    |
|          | request        |                                    |   | 2          | concernos de la |
|          | per            |                                    | Endless Vacations   | Ā          | Iulie Woodvard  |
|          | request        | (S)                                |   | -          | ALC ACTION      |
|          | Per            | provided press kit for her trip to | Caribbean Travel & Life   | ZD.        | Megan Padilla   |
| complete | Degun          |                                    | Control   | Contact    | Floject         |
| Compata  |                |                                    |   | Mic        |                 |
|          |                |                                    |   |            |                 |
|          |                |                                    | Banamas winistry of Fourism Work completed through Feb 29, 2004 |            |                 |
|          |                |                                    | Weber Shandwick Status Report for The                           |            |                 |
|          |                |                                    |   |            |                 |

|                 |               | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Feb 29, 2004 |  |                |          |
|-----------------|---------------|---|--|----------------|----------|
| Project         | WS<br>Contact | Activity  | Status/Story Opportunity   | Begun          | Complete |
| Mimi Kmet       | МН            | TravelAge West  | Secured interview with Vernice FWlaking. Provided images for March story.                                      | Proactive      |          |
| Conni Goldstein | МН            | Directory of Caribbean Meetings & Events  | ss kit and information in The Bahamas.   | Per<br>request |          |
| David Patten    | MΉ            | Insurance Meetings  | Provided press kit and information on meetings in The Bahamas. Also provided images for upcoming story.        | Proactive      |          |
| Tina Miller     | МН            | Freelancer, Corporate & Incentive Travel  | Provided press kit and information For meetings in The Bahamas.  | Per<br>request | a.       |
| Roland Stygler  | MH            | Meetings Professional   | Provided press kit and information Per on meetings in The Bahamas. Also request provided NPI meeting brochure. | Per<br>request |          |
| David Monforton | СМ            | AAA Magazine Going Place  | Provided press kit information for FGBI. Also working to set up individual vjp for March.                      | Proactive      |          |

| Complete | Jan   | Trip details and itinerary currently being planned. Scheduled to visit NPI in March.   | Writer visiting NPI to gather information for a 6-page feature   | MH      | Bridget Zappa, Northwest Airlines<br>WorldTraveler         |
|----------|-------|--|--|---------|--|
|          |       |  |  |         | 100  |
|          | Dec   | Press trip approved by MOT. Invitations have been sent and agency currently securing media attendees and working with MOT on trip itinerary. | Agency proposed a Destination-Wedding-themed press trip to take place in May 2004.   | DW/MH   | Romance/Destination Wedding trip, May 2004                 |
|          | Jan   | et et  | Press Release announcing Phase I wo of Bahamas.com   | Z.      | Web site launch Visiting Journalist Program - Group Visits |
|          |       | Drafted release but decision was made not to distribute since the release was for card holders only  | Release announcing American Express Beyond the Beach Promotion   | ξ<br>P  | American Express Promotion                                 |
| Complete | Mar   |  | Draft of general and on-island press releases Releases included in press kits and highlighting 2004 conference and media distributed via MOT.  exposure. | VE      | Bahamas Weather Conference                                 |
|          | Nov   | Necessary background received.  Draft in progress.   | Release on private flying, new policies and the 2004 fly-in schedule.  | VE      | 2004 Fly-ins   |
|          | Nov   | Send to MOT for review and approval.   | Release on boating in TIOTB and announcing 2004 schedule of Flings.  | ΛE      | 2004 Boating Flings  |
|          | March | Forward to MOT for review/approval March   | Release drafted on Nassau Race Week and promoting upcoming Yacht & Jet Show.   | DW      | Nassau Race Week/International Yacht & Jet Show            |
|          | Jan   | Draft pending.   | Researching release on volunteer opportunities in Bahamas w/Earthwatch, etc.   | Κ̈́D    | Volunteer Vacations  |
|          |       |  |  | Contact |  |
| Complete | Begun | Status/Story Opportunity   | Activity   | WS      | Project  |
|          |       |  | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Mar. 31, 2004   |         |  |

| Tom Clynes, National Geographic KP story on Andros. Tom is interested in the C4reef, sustainable tourism and arranged a phone interview owner/operator of Tiamo.   | John McCaslin, Washington  Times, May  Santa Maria island hopping angle  | Suzanne Murphy-Larronde, May KT Writing story on h TIOTB. Working research.   | Renee Kemp, KTVU-TV in Los  Angeles (FOX), TBD  Angeles (FOX), TBD  Agency and MOT to assist with accomodations for reporter and upcoming story on the "luxuriou GBI. Accomodations: Old Baha Pelican Bay. | Ivana Kalafatic, Clear Magazine - KT Outreach to Managing Edito March potential island photo shoot. | Ken Kisnoski, Travel Weekly  MH  include visits to A  Tentatively sched   | Bruce Dowbiggen, Calgary Herald MH Visiting NPI for a secured hotel acc Radisson Cable E                             | Project WS<br>Contact    | Weber Shandw<br>Bahamas<br>Work complete   |
|--|--|---|--|---|---|--|--------------------------|--|
| Agency is working with Tom Clynes for his story on Andros. Tom is especially interested in the C4reef, eco-tourism, sustainable tourism and Tiamo. Agency arranged a phone interview with Mike, owner/operator of Tiamo. | Agency secured interest in upscale travel story on Harbour Island. Follow up pitch expanded story to include Romora Bay-Cape Santa Maria island hopping angle. | Writing story on historic preservation of TIOTB. Working with MOT on further research.                                | Agency and MOT to assist with accomodations for reporter and crew for upcoming story on the "luxurious life" on GBI. Accomodations: Old Bahama Bay & Pelican Bay.  | Outreach to Managing Editor in regards to potential island photo shoot.                             | MOT approved Island Hopping VJP that will include visits to Andros, GBI and Nassu. Tentatively scheduled to travel April 3-8. | Visiting NPI for a golf feature story. Agency secured hotel accommodations at the Radisson Cable Beach & Golf Resort | Activity                 | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Mar. 31, 2004 |
| Agency is working with Tom and Tiamo to schedule a trip in May.  | Trip postponed until early May.<br>Details TBD.  | Planning in progress. Working with Carla Lockhart for Nassau and Jeritzan in Abaco. Dates selected May 10 - 15, 2004. | Trip dates TBD. Liasing with OBB to secure dates.  | Trip currently on hold.   | VJP on hold until Fall 2004.  | Trip planning currently progress.<br>Journalist visiting NPI in March.   | Status/Story Opportunity |  |
| Jan  | Nov  | Jan   | Jan  | Oct   | Feb   | Jan  | Begun                    |  |
|  |  |   |  |   | Pending   | Complete   | Complete                 |  |

| Marketing Parternships/promos  SELF Magazine  DW  | Dan Armitage, AAA Home & VE<br>Away, Trailer BOATS, July  | Bob Krist, Popular Photography, VE<br>May 2004  | Heidi King, Every Kiss magazine, KT<br>May 3 - 6   | Rita Cook, Insider Magazine, July KT<br>13-16  | Project WS<br>Contact    |  |
|---|---|---|--|--|--------------------------|--|
| In-magazine promotion and in-store Liz Clairborne event featuring a Bahamas trip giveaway. Fernandez Bay confirmed as hotel partner.  In-store event completed and winner has been chosen. Fromotion running in March 2004 issue. | Agency in discussion w/ writer regarding boating fling story. Targeting Bimini fling in late July as destination with appeal to broadest range of boaters based on proximity to mainland. | Agency in discussion with photographer to capture material in Out Islands for publication and MOT image library.  Negotiation continues, itinerary and budget in draft. | Agency in discussion with journalist regarding Pelican Bay story for Kay Jewelers' pending magazine. Story to highlight luxury honeymoon destinations. | Agency in discussion with journalist regarding Pelican Bay/GBI story. Story to highlight active adventured on GBI. | Activity                 | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Mar. 31, 2004 |
| In-store event completed and winner has been chosen.  Promotion running in March 2004 issue.  | Proposal to MOT pending.  | Final approval of details and dates pending.  | Final approval of details and dates s' pending.  | Final approval of details and dates pending.   | Status/Story Opportunity |  |
| Oct   | Mar   | Jan   | Mar  | Mar  | Begun                    |  |
| Complete  |   |   |  |  | Complete                 |  |

|          | April | Show to air in April.  | Radio promotion on ABC's <i>Memories</i> program to air in over 40 stations throughout the country. Atlantis to partner on promotion.  | MH            | Television/Radio Outreach<br>ABC Radio Network |
|----------|-------|--|--|---------------|--|
|          | Feb   | MOT approved. Promotion to begin Feb in April.   | Promotion to run in spring in this Chicago wedding guide and online at www.weddingguidechicago.com. Radisson Cable Beach serving as hotel partner.   | DW            | Wedding Guide Chicago                          |
|          | Mar   | Flyers in Tommy Bahama stores in<br>April and May  | Promotion to run in more than 50 Tommy Bahama stores in April and May. Agency drafted the copy and designed the flyer which features the Abaco Beach Resort as the hotel partner.            | Ð             | Tommy Bahama                                   |
|          | Feb   | Agency to make recommendations to the MOT.   | Agency reviewing a proposal from AVON on national promotion in 30 markets, where consumers receive makeovers and the chance to win a trip to The Bahamas.                                    | DW            | AVON's Let's Talk Beauty Tour                  |
|          | Feb   | MOT approved. Promotion currently active.  | Online promotion running nationally with Road Runner, one of the nation's premier broadband services operated by Time Warner Cable. Sheraton Grand Paradise Island serving as hotel partner. | DW            | Road Runner                                    |
|          | Oct   | Developing alternative proposal for fall promotion — Dream Cuisine contest — for MOT review. | Agency in discussion w/ publication re magazine and web site promotion to feature an Out Island trip giveaway.   | VE            | Chatelaine                                     |
| Complete | Begun | Status/Story Opportunity   | Activity   | WS<br>Contact | Project  |
|          |       |  | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Mar. 31, 2004   |               |  |

|   |               | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Mar. 31, 2004   |  |       |          |
|---|---------------|--|--|-------|----------|
| Project                                 | WS<br>Contact | Activity   | Status/Story Opportunity                                     | Begun | Complete |
| VH1 Top 20 Countdown                    |               | Agency is working with VH1's Top Twenty Countdown which has agreed to film TWO shows on location in The Bahamas. Shooting partners. Atlantis is confirmed and will take place April 27-May 2 and will feature the agency is in talks with Pink two islands:NPI and Harbour Island. VH1 airs nationally and the Top 20 Countdown is one of the network's most popular shows, reaching 400,000 viewers per airing. | and is in  | March |          |
| Hollywood Squares                       | DW            | Bahamas trips to be featured throughout entire upcoming season with b-roll and logo placement. Hotel partners include Radisson Cable Beach, Abaco Beach Resort and Pelican Bay.  | Shows airing Sept. 03 - May 04.                              | Jui   |          |
| Clear Channel Radio & Dunkin'<br>Donuts | MH            | Radio promotions in Philadelphia running on 5 different stations in conjunction with Dunkin' Donuts new espresso drink. Holiday Inn Sunspree Paradise Island serving as hotel partner  | Promotion currently running. Will run again in March.        | Jan   | Complete |
| WALK-FM Special Projects                | MH            | MOT approved promotion for Mar 2004. Radio promo w/ web site exposure. Host property: Breezes.   | Promotion currently running.                                 | Dec   | Complete |
| Trade Media Initiatives                 | MC/HW         | Ongoing coordination of press releases, media outreach and various trade initiatives.  | Ongoing.   | Jan   | Ongoing  |
| Pelican Bay Suites                      | GBI team      | Agency to met with Christiansen/Goodrum in March to discuss planning for Pelican Bay and future inclusion in MOT initiatives.  | WS will continue to work closely with Pelican Bay via GBITB. | Feb   | Complete |
| Canada PR plan                          | DW            | Plan developed; forwarded to MOT and BTO for feedback.   | Plan approved; Canadian media and promo outreach underway.   | Oct   | Ongoing  |

| Ongoing  | Dec   | Awaiting feedback from MOT.  | Provided recommendations for BIFF media support to MOT.  | X             | Bahamas International Film<br>Festival (Dec. 2004) |
|----------|-------|--|--|---------------|--|
| Ongoing  | Jan   | n.<br>Sed.   | Agency continues to work with Fallon to coordinate outreach and messaging.   | RM/AD/D<br>W  | Fallon / Ad Agency Meetings                        |
| Ongoing  | Jan   | Ongoing.   | Agency working with Linville Johnson on press releases, religious media outreach and various other initiatives.  | HM            | Religious Marketing                                |
|          | Feb   | Agency made recommendations to the NPIPB on ideas to support Fallon's plan which is still being finalized.                             | Agency reviewing 18-month NPI plan developed by Fallon and will make recommendations on PR tactics agency can execute to support Fallon's initiatives. | DW            | Fallon NPI Plan                                    |
|          | Jan   | Draft of plan presented to NPIPB on Jan March 24. Plan to be presented to MOT for their approval to move forward with all initiatives. | Plan developed to outline specific initiatives for 2004.   | DW/MH         | Nassau/Paradise Island Plan                        |
|          | Aug   | Plan developed and being reviewed Aug internally.  | Meeting took place in early Sept. with Fla BTO office to discuss market at length so that we can then develop a thorough PR plan moving forward.       | DW            | Southern Florida PR Plan                           |
| Complete | Begun | Status/Story Opportunity   | Activity   | WS<br>Contact | Project  |
|          |       |  | Weber Shandwick Status Report for The Bahamas Ministry of Tourism Work completed through Mar. 31, 2004   |               |  |

| Complete | Dec   | Conference Complete. Follow up and highlights tape in progress.  | Agency coordinating 2004 Bahamas<br>Weather Conference on Grand Bahama<br>Island to take place March 31 - April 4, 2004.  | ADIVE/MH<br>/KC/KT | 2004 Bahamas Weather<br>Conference   |
|----------|-------|--|---|--------------------|--------------------------------------|
|          | Feb   | S  | Agency met with Janet Johnson and reps from Conde Nast Traveler to discuss and is working with CNT Bahamas support of Hot List designation and communications dept to maximize marketing initiatives.  Agency provided recommendation and is working with CNT because and is working with the | RM/AD/KP           | Conde Nast Traveler Hot list         |
|          | Feb   | Agency to develop PR section and suggesting other intranet additions to faciliate better communications.   | Agency reviewing new Intranet for Bahamas.  | AD                 | Tourismbahamas.org                   |
|          | Jan   | PR support recommendations submitted. Feedback pending and addtl meetings required to develop plan of action.  | Agency meeting with Janet Johnson to provide PR support to Bahamas initiatives during CTC NY Carib week in June.  | Team               | CTC NY Caribbean Week                |
|          | Jan   | Agency added new contact information for Basil Smith and will be disseminating new copies to all contacts. Will also develop new crisis contact cards. | Updating 2004 Bahamas Crisis Manual.  | Міа/Теат           | Bahamas Crisis Manual                |
| Ongoing  | Nov   | NY media event coordinated to faunch campaign. All 2004 PR initiatives will implement new island hopping branding and campaign focus.                  | Agency to support new destination branding and develop PR tactics to support.   | AD                 | Bahamas Branding - Island<br>Hopping |
| Complete | Begun | Status/Story Opportunity   | Activity  | WS<br>Contact      | Project                              |
|          |       |  | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Mar. 31, 2004  |                    |                                      |

|          |         |   | consumer features.   |                    | News Bureau  |
|----------|---------|---|--|--------------------|--|
| Ongoing  | Ongoing | Contact continues as appropriate.   | Pitching TIOTB for planned 03 trade and  | SM                 | Editorial Calendar                                   |
| Ongoing  | Jan     | Agency to provide recommendations to MOT on how we can assist with next year's tourism conference.  | Agency was present at all sessions during week of Jan. 26 and shared information learned with Weber Shandwick team.                                | AU/LW              | Conference   |
|          |         | A   |  | Ì                  | D-1  |
| Ongoing  | Ongoing | Agency provides POV on an ongoing basis and is working with Janet Johnson to develop further criteria and rationale for future POVs.      | Agency provided POVs on projects per request.  | Team               | POVs   |
| Cigo     | ā       | Mar.  | press releases, press trips, vjp outreach, etc. Mar. in support of vertical markets and on-island events   | O.M.               | GDI TA ACUOII TIGIT                                  |
| Oppoing  | lan     | Plan to be forwarded to MOT in  | Agency developing plan outlining schedule of   | M                  | GRI DR Action Plan                                   |
| Ongoing  | Oct     | Plan was approved and team will start executing activities. Agency provided a PR update to the board and shared information with WS team. | Agency drafted plan outlining schedule of press releases, press trips, vjp outreach, etc. in support of dominant vertical markets for Out Islands. | VE/KP              | Out Island Action Plan                               |
| Ongoing  | Nov     | Initial release distributed. Agency coordinating with Expedia and Fallon on Phase 2 rollout to continue pitching major media outlets.     | Agency providing PR support for new bahamas website. Website will be included in all PR programs, press releases, promotions and materials.        | AD/KP              | Bahamas.com Web site                                 |
| Complete | Feb     | More than 180 segments completed, including CBS Early Show and Weather Channel. Out Islands excursion complete.                           |  | AD/VE/MH<br>/KC/KT | 2004 Bahamas Weather<br>Conference satellite uplinks |
| Complete | Begun   | Status/Story Opportunity  | Activity   | WS<br>Contact      | Project  |
|          |         |   |  |                    |  |
|          |         |   | Weber Shandwick Status Report for The Bahamas Ministry of Tourism Work completed through Mar. 31, 2004   |                    |  |

|          | Per<br>request  | Provided info and images for upcoming story                                  | In the Bite  | Ϋ́E           | Dale Wills         |
|----------|-----------------|--|--|---------------|--------------------|
|          | Per<br>request  | tory   | Woman's Day  | VΕ            | Ruth Logan         |
|          | Per BTO request | 킀  | Executive Flyer  | ΥE            | Pete Bryant        |
|          | Per<br>request  | Info on OIS and activities for proposed story                                | Men's Journal  | VΕ            | Jorge Arango       |
|          | Per<br>request  | Provided images for upcoming story Per requ                                  | Men's Journal  | ኋ             | Danielle Stein     |
|          | Proactive       | Provided GBI info  | Black Elegance Magazine  | 즤             | Lisa Arcella       |
|          | Per<br>request  | Provided family travel information for GBI                                   | FamilyTravelForum.com  | 즉             | Jennifer Guterman  |
|          | Per<br>request  | Provided Honeymoon package information for GBI                               | Freelancer   | 즤             | Heidi King         |
|          | Per<br>request  | Provided general Bahamas Per information for upcoming advertorial request    | USA Today  | <u>S</u>      | Anna Daloia (Kahn) |
|          | Proactive       | Provided images for upcoming story Proactive                                 | TravelAge West   | MI            | Mia Marzan         |
|          | Proactive       | Provided information on new and interesting activites in NPI and Out Islands | Porthole   | ¥             | Gail Harrington    |
|          | Per<br>request  | Provided information on NPI for upcoming story                               | Copley News Service  | MI.           | Molly Staub        |
|          | Proactive       | Pitched potential promotion for upcoming issue                               | Family Circle  | ¥             | Caterina Muccia    |
|          | Per<br>request  | Provided information on meetings in Per NPI and GBI requ                     | Successful Meetings  | MI            | Patricia Jordan    |
|          | Per<br>request  | Provided information on history and Per culture of The Bahamas requ          | American Legacy magazine   | MI            | Susan Dixon        |
|          | Use             | Material Sent  | Media Affiliation  | WS<br>Contact | Name               |
| Complete | Begun           | Status/Story Opportunity   | Activity   | WS<br>Contact | Project            |
|          |                 |  | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through Mar. 31, 2004 |               |                    |

|          |       |   |  |               | Visiting Journalist Program - Individual Visits    |
|----------|-------|---|--|---------------|--|
|          | Feb   | Press trip took place April 29 - May<br>2                     | Agency proposed a Destination-Wedding-themed press trip to take place in May 2004.                                 | DW/MH         | Romance/Destination Wedding trip, May 2004         |
|          |       |   |  |               | Visiting Journalist Program - Group Visits         |
| Complete | April | Release drafted and sent to on-<br>island media.              | On-island press release highlighting the Destination Wedding press trip at The Radisson Cable Beach & Golf Resort. | MH            | Destination Weddings                               |
|          | Jan   | Agency is making edits based on feedback from Basil and Janet | Press Release announcing Phase Two of Bahamas.com  | 쥿             | Web site launch                                    |
|          | April | Draft complete, sent to GBITB for review and approval.        | Release announcing linup for 2004 Jazz<br>Festival on Grnad Bahama Island  | র             | 2004 Grand Bahama Jazz,<br>Rhythm & Blues Festival |
| Complete | April |   | ng The Bahamas inclusion veler's Hot List issue.   | ð             | CNT Hot List release                               |
|          | Apr   | Draft complete, send to MOT for review and approval.          | Release rounding up OI deals and island-<br>hopping packages.  | VE/KP         | Summer 2004 Out Islands deals                      |
|          | Nov   | Send to MOT for review and approval.                          | Release on private flying, new policies and the 2004 fly-in schedule.  | Æ             | 2004 Fly-ins                                       |
|          | Nov   | Sent to MOT for review and approval.                          | Release on boating in TIOTB and announcing 2004 schedule of Flings.  | VE            | 2004 Boating Flings                                |
| Complete | March | Distributed on April 7.                                       | Release drafted on Nassau Race Week and promoting upcoming Yacht & Jet Show.                                       | DW            | Nassau Race Week/International Yacht & Jet Show    |
|          |       |   |  |               | Press Releases                                     |
| Complete | Begun | Status/Story Opportunity                                      | Activity   | WS<br>Contact | Project  |
|          |       |   | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through April 30, 2004      |               |  |

|          | Nov   | Trip postponed until early May.<br>Details TBD.  | Agency secured interest in upscale travel story on Harbour Island. Follow up pitch expanded story to include Romora Bay-Cape Santa Maria island hopping angle.    | VE.           | John McCaslin, Washington<br>Times, May             |
|----------|-------|--|---|---------------|---|
| Complete | Jan   | Trip complete. Itinerary developed by Carla Lockhart for Nassau and Jeritzan in Abaco. Coverage to follow. | Writing story on historic preservation of TIOTB. Working with MOT on further research.  | ŽĮ.           | Suzanne Murphy-Larronde, May<br>10 - 15, 2004       |
|          | Jan   | Trip dates TBD. Liasing with OBB to secure dates.  | Agency and MOT to assist with accomodations for reporter and crew for upcoming story on the "luxurious life" on GBI. Accomodations: Old Bahama Bay & Pelican Bay. | M             | Renee Kemp, KTVU-TV in Los<br>Angeles (FOX), TBD    |
| Pending  | Feb   | VJP on hold until Fall 2004.   | MOT approved Island Hopping VJP that will include visits to Andros, GBI and Nassu. Tentatively scheduled to travel April 3-8.                                     | I             | Ken Kisnoski, Travel Weekly                         |
|          | April | MOT approved VJP to take place in April May. Writer will be hosted by Ocean Club and Old Bahama Bay        | Agency and MOT is working with writer on story to highlight NPI and GBI   | M.            | Allison Rogers, New York Post,<br>May 10 - 16, 2004 |
|          | April | MOT approved VJP to take place in April July.  | Agency is working with Atlantis on story to showcase the destination.   | HW            | Ann Marie Purdy, Family Digest,<br>July 5 - 8, 2004 |
|          | April | Dolphin Encounter highlights to be included in an online Bahamas article.                                  | MOT approved arrangement of Dolphin Encounter for writer from premier Web site.   | HM            | Thom Dunaway, Wheretostay.com, May 1 - 4, 2004      |
| Complete | Begun | Status/Story Opportunity   | Activity  | WS<br>Contact | Project   |
|          |       |  | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through April 30, 2004   |               |   |

| Rita Cook, Insider Magazine, July KT Agency<br>13-16 regardi<br>highligh   | Alfred Mastracchio, Premier Bride, KT Agency<br>July 13-16 regardi<br>highligh   | Ryan Malkin (Smart Money), KP Ryan tr<br>freelancing for Filosophy, April 6- worked<br>10 soft ad-   | Alexandra Postman, Vogue, Date KP Alexan<br>TBD to Exur<br>Agency  | Tom Clynes, National Geographic KP Agency Adventure, Date TBD interest sustain arrange owner/  | Project WS<br>Contact    | Webe<br>Work  |
|--|--|--|--|--|--------------------------|---|
| Agency in discussion with journalist regarding Pelican Bay/GBI story. Story to highlight active adventured on GBI. | Agency in discussion with journalist regarding Pelican Bay/GBI story. Story to highlight wedding and honeymoon options on GBI. | Ryan traveled to Abaco April 6-10. Agency worked with Jeritzen Outeen on an itinerary that highlighted three hotels and a number of soft adventure activities. | Alexandra was part of the February press trip to Exuma but had to cancel last minute. Agency is working with Alexandra to reschedule her trip. | Agency is working with Tom Clynes for his story on Andros. Tom is especially interested in the C4reef, eco-tourism, sustainable tourism and Tiamo. Agency arranged a phone interview with Mike, owner/operator of Tiamo. | Activity                 | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through April 30, 2004 |
| Final approval of details and dates pending.   | Final approval of details and dates pending.   | Story pending  |  | Agency is working with Tom and Tiamo to schedule a trip.   | Status/Story Opportunity |   |
| Mar  | Mar  | Jan  | Jan  | Jan  | Begun                    |   |
|  |  | Complete   |  |  | Complete                 |   |

| 10.00    | Teb   | Agency has approval from MOT. Hotel partner secured: Our Lucaya. Coverage to follow. | Agency torwarded proposal with AVON on national promotion in 30 markets, where consumers receive makeovers and the chance to win a trip to The Bahamas.                                      | V   | AVON'S Let'S Falk Beauty Four                         |
|----------|-------|--|--|-----|---|
| Complete |       |  | Online promotion running nationally with Road Runner, one of the nation's premier broadband services operated by Time Warner Cable. Sheraton Grand Paradise Island serving as hotel partner. | DW  | Road Runner   |
|          |       |  |  |     | Marketing Parternships/promos                         |
|          | Mar   | MOT approved proposal. Agency will work w/ Ministry to arrange details of visit.     | Agency in discussion w/ writer regarding boating fling story. Targeting Bimini fling in late July as destination with appeal to broadest range of boaters based on proximity to mainland.    | VE  | Dan Armitage, AAA Home &<br>Away, Trailer BOATS, July |
|          | Apr   | POV sent to MOT for feasibility review. Feedback pending.                            | Agency reviewed proposal from Canadian television production and BTO contacts regarding plan to film episodes in the OI.   | VE. | Fishing With Courtney & Shelley                       |
|          | Mar   | Planning complete. Dates changed Mar to June 13-16.                                  | Agency in discussion with journalist Planning compregarding Pelican Bay story for Kay Jewelers' to June 13-16. magazine. Story to highlight luxury honeymoon destinations.                   | ্ব  | Heidi King, Every Kiss magazine,<br>June 13 -16       |
| Complete | Begun | Status/Story Opportunity   | Activity   | WS  | Project   |
|          |       |  | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through April 30, 2004  |     |   |

| ABC "The Bachelor"   | VH1 Top 20 Countdown KP/AD  | ABC Radio Network  MH   | Easy Spirit DW   | Wedding Guide Chicago DW   | Tommy Bahama MD KP                   | Tommy Bahama KP  | Project Co               |   |
|--|---|---|--|--|--------------------------------------|--|--------------------------|---|
| JM/DW/SK Working with ABC publicity and Kamalame Cay PR to promote May 12 segment of "The Bachelor" filmed in Andros. Drafting releases, pitching media and developing creative mailings. Working with B.Smith and | Agency worked with VH1's Top Twenty Countdown which has agreed to film TWO co shows on location in The Bahamas. Shooting at took place April 27-May 2 and will feature two islands:NPI and Harbour Island. VH1 airs | Radio promotion on ABC's <i>Memories</i> program to air in over 40 stations throughout the country. Atlantis to partner on promotion. | Agency reviewing proposal from Easy Spirit shoe company for in-store and in-catalog promotion. | Promotion to run in spring in this Chicago wedding guide and online at www.weddingguidechicago.com. Radisson Cable Beach serving as hotel partner. |                                      | Promotion to run in more than 50 Tommy Bahama stores in April and May. Agency drafted the copy and designed the flyer which features the Abaco Beach Resort as | WS Activity Contact      | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through April 30, 2004 |
| In progress. Nov   | jency worked with BMOT to<br>ordinate shoot in Harbour Island<br>Dunmore Beach Club.  | Show aired in April. Ar   | Agency to make recommemdations Apto MOT  | MOT approved. Promotion running Feb in April.  | Promotion is running in May and June | Flyers in Tommy Bahama stores in Mar<br>April and May  | Status/Story Opportunity |   |
| OV   | March Co  | April Co  | April  | eb   | April                                | lar  | Begun C                  |   |
|  | Complete  | Complete  |  |  | complete                             |  | Complete                 |   |

|          |       | be disseminating new copies to all contacts. Will also develop new crisis contact cards.                   |   |               |   |
|----------|-------|--|---|---------------|---|
|          | Jan   | Agency added new contact information for Basil Smith and will  | Updating 2004 Bahamas Crisis Manual.  | Mia/Team      | Bahamas Crisis Manual                           |
| Ongoing  | Dec   | Awaiting feedback from MOT.  | Provided recommendations for BIFF media support to MOT.   | ML            | Bahamas International Film Festival (Dec. 2004) |
| Ongoing  | Jan   | Ongoing.   | Agency working with Linville Johnson on press releases, religious media outreach and various other initiatives.   | MH            | Religious Marketing                             |
|          | Feb   | Agency made recommendations to the NPIPB on ideas to support Fallon's plan which is still being finalized. | Agency reviewing 18-month NPI plan developed by Fallon and will make recommendations on PR tactics agency can execute to support Fallon's initiatives.                          | DW            | Fallon NPI Plan                                 |
| Ongoing  | Oct   | Plan approved; Canadian media and promo outreach underway.   | nd BTO  | DW            | Canada PR plan                                  |
|          | April | Draft in process for June Issue. July, Aug, Sept to follow.  | Writing series of advertorials surrounding GBI's Conchman Triathalon  | KT/JM         | Florida Sports Magazine                         |
| Ongoing  | Jan   | Ongoing.   | Ongoing coordination of press releases, media outreach and various trade initiatives.   | ML/JM         | Trade Media Initiatives                         |
|          | n     | Shows airing Sept. 03 - May 04.  | Bahamas trips to be featured throughout entire upcoming season with b-roll and logo placement. Hotel partners include Radisson Cable Beach, Abaco Beach Resort and Pelican Bay. | DW            | Hollywood Squares                               |
| Complete | Begun | Status/Story Opportunity   | Activity  | WS<br>Contact | Project   |
|          |       |  | Weber Shandwick Status Report for The Bahamas Ministry of Tourism Work completed through April 30, 2004   |               |   |

## POVs Conde Nast Traveler Hot list CTC NY Caribbean Week Tourismbahamas.org Project S B RM/AD/KP Agency met with Janet Johnson and reps eam leam Contact ٧S Agency provided POVs on projects per Pitching TIOTB for planned 04 trade and PR opportunities. communications dept to maximize Bahamas recommendations and worked with CNT marketing initiatives. Agency provided Bahamas support of Hot List designation and Traveler Hot List Party. from Conde Nast Traveler to discuss Agency reviewing new Intranet for Bahamas. | Agency to develop PR section and initiatives during CTC NY Carib week in Agency providing PR support to Bahamas Weber Shandwick Status Report for The Work completed through April 30, 2004 **Bahamas Ministry of Tourism** Activity Bahamas attended the star-studded ongoing basis and is working with Agency provides POV on an throughout the US and The to faciliate better communications suggesting other intranet additions criteria and rationale for future Representatives from MOT offices developing invites, programs, etc. distributing press materials on appearances for Police Band and Janet Johnson to develop further prominently at the Conde Nast various events. Agency also for Apollo event, pitching TV Agency developing media invite list |Jan The Bahamas was featured Status/Story Opportunity Feb Ongoing Feb Begun Ongoing Complete Ongoing Complete

Editorial Calendar

consumer features.

Contact continues as appropriate.

Ongoing

Ongoing

|                    |               | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through April 30, 2004 |  |                  |          |
|--------------------|---------------|---|--|------------------|----------|
|                    |               |   |  |                  |          |
| Project            | SW            | Activity  | Status/Story Opportunity                                   | Begun            | Complete |
|                    | Collidar      |   |  |                  |          |
| Name               | WS<br>Contact | Media Affiliation   | Material Sent  | Use              |          |
| David Pye          |               | freelance   | info on Junkanoo   | per              |          |
|                    |               |   |  | request          |          |
| Julia Hood         | <u>₩</u>      | PRWeek  | WX Conf pitch for "PR Play of the week"                    |                  |          |
| Katharin Dyson     | VE            | freelance   | info on OI golf  | per              |          |
|                    |               |   |  | request          |          |
| Jackie Ignall      | Ě             | Business Traveler   | info on Tiamo  | per              |          |
| Jane Wooldridge    | VE            | Miami Herald  | general OI info  | proactive        |          |
|                    |               | National Post   | n scrape pitch   | proactive        |          |
|                    | <b>5</b>      | N/DVN TV Droopic  |  | per              |          |
| Son                |               | freelance   | GBI Golf info/Meeting info                                 | per              |          |
|                    |               |   |  | request          |          |
| Greg Oates         | 즉             | Recommend   | Provided statistical information                           | per              |          |
| David Patten       | HM            | Corporate & Incentive Travel  | Provided images for upcoming story per                     | per              |          |
|                    |               |   |  | request          |          |
| New York Times     | Š             | c/o Kahn Travel   | Best Meeting Images. Provided                              | per<br>Perillest |          |
| Johnene Grange     | MH            | Woman's World   | provided   | proactive        |          |
|                    |               |   | general information on The Bahamas for upcoming story.     |                  |          |
| Jonathan Vatner    | ¥             | Meetings & Conventions magazine   | ed images of Pink Sands                                    | per              |          |
|                    |               |   |  | request          |          |
| Stacey Small       | Ĭ             | Overtime magazine   | Provided information on the "hot spots" in The Bahamas for | per<br>request   |          |
|                    |               | Caribbean Travel Diagner  |  | 2                |          |
| Zaulieeli warigaii | N             | Callocedi Havei Flailliei   | and culture in Bahamas                                     | request          | į        |

|   |               | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through May 31, 2004   |  |       |          |
|---|---------------|---|--|-------|----------|
| Project   | WS<br>Contact | Activity  | Status/Story Opportunity   | Begun | Complete |
|   |               |   |  |       |          |
| Press Releases<br>2004 Boating Flings                   | VE            | Release on boating in TIOTB and   | Distributed May 25.  | Nov   | Complete |
|   |               | announcing 2004 schedule of Flings.   |  |       |          |
| 2004 Fly-ins  | Æ             | Release on private flying, new policies and the 2004 fly-in schedule.   | Send to MOT for review and   | Nov   |          |
| Summer 2004 Out Islands deals                           | VE/KP         | Release rounding up OI deals and island-<br>hopping packages.   | d May 25.  | April | Complete |
| 2004 Grand Bahama Jazz,                                 | KT            | Release announcing lineup for 2004 Jazz   | ted to key GBI markets on  | April | Complete |
| Knythm & Blues restival                                 | 2             | resuvai on Grano banama Island.   | 1  |       |          |
| THE Dacticion Necap Necesse                             | 7, 518        | deal with Kamalame Cay  | writers on May 13.   | IVIOY | Compaga  |
| The Bachelor Recap Release - On SK, JM                  | SK, JM        | Release creating awareness of and   | nd on May 20.  | May   | Complete |
| Island  |               | excitement for "The Bachelor" coverage  |  |       |          |
| Caribbean Week  | V             | Press release listing events in which The Bahamas will be participating in during Caribbean Week.   | Release approved and distributed to NY-Metro area media on May 20.   | May   | Complete |
| Visiting Journalist Program - Group Visits              |               |   |  |       |          |
| Romance/Destination Wedding trip, April 29-May 2, 2004  | HW            | Destination-Wedding-themed press trip to NPI. Host property: Radisson.  | Press trip took place April 29 - May F   | Feb   | Complete |
|   |               |   | You Weddings, Janice Truehart; Orange County Bride, Carol Justice; Portland Bride and Groom, Ken Hoyt; Tampa Bay's Best Wedding Planner, Thomas Mott |       |          |
| Bimini/Berry Boating Fling Press<br>Trip, July 28-Aug 1 | VE            | Agency proposed a press trip via motor yacht, crossing w/ the Jul 28 Boating Fling. MOT, BTO and OIPB to coordinate Group will proceed to Chub Cay and Nassau logistics. Invitation in development, per custom itinerary. |  | May   |          |
| GBI Jazz Festival Press Trip,<br>September 23-26        | KT            | Agency securing media for informal press trip, centered around the first annual GBI Jazz Festival.  | Agency outreaching to key media to gauge interest in Festival. Working with Jazz Web sites to post Festival online.                                  | Мау   |          |

|  |               | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through May 31, 2004  |   |       |          |
|--|---------------|--|---|-------|----------|
| Project  | WS<br>Contact | Activity   | Status/Story Opportunity  | Begun | Complete |
| Visiting Journalist Program - Individual Visits        |               |  |   |       |          |
| , May 1-4, 2004  | HW            | MOT approved arrangement of Dolphin<br>Encounter for writer from premier Web site.   | Dolphin Encounter highlights to be included in an online Bahamas article.                   | April | Complete |
| Allison Rogers, New York Post,<br>May 10-16, 2004      | MH            | Agency and MOT worked with writer on story to highlight NPI and GBI  | MOT approved VJP to take place in April May. Writer hosted by Ocean Club and Old Bahama Bay |       | Complete |
| Ann Marie Purdy, Family Digest, July 5 - 8, 2004       | HM            | Agency is working with Atlantis on story to showcase the destination.  | MOT approved VJP to take place in April July.   | April |          |
| ravel Weekly   | HM            | MOT approved Island Hopping VJP that will include visits to Andros, GBI and Nassu. Tentatively scheduled to travel April 3-8.  | on hold until Fall 2004.  | Feb   |          |
| John McCaslin, Washington<br>Times, May                | VE            | Agency secured interest in upscale travel story on Harbour Island. Follow up pitch expanded story to include Romora Bay-Cape Santa Maria island hopping angle.   | Agency to target new dates before moving forward on itinerary.                              | Nov   |          |
| Tom Clynes, National Geographic<br>Adventure, Date TBD | Ā             | Agency is working with Tom Clynes for his story on Andros. Tom is especially interested in the C4reef, eco-tourism, sustainable tourism and Tiamo. Agency arranged a phone interview with Mike, owner/operator of Tiamo. | Agency is working with Tom and Tiamo to schedule a trip.                                    | Jan   |          |
| Alexandra Postman, Vogue, Date<br>TBD                  | ΚP            | Alexandra was part of the February press trip to Exuma but had to cancel last minute.  | Agency is working with Alexandra to reschedule her trip.                                    | Jan   |          |
| Alfred Mastracchio, Premier Bride, KT<br>July 13-16    |               | Agency in discussion with journalist regarding Pelican Bay/GBI story. Story to highlight wedding and honeymoon options on GBI.   | Final approval of details and dates pending.  | Mar   |          |
| Rita Cook, Insider Magazine, July<br>13-16             | ্র            | Agency in discussion with journalist regarding Pelican Bay/GBI story. Story to highlight active adventured on GBI.   | Final approval of details and dates pending.  | Mar   |          |

|   |                | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through May 31, 2004   |  |       |          |
|---|----------------|---|--|-------|----------|
|   |                |   |  |       |          |
| Project   | WS<br>Contact  | Activity  | Status/Story Opportunity   | Begun | Complete |
| Heidi King, Every Kiss magazine,<br>June 13 -16                           |                | Agency in discussion with journalist regarding Pelican Bay story for Kay Jewelers' magazine. Story to highlight luxury honeymoon destinations.                                    | Planning complete. Dates changed Mar to June 13-16.                                  | Mar   |          |
| Fishing With Courtney & Shelley   | VE             | Agency reviewed proposal from Canadian television production and BTO contacts regarding plan to film episodes in the OI.  | POV sent to MOT for feasibility review. Feedback pending.                            | Apr   |          |
| Dan Armitage and Bill Purpura,<br>AAA Home & Away, Trailer<br>BOATS, July | VE             | Agency secured interest in boating fling/fishing story for Ohio outlets. Writers working with MOT on drawill depart w/ Jul 28 boating fling and pursue and travel arrangements.   | Agency<br>ift itinerary  | Mar   |          |
| Marketing Parternships/Promotions   |                |   |  |       |          |
| our   | KT             | Agency forwarded proposal with AVON on national promotion in 30 markets, where consumers receive makeovers and the chance to win a trip to The Bahamas.                           | Agency has approval from MOT. Hotel partner secured: Our Lucaya. Coverage to follow. | Mar   |          |
| Carl's Junior and Hardees   | M              | Outreach to Weber Shandwick clients for potential partnerships.   | In progress.   | Мау   |          |
| Tommy Bahama  | ₹ <sub>P</sub> | Promotion to run in more than 50 Tommy Bahama stores in April and May. Agency drafted the copy and designed the flyer which features the Abaco Beach Resort as the hotel partner. | Flyers in Tommy Bahama stores in April and May                                       | Mar   | Complete |
| Tommy Bahama  | 주<br>          | Worked with Terri Sands on a promotion with one Tommy Bahama store in Maryland. Agency worked with Terri, Vinincia Strachan and the Crown Plaza to draft a flyer.                 | Flyer is in the store until mid-June.  | April |          |
|   | MQ             | Agency secured promotion with Easy Spirit shoe company for in-store and in-catalog promotion.   | Due to client scheduling changes, promotion has been cancelled.                      | April |          |
| Television/Radio Outreach   |                |   |  |       |          |

|          |                  | new crisis manual and updated crisis cards to all contacts.   |   |               |                         |
|----------|------------------|---|---|---------------|-------------------------|
| Complete | Jan              | distributed copies of the   | nual.   | KC/Team       | Bahamas Crisis Manual   |
| Ongoing  | May              | Follow-up with James Turner to develop additional ideas.  | Agency continuing to incorporate Bahamas.com into all PR outreach.  | M             | Bahamas.com support     |
| Ongoing  | Jan              |   | Agency working with Linville Johnson on press releases, religious media outreach and various other initiatives.   | MH            | Religious Marketing     |
|          | April            | Final submitted for July Issue. Aug, Sept to follow.  | Writing series of advertorials surrounding GBI's Conchman Triathalon.   | KT/JM         | Florida Sports Magazine |
|          | Мау              | In progress.  | Working with GBITB and Castaways partners to support 2004 festival including music, volleyball and golfing activities.  | KT/J <b>M</b> | Castaways / Fox-TV      |
| Ongoing  | Jan              | Ongoing.  | Ongoing coordination of press releases, media outreach and various trade initiatives.   | ML/HW         | Trade Media Initiatives |
|          |                  |   |   |               | Special Projects        |
| Complete | March            | Shoot completed. Agency advised of Atlantis and Harbour Island show airdates and will be sending copies of shows to all partners. | Agency worked with VH1's Top Twenty Countdown which has agreed to film TWO shows on location in The Bahamas. Shooting took place April 27-May 2 and will feature two islands: NPI and Harbour Island. | KP/AD         | VH1 Top 20 Countdown    |
|          |                  | Working on recap for MOT.   | releases, pitched media and developed creative mailings. Worked with B.Smith and Fallon to create pages for Bahamas.com Web site.   |               |                         |
|          | N <sub>O</sub> V | Coverage secured in various publications including Modern Bride, People and InTouch.  | me<br>"The  | JM/DW/SK      | ABC "The Bachelor"      |
| Complete | Begun            | Status/Story Opportunity  | Activity  | WS<br>Contact | Project                 |
|          |                  |   | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through May 31, 2004   |               |                         |

|                                       |               | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through May 31, 2004            |  |          |          |
|---------------------------------------|---------------|--|--|----------|----------|
| Project                               | WS<br>Contact | Activity   | Status/Story Opportunity B   | Begun    | Complete |
| CTC NY Caribbean Week                 |               | Agency providing PR support to Bahamas initiatives during CTC NY Carib week in June.                                   | Agency developed media invite list for Apollo event, pitched Chef appearances, secured TV appearances for Police Band, developed Bahamian baskets and confirmed radio spots on WKTU and Z100 NY, and distributed press materials on various events.  Agency also developed invites, programs, poster, etc. |          |          |
| Out Island Promotion Board<br>Meeting | KPVE          | The Out Island team drafted a status report of public relations activities for the months of meeting D4 April and May. | KP traveling to Nassau for June 2 May meeting.D4   |          | Complete |
| Bahamas Weather Conf                  | Team          | 2004 Weather Conference - Grand Bahama<br>Island   | Successful weather conference completed. Agency developing highlight tape of television coverage and sending out post-conference survey to attendees.  |          |          |
| AA Flights                            | DW            | Agency to support new AA Nassau Flights from Dallas and New York   | Agency pending additional info and May discussion with AA to develop support tactis  | <b>V</b> |          |
| Tourismbahamas.org                    | AD            | Agency reviewing new Intranet for Bahamas.   | Agency to develop PR section and Feb suggesting other intranet additions to faciliate better communications.   |          |          |
| POVs                                  | Team          | Agency provided POVs on projects per request.  | Agency provides POV on an ongoing basis and is working with Janet Johnson/Basil Smith to develop further criteria and rationale for future POVs. May POVs included a review of Miami Dolphins proposal and US Television Network (FOX 5) production request.   | Ongoing  | Ongoing  |

|          | per<br>request   | General GBI Information                                  | Gulf Coast 50 Plus mag  | 즉<br>         | Karen Comeau     |
|----------|------------------|--|---|---------------|------------------|
|          | per<br>request   | People to People Information                             | Essence   | XT .          | Pat Jacobs       |
|          | per<br>request   | GBI Jazz fest information                                | Islands Magazine  | <u> </u>      | Brad Balukjian   |
|          | per<br>request   | Proved information on private island rentals             | New York Times Syndicate  | <b>₩</b>      | Everett Potter   |
|          | per<br>request   | al information on  | Recommend   | MH            | Greg Oates       |
|          | per<br>request   | Provided information on GBI airport per and general news | Travel Weekly   | MH            | Gay Myers        |
|          | per<br>request   | provided info on meetings spaces in The Bahamas          | Meetings Caribbean & Events   | MH            | Connie Goldstein |
|          | per<br>request   | provided info on weddings and images                     | Weddings with Style   | MH            | Lana Wright      |
|          | per<br>request   | info on honeymoons in Ol                                 | Modern Bride  | VE            | Tish Johnson     |
|          | proactive        | gen info on OI   | freelance   | VE            | Naomi Serviss    |
|          | per<br>request   | gen info for IOTB  | Akron Beacon Journal  | VE            | Betsy Lammerding |
|          | upcoming article | gen info for Berry Islands                               | Fly Fisherman   | VE            | John Randolph    |
|          | Use              | Material Sent  | Media Affiliation   | WS<br>Contact | Name             |
| Ongoing  | Ongoing          | Contact continues as appropriate.                        | Pitching TIOTB for planned 04 trade and consumer features.  | WS            | dar              |
| Complete |                  | Status/Story Opportunity                                 | Activity  | WS<br>Contact | Project          |
|          |                  |  | Weber Shandwick Status Report for The<br>Bahamas Ministry of Tourism<br>Work completed through May 31, 2004 |               |                  |

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# F.A.R.A. REPORTS DEC. 01, 03 - MAY 31, 04

# DECEMBER '03

# **Deputy First Minister Visit Outreach**

| Faith     | Keenan                     | BusinessWeek        | Technology            |
|-----------|----------------------------|---------------------|-----------------------|
| 1         |                            |                     | Correspondent         |
| Jennifer  | Goren                      | World               | Producer              |
| William   | Troop                      | World               | Senior Editor         |
| Ted       | Bunker                     | Boston Herald       | Business Editor       |
| Stephanie | Schorow                    | Boston Herald       | Features              |
|           |                            |                     | Writer/Assistant      |
|           |                            |                     | Features Editor       |
| Cromwell  | Schubarth                  | Boston Herald       | Financial             |
|           |                            |                     | Editor/Assignme       |
| C         | Danah                      | 010                 | nts                   |
| Gary      | Beach                      | CIO                 | Executive             |
|           |                            |                     | Editor/Investigat     |
| lab       | D                          | EAST COLUMN         | ions                  |
| John      | Byrne                      | FAST COMPANY        | Editor-in-Chief       |
| Nate      | Nickerson                  | FAST COMPANY        | Managing Editor       |
| Tim       | McLaughlin                 | Reuters             | Reporter              |
| Fred      | Bayles                     | USA Today           | Bureau Chief          |
| Karen     | Testa                      | Associated Press    | Boston News           |
|           |                            |                     | Editor                |
| Justin    | Pope                       | Associated Press    | Business Writer       |
| Rodney    | Brown                      | Mass High Tech      | Managing              |
|           |                            |                     | Editor/Web            |
|           |                            |                     | Master/IT             |
| <b></b>   |                            |                     | Manager               |
| Dyke      | Hendrickson                | Mass High Tech      | Senior Staff          |
|           | regista os svenje obeba em |                     | Writer                |
|           |                            |                     |                       |
| William   | Bulkeley                   | Wall Street Journal | Staff Reporter        |
| John      | Lauer                      | Bloomberg           |                       |
| Maura     | McEnaney                   | Bloomberg           | 89                    |
| William   | Symonds                    | BusinessWeek        | Bureau                |
|           |                            |                     | Manager 🔙             |
| Susan     | Diesenhouse                | New York Times      | Contributing Notiter  |
| Julie     | Flaherty                   | New York Times      | Reporter ᇕ            |
| John      | Hechinger                  | Wall Street Journal | Staff Reporter        |
| Karen     | Testa                      | Associated Press    | Boston News<br>Editor |

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| Justin     | Pope      | Associated Press         | Business Writer        |
|------------|-----------|--------------------------|------------------------|
| Greg       | Walsh     | Boston Business Journal  | Associate              |
|            |           |                          | Managing Editor        |
| George     | Donnelly  | Boston Business Journal  | Editor                 |
| Bill       | Lane      | Boston Business Journal  | Managing               |
|            |           |                          | Editor/Supplem         |
|            |           |                          | ents Editor            |
| Mark       | Hollmer   | Boston Business Journal  | Technology             |
| A 111      | _         |                          | Reporter               |
| Allison    | Connolly  | Boston Business Journal  | Reporter               |
| Peter      | Howe      | Boston Globe             | Staff Columnist        |
| Scott      | Nelson    | Boston Globe             | War                    |
|            |           |                          | Correspondent          |
| Hiawatha   | Bray      | Boston Globe             | Business               |
|            |           |                          | Columnist              |
| Naomi      | Aoki      | Boston Globe             | Business               |
|            |           |                          | Reporter               |
|            |           |                          | (Biotech)              |
| D.C.       | Denison   | Boston Globe             | Business               |
| D. II      |           |                          | Reporter               |
| Beth       | Healy     | Boston Globe             | Business               |
| Diame      |           |                          | Reporter               |
| Diane      | Lewis     | Boston Globe             | Business               |
| Richard P. | 0         | B 1 011                  | Reporter               |
| Richard P. | Carpenter | Boston Globe             | Associate              |
| David      | Gillis    | Danta Clab               | Travel Editor          |
| David      | Gillis    | Boston Globe             | Business               |
| Stephen    | Glain     | Boston Globe             | Reporter               |
| ····       | 4 - 4     |                          | Staff                  |
| Ross       | Kerber    | Boston Globe             | Business               |
| Greg       | Gatlin    | Boston Herald            | Reporter               |
| Greg       | Gauin     | Boston Heraio            | Business               |
|            |           |                          | Reporter               |
|            |           |                          |                        |
| Tom        | Krazit    | IDC Nove Consider        |                        |
| Iom        | Nazit     | IDG News Service         | US                     |
| Mont       | Fennel    | New England Cable News   | Correspondent Business |
| 17.0711    | i Cililei | Trow England Cable News  | Reporter               |
| Kirk       | Enstrom   | TheBostonChannel.com     | News Senior            |
|            |           | THOUGHONG HARRIER, COM   | Editor                 |
| Jamy       | Pombo     | TheBostonChannel.com     | Web Site Editor        |
| Ted        | Carey     | Today in New England     | Producer               |
|            | Carey     | Troday iii riew Eligianu | Froducer               |

| aganngs   |                          |          |                    |
|-----------|--------------------------|----------|--------------------|
| Dave      | Anthony                  | WBIX-AM  | AM Drive-          |
|           |                          |          | Time On Air        |
|           |                          |          | Personality        |
| Kathleen  | McKenna                  | WBUR-AM  | News               |
|           |                          |          | Assignment         |
|           |                          |          | Managing           |
|           |                          |          | Editor             |
| Gail      | Harris                   | WBUR     | Guest Host         |
|           |                          |          | and Producer,      |
|           |                          |          | "The               |
|           |                          |          | Connection"        |
| Anthony   | Silva                    | WBZ-AM   | Co-anchor,         |
|           |                          |          | Afternoon          |
|           |                          |          | News               |
| Rick      | Radzik                   | WBZ-AM   | Producer, The      |
|           |                          |          | David              |
|           |                          |          | Brudnoy            |
|           |                          |          | Show/The           |
| lab       | 11                       |          | Paul Sullivan      |
| John      | Henning                  | WBZ-TV   | Senior             |
|           |                          |          | Corresponden       |
| Joe       | Daaba                    | NAOVO TV | t                  |
| Joe       | Roche                    | WCVB-TV  | Assignment         |
| Karen     | I I a langua a 184 a a d | IMOVO TV | <u>Manager</u>     |
| Karen     | Holmes Ward              | WCVB-TV  | Public Affairs     |
| Maria     | Ctonhones                | MEVT TV  | Director           |
| IVIAIIA   | Stephanos                | WFXT-TV  | News               |
|           |                          |          | Anchor/Repor       |
| Scott     | Tetreault                | WFXT-TV  | Assignment         |
| Cook      | roucauit                 | WI XI-IV | Manager            |
| Andy      | Hiller                   | WHDH-TV  | Political Editor   |
| Dave      | Stevens                  | WKXL-AM  | General            |
| Dave      | Stevens                  | WINE-AW  |                    |
| Steve     | Rose                     | WLVI-TV  | Manager<br>Weekend |
| Oleve     | 11036                    | WEVI-1 V | Assignment         |
|           |                          |          | Editor             |
| Katherine | Griffin                  | World    | Production         |
|           | J                        | 770.10   | Manager            |
| Aaron     | Schachter                | World    | Wanager            |
| Katherine | Griffin                  | World    | Production         |
|           | J                        | 11.02    | Manager            |
| Aaron     | Schachter                | World    | Managor            |
| Tim       | White                    | WSBK-TV  | Daytime            |
|           |                          |          | Assignment         |
|           |                          |          | Editor             |
| Bob       | Dumas                    | WSBK-TV  | News               |
| ,         |                          |          | Managing           |
|           |                          |          | Editor             |
| Scott     | Tetreault                | WFXT-TV  | Assignment         |
|           |                          |          | Manager            |
|           |                          |          |                    |

| Harasanis. |         |         |                                 |
|------------|---------|---------|---------------------------------|
| Dave       | Stevens | WKXL-AM | General<br>Manager              |
| Steve      | Rose    | WLVI-TV | Weekend<br>Assignment<br>Editor |
| Tim        | White   | WSBK-TV | Daytime<br>Assignment<br>Editor |
| Bob        | Dumas   | WSBK-TV | News<br>Managing<br>Editor      |

## **Financial Services Tour Outreach**

| Ivan    | Schneider  | Bank Systems & Technology | Senior Editor            |
|---------|------------|---------------------------|--------------------------|
| Julia   | Homer      | CFO Magazine              | Editor-in-Chief          |
| Jim     | Middlemiss | Freelancer                |                          |
| Anthony | O'Donnell  | Insurance & Technology    | Senior Associate Editor  |
| Karen   | Krebsbach  | U.S. Banker               |                          |
| Phil    | Albinus    | Waters                    | Computers/Hi Tech Editor |
|         | <u></u>    |                           |                          |

## **Supersized DNA and Medical Diagnostics Outreach**

| Jim   | Ritter | Chicago Sun<br>Times            | Health Reporter                  |
|-------|--------|---------------------------------|----------------------------------|
| Bruce | Japsen | Chicago<br>Tribune              | Business Healthcare Reporter     |
| Peter | Spotts | Christian<br>Science<br>Monitor | Sciences and Technology Reporter |
| Laura | Bell   | Dallas<br>Morning News          | Medical Writer                   |
| Karen | Auge   | Denver Post                     | Medical Reporter                 |
| Kim   | Norris | Detroit Free<br>Press           | Business Writer                  |
| Leigh | Норрег | Houston<br>Chronicle            | Health Editor                    |

# **Growing Biotech/Nanotech Companies Outreach**

| Jim   | Ritter | Chicago Sun<br>Times      | Health Reporter                  |
|-------|--------|---------------------------|----------------------------------|
| Bruce | Japsen | Chicago Tribune           | Business Healthcare Reporter     |
| Peter | Spotts | Christian Science Monitor | Sciences and Technology Reporter |
| Laura | Bell   | Dallas Morning<br>News    | Medical Writer                   |
| Karen | Auge   | Denver Post               | Medical Reporter                 |
| Kim   | Norris | Detroit Free<br>Press     | Business Writer                  |
| Leigh | Hopper | Houston<br>Chronicle      | Health Editor                    |

## **Biopharm** Byline Outreach

| Michael | McGregor | BioPharm<br>International | Senior Editor |
|---------|----------|---------------------------|---------------|

## Cyclacel IPO Outreach

| Jim   | Ritter | Chicago Sun<br>Times         | Health Reporter                  |
|-------|--------|------------------------------|----------------------------------|
| Bruce | Japsen | Chicago<br>Tribune           | Business Healthcare Reporter     |
| Peter | Spotts | Christian<br>Science Monitor | Sciences and Technology Reporter |
| Laura | Bell   | Dallas Morning<br>News       | Medical Writer                   |
| Karen | Auge   | Denver Post                  | Medical Reporter                 |
| Kim   | Norris | Detroit Free<br>Press        | Business Writer                  |
| Leigh | Hopper | Houston<br>Chronicle         | Health Editor                    |

#### **Ovarian Cancer Test Outreach**

| Jodi  | Harris  | Pharmagenomics       | Managing Editor       |
|-------|---------|----------------------|-----------------------|
| Aaron | Bouchie | Nature Biotechnology | Assistant Editor/News |

| Pam     | MoritzHolland | Genome Technology               | Genomics & Proteomics |
|---------|---------------|---------------------------------|-----------------------|
| Steve   | Kirschner     |                                 |                       |
| Mark    | Uehling       | Bio-IT World                    | Senior Science Editor |
| Sean    | Keating       | Drug Discovery &<br>Development | Managing Editor       |
| Cathy   | Arnst         | Business Week                   | Senior Writer         |
| Brady   | Huggett       | BioWorld                        | Editor                |
| Shannon | Simons        | Genetic Engineering<br>News     | Senior Editor         |
| Eric    | Pierce        | BioCentury                      | Senior Editor         |
| Ted     | Bridis        | Associated Press                | Technology Writer     |

## **Austin Smith Stem Cell Expert Outreach**

| Margot   | Roosevelt        | Time Magazine                   | National Correspondent      |
|----------|------------------|---------------------------------|-----------------------------|
| Maryn    | McKenna          | Atlanta Journal<br>Constitution | Health Reporter             |
| Jennifer | Heldt-<br>Powell | Boston Herald                   | Business Reporter           |
| Theo     | Emery            | Associated Press                | Staff Writer, Boston Bureau |
| Gareth   | Cook             | Boston Globe                    | Science Reporter            |

# **Hydrosense Pitch Outreach**

| Alister | Doyle   | Reuters               |                              |
|---------|---------|-----------------------|------------------------------|
| Robert  | Cooke   | Newsday               | Staff Writer                 |
| Claudia | Deutsch | NY Times              | Business Reporter            |
| John    | Nielsen | NPR                   | Environment<br>Correspondent |
| Susan   | Hanft   | Water Technology News | Editor                       |

| Pamela | Wolfe | Water & Wastewater<br>International | Managing Editor |
|--------|-------|-------------------------------------|-----------------|

#### **BIO 2004 Outreach**

|            | Page (page) en la lación de la lación de la lación de la |                                       |                                |
|------------|--|---------------------------------------|--------------------------------|
| in         |  |                                       |                                |
|            |  |                                       |                                |
| Nicholas   | Yulico   | ANG Newspapers/Daily Review (Hayward) | Business Reporter              |
| Paul       | Elias  | Associated Press                      | Biotechnology Writer           |
| Jenny      | Spitz  | CBS.MarketWatch.com                   | Reporter                       |
| Judy       | Silber   | Contra Costa Times                    | Business Reporter              |
| Matthew    | Bunk   | Daily Republic                        | Business Reporter              |
| Denise     | Gellene  | Los Angeles Times                     | Reporter                       |
| Edie       | Lau  | Sacramento Bee                        | Science Writer                 |
|            | Fikes  |                                       |                                |
| Bradley    |  | San Diego North County Times          | Staff Writer                   |
| Terri      | Somers   | San Diego Union-Tribune               | Riotoph Writer                 |
| 16111      | Levine   | San Diego Officii-Tribune             | Biotech Writer                 |
| Daniel     | LOVIIIO  | San Francisco Business Times          | Biotechnology<br>Reporter      |
| Damoi      | Tansey   | Carrianisco Business Times            | 1 1                            |
| Bernadette | ,  | San Francisco Chronicle               | Staff Writer,<br>Biotechnology |
| Paul       | Jacobs   | San Jose Mercury News                 | Biotechnology<br>Reporter      |
|            | Geniella   | - Carry House                         | i toportoi                     |
| Michael    |  | Santa Rosa Press Democrat             | News Bureau Chief              |
| Julie      | Schmit   | USA Today                             | Reporter                       |
|            | Duncan   |                                       |                                |
| David      |  | Wired Magazine/ SF Chronicle          | Contributing Editor            |
| Debra      | Jones  | Wired News                            | Editor                         |
| Bonnie Joy | Sedlak   | Freelance Writer                      |                                |
|            |  |                                       |                                |
| Zack       | Lynch  | Corante Technology News               | Editor                         |
| Gail       | Schechter,<br>PhD  | Drug & Market Development             | Medical Writer                 |
| Jay        | Myers  | Takeda Pacific High Tech Reports      | Editor/Analyst                 |
| Marc       | Levenson   | TechTV                                | Biotechnology<br>Reporter      |

| Cheryl | Casone    | KRON-TV-Channel 4 | Reporter                      |
|--------|-----------|-------------------|-------------------------------|
| Alan   | Stahler   | KVMR-FM           | Writer                        |
| Joe    | Rosato    | NBC 11 - KNTV     | Field Producer                |
| Reina  | Pasternak | NBC 11 - KNTV     | San Francisco Bureau<br>Chief |

# **Obesity Enzyme Information Outreach**

| Christine  | Gorman       | Time Magazine              | Senior Writer, Medical            |
|------------|--------------|----------------------------|-----------------------------------|
| Justin     | Gills        | Washington Post            | Biotechnology Reporter            |
| Nancy      | Shute        | US News & World<br>Report  | Senior Writer                     |
| David      | Hamilton     | Wall Street Journal        | Staff Reporter                    |
| Steve      | Sternberg    | USA Today                  | Medical Reporter                  |
| Bernadette | Tansey       | San Francisco<br>Chronicle | Staff Writer                      |
| Maggie     | Fox          | Reuters                    | Health & Science<br>Correspondent |
| Denise     | Gellene      | LA Times                   | Biotechnology Reporter            |
| Matt       | Herper       | Forbes                     | Staff Writer                      |
| Clive      | Cookson      | Financial Times            | Science Editor                    |
| Amy        | Tsao         | BusinessWeek               | Reporter                          |
| Cathy      | Arnst        | BusinessWeek               | Senior Writer                     |
| Jennifer   | Heldt-Powell | Boston Herald              | Business Reporter                 |
| PJ         | Elias        | Associated Press           | Biotechnology Writer              |
| Ted        | Bridis       | Associated Press           | Technology Writer                 |
| Aaron      | Bouchie      | Nature Biotech             | Nature Biotechnology<br>Reporter  |
| Erika      | Jonietz      | Technology Review          |                                   |
| Michelle   | Grayson      | BioVenture View            | Editor                            |
| Eric       | Pierce       | BioCentury                 | Senior Editor, News               |

# CXR Biosciences at BIO 2004 Outreach

|             | ABO TO THE STATE OF THE STATE O |   |                           |
|-------------|--|---|---------------------------|
|             |  |   |                           |
| Brian       | Howard   | American<br>Biotechnology<br>Laboratory | Editor-in-Chief           |
| Stephen     | Warren   | American Journal of<br>Human Genetics   | Editor                    |
| Sue         | Povey  | Annais of Human<br>Genetics             | Editor                    |
| Eric        | Pierce   | BioCentury                              | Senior Editor, News       |
| Desiree     |  | BioPharm International                  |                           |
| Michelle    | Grayson  | BioVenture View                         | News Writer               |
| Brady       | Huggett  | BIOWORLD Today                          | Assistant Managing Editor |
| Rudy        | Baum   | Chemical &<br>Engineering News          | Managing Editor           |
| Christopher | Dickey   | Drug Discovery &<br>Development         | Editor-in-Chief           |
| Sean        | Keating  | Drug Discovery &<br>Development         | Managing Editor           |
| John        | Sterling   | Genetic Engineering<br>News             |                           |
| Ann         | Thayer   | Modern Drug Discovery                   | Editor                    |
| Stephen     | Weiss  | Molecular Medicine                      | Editor-in-Chief           |
| Aaron       | Bouchie  | Nature Biotechnology                    | Assistant Editor/News     |
| Jeremy      | Webb   | New Scientist                           | Editor                    |

| Engale   |          |                           |                  |
|----------|----------|---------------------------|------------------|
|          |          |                           |                  |
| Doreen   | Coppola  | Pharmaceutical Technology | Assistant Editor |
| Jodi     | Harris   | PharmaGenomics            | Managing Editor  |
|          |          |                           |                  |
| Rob      | Putnam   | R & D Focus               | Editor           |
| Danielle | Sidawi   | R&D                       | Senior Editor    |
| Martin   | Enserink | Science                   | Oction Editor    |
| Jeffrey  | Dvorin   | Start Up                  |                  |
| Paula    | Park     | The Scientist             | Senior Editor    |

# Maggot Therapy in Scottish Hospital Outreach

|        |   |                      | 74 - 14 - 15 - 15 - 15 - 15 - 15 - 15 - 1 |
|--------|---|----------------------|---|
|        | A Commence of the Commence of |                      |   |
| Asante | Green   | Advocate             | Health/Medical Reporter                   |
| Jim    | Macknicki   | Anchorage Daily News | Editor                                    |
| Thomas | Stauffer  | Arizona Daily Star   | Science Reporter                          |
| Alex   | Bystram   | Daily Planet         | Segment Producer                          |
| Penny  | Park  | Daily Planet         | Senior Producer                           |
| Laura  | Boast   | Daily Planet         | Associate Producer                        |
| Doug   | Crosbie   | Daily Planet         | Segment Producer                          |
| Kelly  | McKeown   | Daily Planet         | Segment Producer                          |

| Jordana  | Ross      | Daily Planet             | Segment Producer             |
|----------|-----------|--------------------------|------------------------------|
| Ben      | Schaub    | Daily Planet             | Segment Producer             |
|          |           |                          | Associate                    |
| Shannon  | Bentley   | Daily Planet             | Producer/Columnist           |
| Sonya    | Buyting   | Daily Planet             | Associate Producer           |
| Kim      | Orchard   | Daily Planet             | Executive Producer           |
| Viviana  | Kohon     | Daily Planet             | Resource Producer            |
| Andrew   | Pepper    | Daily Planet             | Senior Producer              |
| Cindy    | Bahadur   | Daily Planet             | Segment Producer             |
| Mark     | Miller    | Daily Planet             | Segment Producer             |
| Ivan     | Semeniuk  | Daily Planet             | Segment Producer             |
| lan      | Connacher | Daily Planet             | Associate Producer           |
| Tom      | Siegfried | Dallas Morning News      | Science Editor               |
| Georgina | Gustin    | Day                      | Reporter                     |
| Swathi   | Sridharan | Dayton Daily News        | Staff Writer                 |
| Diedtra  | Henderson | Denver Post              | Science Writer               |
| Vesna    | Jaksic    | Greenwich Time           | Health/Science Reporter      |
| Jim      | Shamp     | Herald-Sun               | Science/Medical Writer       |
| Eric     | Berger    | Houston Chronicle        | Reporter                     |
| Diana    | Penner    | Indianapolis Star        | Health & Science<br>Reporter |
| Douglas  | Hullander | Knoxville News Sentinel  | Science Columnist            |
| Sophie   | Payeur    | Les AnnTes LumiFre       | Journalist                   |
| Usha Lee | McFarling | Los Angeles Times        | Science Writer               |
| Melina   | Bellows   | National Geographic Kids | Editor-in-Chief              |

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|------------|--|---|------------------------------------|
|            | Webb   | Man Calastist                             |                                    |
| Jeremy     | ***  | New Scientist                             | Editor                             |
| Robert     | Gross  | Oakland Press                             | Environmental Reporter             |
| Tom        | Avril  | Philadelphia Inquirer                     | Environment Reporter               |
| Nicole     | Dyer   | Popular Science                           | Associate Editor,<br>Science News  |
| Greg       | Mone   | Popular Science                           | Assistant Editor                   |
| Barbara    | Caraher  | Popular Science                           | Science Editorial<br>Assistant     |
| Mark       | Jannot   | Popular Science                           | Deputy Editor                      |
| A.J.       | Hostetler  | Richmond Times-Dispatch                   | Staff Writer/Metro                 |
| Scott      | LaFee  | San Diego Union-Tribune                   | Staff Writer                       |
| Bruce      | Lieberman  | San Diego Union-Tribune                   | Staff Writer                       |
| Glennda    | Chui   | San Jose Mercury News                     | Science Reporter                   |
| Corinna    | Wu   | Science Update                            | Producer/Writer                    |
| Kandice    | Carter   | Science Update                            | Producer/Writer                    |
| Justin     | Warner   | Science Update                            | Producer/Writer                    |
| Sandra     | Wood   | St. Louis Post-Dispatch                   | Assistant Metro<br>Editor/Science  |
| Jeffrey    | Kluger   | TIME                                      | Senior Writer                      |
| Jenni      | Laidman  | Toledo Blade                              | Science Writer                     |
|            |  |   |                                    |
| Jay        | LaMonica   | Nightline                                 | Producer                           |
| Patrick    | Regan  | WNJM-FM                                   | Science and Technology<br>Reporter |
| Ned        | Potter   | World News Tonight with<br>Peter Jennings | Science Correspondent              |

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## **Breath Test for Cats and Dogs Outreach**

| Franny   | Syufy       | About.com   | Cats Guide                     |
|----------|-------------|---|--------------------------------|
| Krista   | Mifflin     | About.com   | Dogs Guide                     |
| Arliss   | Paddock     | AKC Gazette   | Managing Editor                |
| Jennifer | Barol       | Albuquerque Tribune                                     | Arts & Entertainment<br>Editor |
| Jennifer | Cattauy     | Animal Fair   | Managing Editor                |
| Bridgett | Ennis       | Animal Instincts  | Production Assistant           |
| Jamie    | Flanagan    | Animal Talk   | Co-host/Producer               |
| Marion   | Lane        | Animal Watch  | Editor-in-Chief                |
|          |             |   | Editor                         |
| Shelagh  | MacDonald   | Animal Welfare in Focus                                 |                                |
| Dana     | Сох         | Animal Wellness<br>Magazine                             | Editor-in-Chief                |
| Stephen  | Hockensmith | Animals' Advocate                                       | Editor-in-Chief                |
| Emily    | Kane        | Arizona Veterinary<br>Medical Association<br>Newsletter | Executive Director             |
| Sandra   | Eckstein    | Atlanta Journal-<br>Constitution                        | Reporter                       |
| Claudia  | Kawczynska  | Bark  | Editor-in-Chief                |
| Estelle  | Munro       | Best Friends  | Assistant Editor               |
| Dennis   | Guldan      | Bird Dog & Retriever<br>News                            | Publisher                      |
| Nadia    | Moharib     | Calgary Sun   | Reporter                       |
| Steve    | Carico      | California Pets   | Editor                         |
| Larry    | Meiller     | Calling All Pets  | Co-host                        |
| Monika   | Petkus      | Calling All Pets  | Producer                       |
| Carol    | Krzanowski  | Cat Fanciers' Almanac                                   | Managing Editor                |
| Steve    | Triolo      | Cat Fancy   | Associate Editor               |
| Bridget  | Johnson     | Cat Fancy   | Editor                         |
| Ross     | Becker      | Cat Industry Newsletter                                 | Editor                         |
| Rita     | Davis       | Cats & Kittens  | Executive Editor               |
| Janice   | Brown       | Chicagoland Tails                                       | Editor/Founder                 |
| Nancy    | Egan        | City + Country Pets                                     | Editor                         |
| Gary     | Bogue       | Contra Costa Times                                      | Columnist                      |
| Rita     | Davis       | Dog & Kennel  | Executive Editor               |
| Susan    | Chaney      | Dog Fancy   | Associate Editor               |
| Michelle | Iten        | Dog Fancy   | Managing Editor                |
|          | <u> </u>    |   | 1                              |

| Maureen   | Kochan       | Dog World                     | Editor                                 |
|-----------|--------------|-------------------------------|--|
| Allan     | Reznik       | Dogs in Canada                | Editor-in-Chief                        |
| Во        | Bengston     | Dogs In Review                | Editor                                 |
| Mari      | Simpson      | Dogs, Dogs, Dogs              | Consulting Editor                      |
| Jackie    | Lindsay      | Dogs, Dogs, Dogs              | Editor                                 |
| Lauren    | Wiener       | Family Circle                 | Editorial Assistant                    |
| James     | Richards     | Feline Health Topics          | Editor                                 |
| Gail      | Sprock       | German Shepherd Dog<br>Review | Editor                                 |
| Gary      | Guccione     | Greyhound Review              | Editor-in-Chief                        |
| Tim       | Horan        | Greyhound Review              | Managing editor                        |
| Robert    | Slike        | Hounds & Hunting              | President & Editor                     |
| Roseann   | Trezza       | Humane News                   | Editor                                 |
| Steve     | Smith        | Just Labs                     | Editor                                 |
| Jason     | Smith        | Just Labs                     | Managing Editor                        |
| Roberta   | Caploe       | Ladies' Home Journal          | Executive Editor                       |
| Debbie    | Norwitz      | Loving Pets Magazine          | Editor                                 |
| Chris     | Thompson     | Modern Pet Magazine           | Co-Publisher/Owner                     |
| Leigh Ann | Thompson     | Modern Pet Magazine           | Publisher/Owner                        |
| Jeff      | Kahler       | Modesto Bee                   | Pets Columnist                         |
| Paul      | Glassner     | Our Animals                   | Editor                                 |
| Ted       | Clark        | Our Four Footed Friends       | Managing Editor                        |
| Karen     | Long MacLeod | Pet Age                       | Associate<br>Publisher/Editor-in-Chief |
| Mike      | Stephen      | Pet Central                   | Producer                               |
| Sally     | Redmond      | Pet Gazette                   | Assistant Editor                       |
| Gary      | Lycan        | Pet Place                     | Producer                               |
| Missy     | Will         | Pet Place                     | Producer                               |
| Noah      | Fleischman   | Pet Show                      | Producer                               |
| Chris     | O'Donnell    | Pet Stop                      | Producer                               |
| Alexis    | Wilson       | PetLife                       | Editor                                 |
| Chrissy   | Tomkiewicz   | Pets 101                      | Editor/Publisher                       |
| Peter     | Saunders     | Pets Magazine                 | Associate Editor                       |
| Blair     | Adams        | Pets Magazine                 | Editor                                 |
| Linda     | Wilson Fuoco | Pittsburgh Post-Gazette       | Staff Writer/Pets<br>Columnist         |

|          |             |                      | Editor/Publisher   |  |
|----------|-------------|----------------------|--------------------|--|
| Robin    | Stark       | Rottweiler Quarterly |                    |  |
| Dan      | Kiedrowski  | Schnauzer Shorts     | Editor/Publisher   |  |
| Amanda   | Vitols-Page | Talkin' Pets         | Executive Producer |  |
| B.C.     | Manion      | Tampa Tribune        | Writer             |  |
| Jonathan | Greenfield  | The Family Pet       | Host               |  |
|          |             |                      | Weekend Show       |  |
| Robert   | Licata      | The Family Pet       | Producer           |  |
| Megan    | Miers       | Tulsa World          | Staff Writer       |  |
| Tina     | Campbell    | You & Your Dog       | Assistant Editor   |  |
| Vicki    | Christian   | You & Your Dog       | Editor             |  |

# **Menopause Predictor Paper Outreach**

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|----------------|--|------------------------|-------------------------------|
| Edullia (1984) |  |                        |                               |
| Joelle         | Babula   | Arizona Republic       | Reporter                      |
|                |  |                        | Health and Sciences           |
| Kit            | Frieden  | Associated Press       | Editor                        |
| Janet          | McConnaughey   | Associated Press       | Staff Writer                  |
| Deteieie       | O coste at a   | Atlanta Journal-       |                               |
| Patricia       | Guthrie<br>Niedowski   | Constitution           | Health Reporter               |
| Erika          |  | Baltimore Sun          | Staff Writer                  |
| Diana          | Sugg   | Baltimore Sun          | Health Reporter               |
| Michelle       | Cortez   | Bloomberg News         | Reporter                      |
| Scott          | Allen  | Boston Globe           | Health & Science Writer       |
| Carey          | Goldberg   | Boston Globe           | Medical Reporter              |
| Catherine      | Arnst  | BusinessWeek           | Senior Writer                 |
| John           | Carey  | BusinessWeek           | Washington, DC News<br>Editor |
| Debbie         | Stoller  | BUST                   | Editor-in-Chief               |
| Robin          | Summerfield  | Calgary Herald         | Health Reporter               |
| Karen          | Garloch  | Charlotte Observer     | Medical Writer/Columnist      |
| Jim            | Ritter   | Chicago Sun-Times      | Health Reporter               |
| Robert         | Condor   | Chicago Tribune        | Health & Fitness Writer       |
| Esther         | Crain  | Cosmopolitan           | Senior Articles Editor        |
| Laura          | Beil   | Dallas Morning News    | Medical Reporter              |
| Allison        | Sherry   | Denver Post            | Medical Writer                |
| Pat            | Anstett  | Detroit Free Press     | Medical Writer                |
| Hollister      | Hovey  | Dow Jones News Service | Reporter                      |
| Shira          | Ovide  | Dow Jones News Service | Reporter                      |
| Rachael        | Combe  | ELLE                   | Managing Editor               |
| Amy            | Fishbein   | Fitness                | Health Senior Editor          |
| Denise         | Brodey   | Glamour                | Deputy Editor                 |

| Wendy          | Naugle     | Glamour                    | Health Director                |
|----------------|------------|----------------------------|--------------------------------|
| Paul           | Taylor     | Globe & Mail               | Health Editor                  |
| Todd           | Ackerman   | Houston Chronicle          | Medical/Health Reporter        |
| Karen          | Catchpole  | JANE                       | Senior Editor                  |
| Silvia         | Galipeau   | La Presse                  | Medical Reporter               |
| Alexandre      | Sirois     | La Presse                  | Health Reporter                |
| Benedict       | Carey      | Los Angeles Times          | Health Writer                  |
| Marty          | Munson     | Marie Claire               | Health Editor                  |
|                |            |                            | Religion/Health Page           |
| Kathy          | Foster     | Miami Herald               | Editor                         |
| Aaron          | Derfel     | Montreal Gazette           | Health Reporter                |
| Brad           | Evenson    | National Post              | Medical Reporter               |
| Raquel         | Nolasco    | New York Daily News        | Staff Writer                   |
| Marsha         | Kranes     | New York Post              | Reporter                       |
| Alicia         | Ault       | New York Times             | Health Correspondent           |
| Gardiner       | Harris     | New York Times             | Healthcare Reporter            |
| Bryn           | Nelson     | Newsday                    | Staff Writer                   |
| Claudia        | Kalb       | Newsweek                   | General Editor                 |
|                |            |                            | Medical/Health                 |
| Karen          | Springen   | Newsweek                   | Correspondent (Chicago)        |
|                |            |                            | Correspondent (New             |
| Anne           | Underwood  | Newsweek                   | York)                          |
| Patrick        | O'Neill    | Oregonian                  | Reporter                       |
| Joanne         | Laucius    | Ottawa Citizen             | Health Reporter                |
|                |            |                            | Health & Science               |
| Stacey         | Burling    | Philadelphia Inquirer      | Reporter                       |
| Roger          | Mezger     | Plain Dealer               | Reporter                       |
| Bill           | Berkrot    | Reuters                    | Reporter                       |
| Cheryl         | Clark      | San Diego Union-Tribune    | Medical Writer                 |
| Carl           | Hall       | San Francisco Chronicle    | Science Writer                 |
|                |            |                            | Health & Science               |
| Carol          | Smith      | Seattle Post-Intelligencer |                                |
| Julia          | Sommerfeld | Seattle Times              | Health Reporter                |
| Elizabeth Anne | Shaw       | Self                       | Senior Health Editor           |
| <b>N</b> 1     | 0.4        |                            | Senior Editor,                 |
| Nancy          | Gottesman  | Shape                      | Features/Books                 |
| Amy            | Bertrand   | St. Louis Post-Dispatch    | Health & Fitness Editor        |
| Susan          | Aschoff    | St. Petersburg Times       | Staff Writer                   |
| Lisa           | Greene     | St. Petersburg Times       | Medical Writer                 |
| Janet          | Moore      | Star Tribune               | Medical Technology<br>Reporter |
| Angela         | Stewart    | Star-Ledger                | Medical/Health Reporter        |
| Christine      | Gorman     | TIME                       | Senior Writer, Medical         |
| Michael        | Lemonick   | TIME                       | Senior Writer                  |
| John           | Pope       | Times-Picayune             | Medical and Health<br>Reporter |

| Judy      | Gerstel    | Toronto Star                | Health Columnist               |
|-----------|------------|-----------------------------|--------------------------------|
| Patricia  | Reaney     | Toronto Star                | Reporter                       |
| Sharon    | Lem        | Toronto Sun                 | Health Reporter                |
| Susan     | Brink      | U.S. News & World<br>Report | Senior Writer                  |
| Katherine | Hobson     | U.S. News & World<br>Report | Associate Editor (New York)    |
| Kathleen  | Fackelmann | USA TODAY                   | Medical Reporter               |
| Rita      | Rubin      | USA TODAY                   | Medical Reporter               |
| Joanne    | Chen       | Vogue                       | Articles Editor                |
| David     | Armstrong  | Wall Street Journal         | Staff Reporter                 |
| Marilyn   | Chase      | Wall Street Journal         | Staff Reporter                 |
| Sandra    | Boodman    | Washington Post             | Health Reporter                |
| David     | Brown      | Washington Post             | Reporter                       |
| Ann       | Geracimos  | Washington Times            | General Assignment<br>Reporter |
| Veronique | Mandal     | Windsor Star                | Health-Science Reporter        |

## Virtual Clones/Scottish Gaming Outreach

| The state of the s |                     |                           |                                       |
|--|---------------------|---------------------------|---------------------------------------|
| Laetitia   | Codover             | 100 Days Cant Canada      |                                       |
|  | Sodoyer<br>De Vries | 100 Pour Cent Consoles    |                                       |
| Frans  |                     | 3D Games                  |                                       |
| Ronald   | Fiedler             | 4Players                  | - W. A                                |
| Marc   | Rehder              | 4Players_                 | Editor-in-Chief                       |
| Chris  | Krebs               | Advanced Media Inc.       | Editor                                |
| Sean   | O'Neill             | Advanced Media Inc.       | Writer                                |
| Angella  | Mooney              | Adventure Gamers          | ·                                     |
| Doug   | Tabacco             | Adventure Gamers          | Editor                                |
| Urian  | Brown               | Animerica                 | Senior Writer                         |
| Monika   | Halkort             | Arte France/Germany       | Director Producer                     |
| David  | Carr                | Baseline                  | Senior Technology<br>Analyst          |
| Matt   | Maier               | Business 2.0              | Journalist                            |
| Susan  | Orenstein           | Business 2.0              | Senior Writer                         |
| Peter  | Elstrom             | BusinessWeek              | Senior Editor, Information Technology |
| Michael  | McGehee             | Chicago Tribune           | Journalist                            |
| Michael  | Mcgehee             | Chicago Tribune           | journalist                            |
| Guillaume  | Tutundjian          | Clubic.com                | Editor                                |
| Maik   | Buetefuer           | Computec                  | Junior Editor                         |
| Richard  | Melville            | Computec Media            | Deputy Editor                         |
| Paul   | Davies              | Computer & Video<br>Games | Contributing Editor                   |

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|--|-----------------|---|---|
| er e |                 | Computer Games                          | <u> </u>                                |
| Robert                                   | Mayer           | Magazine                                | Editor                                  |
| Bruce                                    | Geryk           | Computer Gaming World                   | <del></del>                             |
| Jenny                                    | Donelean        | Computer Graphics World                 |   |
| **·- <u>-</u>                            |                 | Computer News And                       | 3                                       |
| Richard                                  | Warren          | Reviews                                 | Editor                                  |
| Tommy                                    | Peterson        | Computerworld                           | Technology Editor                       |
| Roland                                   | Austinat        | Corona Magazine                         | Editor                                  |
| Amy                                      | Vickers         | Daily Mirror                            | Internet Editor                         |
| Mark                                     | Eveleigh        | Dennis Publishing                       |   |
| Kelly                                    | Carter          | Detroit Free Press                      |   |
|  |                 | Durlacher Games                         |   |
| Nick                                     | Gibson          | Investor                                | Senior Games Analyst                    |
| Peter                                    | Jones           | Economist                               | Northern UK Reporter                    |
| David                                    | McCarthy        | Edge                                    | Deputy Editor                           |
|  |                 | Electronic Gaming                       |   |
| Damien                                   | Linn            | Monthly                                 | EDitor-at-large                         |
| Jean-Pierre                              | Labro           | Emap                                    | Consoles Plus                           |
| Chambar                                  | 84              | Entertainment/Sports                    |   |
| Stephan<br>-                             | Moskowitz       | Newswire                                | Senior Writer                           |
| Tom                                      | Bramwell        | Eurogamer Network LTD                   | Deputy Editor                           |
| Scott                                    | Seltz           | eWEEK.com                               | Publisher                               |
| John                                     | Ellis           | FAST COMPANY                            | Contributing Editor                     |
| lann                                     | 0               | Fernsehzimmer TV                        |   |
| Jens<br>Vietorio                         | Gronek          | Produktion                              | Producer                                |
| Victoria                                 | Murphy          | Forbes                                  | Senior Reporter                         |
| David                                    | Kirkpatrick     | Fortune                                 | Senior Editor (Internet and Technology) |
| Mark                                     | Donald          | Future Publishing                       | PC Gamer                                |
| Benjamin                                 | Talbot          | Future XBOX Magazines                   | Staff writer                            |
| James                                    | Ashton-Tyler    | FXM International                       | Stan writer                             |
| Don                                      |                 | *************************************** |   |
| DOIL                                     | Myers           | Game Bunker                             | Editor                                  |
| Jennifer                                 | Olsen           | Game Developer<br>Magazine              |   |
|  | - Citosii       | Game Developer                          |   |
| Peter                                    | Sheerin         | Magazine Online                         |   |
| Daniel                                   | Boutros         | Game Disk                               | Consultant                              |
| Peter C.                                 | Krell           | Game Face                               | M.A.                                    |
| Kevin                                    | Gifford         | Gamepro                                 | Senior Writer                           |
| Henry                                    | Hernst          | Gamepro                                 | Editor                                  |
| Lindsay                                  | Young           | Gamepro                                 | Editor                                  |
| Glen                                     | Carroll         | Gamer TV Limited                        |   |
| Mark                                     | Cieslak         | Gamer TV Limited                        |   |
| Mark                                     | Cieslak         | Gamer TV Limited                        |   |
|  | produk          |   | I                                       |

| <b>Signification</b> |           | Saniano.                        |                                       |
|----------------------|-----------|---------------------------------|---------------------------------------|
| Chris                | Buecheler | Gamespy Industries              |                                       |
| Oliver               | Hurley    | Gamesradar.com                  | Deputy Editor                         |
| Thorsten             | Wiesner   | Golem.De                        | Editor                                |
| Axel                 | Postinett | Handelsblatt                    | Editor Reporter                       |
| Richard              | Aihoshi   | IGN.com                         | Luitor Reporter                       |
| Ali                  | Wood      | Indie Magazine                  | Deputy Editor                         |
| Aaron                | Ricadela  | InformationWeek                 | Senior Writer                         |
| Caroline             | Craig     | InfoWorld                       | Associate News Editor                 |
| Lisa                 | Byron     | Intent Media                    | MCV                                   |
| Justin               | DeVane    | Jive                            | Staff Writer                          |
| Justin               | Devalle   | Joypad/Official PS2             | Stail Writer                          |
| Julien               | Chieze    | Magazine                        | Features Editor                       |
| Nini                 | Nourdine  | Joypad/OPM2                     | Editor                                |
| Daniel               | Boutros   | Kikizo.com                      | Staff Writer                          |
| Adam                 | Doree     | Kikizo.com                      | Editorial Director                    |
|                      |           | Knight Ridder                   |                                       |
| Phillip              | Olsen     | Newspapers                      | Online Content Producer               |
| Eleanor              | Davis     | Loadedinc                       | Content Editor                        |
| Paul                 | Younger   | Loadedinc.com                   |                                       |
| Rob                  | Bernstein | Maxim Magazine                  |                                       |
| Stuart               | Dinsey    | MCV                             | Managing Editor                       |
| Francois             | Pimenta   | Micro Simulateur                | Editor                                |
| Heather              | Timmons   | New York Times                  | London Beat                           |
| Fred                 | Guterl    | Newsweek                        | Senior<br>Editor/International: Tech. |
| Glen                 | Bayer     | N-Sider Media                   | Publisher/Developer<br>Relations      |
| Glen                 | Bayer     | N-Sider Media Inc.              | Publisher/Developer<br>Relations      |
| Jon                  | Attaway   | Official XBox Magazine          | Staff writer                          |
| Francois             | Rouquette | OnOff                           | CEO                                   |
| Alec                 | Meer      | PC Format / Future Publishing   | Senior Staff Writer                   |
| Jan                  | Ozer      | PC Magazine                     | Contributing Editor                   |
| Adam                 | Oxford    | PCFORMAT                        | Reviews Editor                        |
| Dennis               | McCauley  | Philadelphia Inquirer           | Video Game Columist                   |
| Ludovic              | Bechtold  | Play Guide                      | PC Features Editor                    |
| Rodolphe             | Donain    | Play Guide                      | Chief Editor                          |
| Bertrand             | Jouvray   | Play Guide                      | Consoles Features Editor              |
| Shih-Leng            | Houng     | Playscope.com                   | Chief Editor                          |
| Matt                 | Martin    | PSG 24-7                        | Staff Writer                          |
| Dan                  | Whitehead | PSG 24-7                        | Editor                                |
| Christopher          | Byron     | Red Herring                     | Contributing Editor                   |
| Olaf                 | Bleich    | Redaktionsbuero<br>Wipperfuerth | Editor in Chief                       |
|                      |           |                                 |                                       |

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| Anthony      | Lacey      | Scumm Bar                   | ·<br>  |
|--------------|------------|-----------------------------|--|
| Nathaniel    | Wice       | Time.com                    | Technology Writer  |
| Dennis       | Hartmann   | Tiscali Games               | Editor in Chief  |
| Gernot       | Leusch     | Tiscali Games               |  |
| Lisa         | Ching      | TV National                 | Editor   |
| Marc         | Fuehnen    | TV National                 | Producer   |
| Nadine       | Honne      | TV National                 | Executive Producer                                       |
| Janet        | Rae-Dupree | U.S. News & World<br>Report | Senior Editor, Personal<br>Technology and<br>Emerging Te |
| Kent         | German     | Upside                      | Associate Editor,<br>Departments                         |
| Leslie       | Gornstein  | US Weekly                   |  |
| Jeff         | Rix        | Videogamingonline.com       |  |
| Khanh        | Tran       | Wall Street Journal         | Staff Reporter   |
| Jeff         | O'Brien    | WIRED                       |  |
| Jessie       | Scanlon    | WIRED                       | Senior Editor  |
| Massimiliano | Croce      | www.consolenetwork.it       | Journalist   |
| Simon        | Clays      | Xboxgamer                   |  |

# JANUARY '04

Continued Deputy First Minister and Financial Services tour outreach per lists highlighted in December.

### **Photonics West Outreach**

| Troy      | Photonics.com                   | Senior Editor   |
|-----------|---------------------------------|---|
| Hatcher   | Compound Semiconductor          | Associate Editor  |
| Jones-Bey | Laser Focus World               | Senior Editor   |
| Anderson  | Laser Focus World               | Editor in Chief   |
| Lewotsky  | oe Magazine                     | Editor in Chief   |
|           | Troy Hatcher Jones-Bey Anderson | Troy Photonics.com  Hatcher Compound Semiconductor  Jones-Bey Laser Focus World  Anderson Laser Focus World |

### **Cyclacel IPOCreative Outreach**

|          |           | ACM COMPUTERS IN              |                             |
|----------|-----------|-------------------------------|-----------------------------|
| NEWTON   | LEE       | ENTERTAINMENT                 | EDITOR-IN-CHIEF             |
| STANLEY  | ELBAUM    | ASSOCIATED PRESS              |                             |
| GARY     | GENTILE   | ASSOCIATED PRESS              | <b>BUSINESS WRITER</b>      |
| RAMON    | JAIME     | ASSOCIATED PRESS              | TECHNOLOGY CORRESPONDENT    |
| MATT     | SLAGLE    | ASSOCIATED PRESS              | REPORTER                    |
| DAVID    | FINCK     | BEDFORD<br>COMMUNICATIONS INC | EDITOR-IN-CHIEF             |
| DAVID    | EVANS     | BLOOMBERG                     |                             |
| SAM CHIP | SMITH     | BRONZE QUILL WORD<br>SERVICES | SENIOR EDITOR               |
| CLIFF    | EDWARDS   | BUSINESSWEEK                  | TECHNOLOGY<br>CORRESPONDENT |
| MARJORIE | COSTELLO  | CE ONLINE NEWS                | EDITOR                      |
| MISHA    | DAVENPORT | CHICAGO SUN TIMES             | WRITER                      |
| LEVI     | BUCHANAN  | CHICAGO TRIBUNE               | COLUMNIST                   |
| DAVID    | CARNOY    | CNET                          | EXECUTIVE EDITOR            |
| JOHN     | FALCONE   | CNET                          | ASSOCIATE EDITOR            |
| DAVID    | BECKER    | CNET NEWS.COM                 | STAFF WRITER                |
| CHRISTY  | ANDRADE   | CNET VIDEO                    | PRODUCER                    |
| BING     | CHEN      | COMPRESSED NEWS               | STAFF WRITER                |
| JORDAN   | ISAILOVIC | COMPRESSED NEWS               | EDITOR                      |

| NEMANJA   | ISAILOVIC    | COMPRESSED NEWS              | STAFF WRITER              |
|-----------|--------------|------------------------------|---------------------------|
| ERIC      | MORO         | COMPUTER GAMES<br>MAGAZINE   | ENTERTAINMENT<br>EDITOR   |
| ROBERT    | COFFEY       | COMPUTER GAMING<br>WORLD     | EXECUTIVE<br>DIRECTOR     |
| DARREN    | GLADSTONE    | COMPUTER GAMING<br>WORLD     | SENIOR EDITOR             |
| JEFF      | GREEN        | COMPUTER GAMING<br>WORLD     |                           |
| JEFF      | LACKEY       | COMPUTER GAMING<br>WORLD     | FREELANCE<br>JOURNALIST   |
| RAPHAEL   | LIBERATORE   | COMPUTER GAMING<br>WORLD     | CONTRIBUTING<br>EDITOR    |
| RYAN      | SCOTT        | COMPUTER GAMING<br>WORLD     | CD EDITOR                 |
| JEFF      | BERMAN       | CONSUMER ELECTRONICS DAILY   | S<br>ASSOCIATE EDITOR     |
| MICHAEL   | CONTRERAS    | CORPNEWS.COM                 | STAFF WRITER              |
| RAY       | BARNHOLT     | CRUNK GAMES                  | SENIOR EDITOR             |
| ALEXANDER | FRAIOLI      | CRUNK GAMES                  | SENIOR EDITOR             |
| JONAS     | ALLEN        | DAILYGAME.NET                | EDITOR                    |
| JASON     | THOMAS       | DAILYGAME.NET                | CONTRIBUTING<br>WRITER    |
| MICHAEL   | ALEXANDER    | DAILYGAME.NET                | CONTRIBUTING<br>WRITER    |
| JASON     | KERWIN       | DAILYGAME.NET                | CONTRIBUTING<br>WRITER    |
| JOCELYN   | PARADISE     | DAILYGAME.NET                | CONTRIBUTING<br>WRITER    |
| HEATHER   | NEWMAN       | DETROIT FREE PRESS           | TECHNOLOGY<br>COLUMNIST   |
| JIM       | SCHAEFER     | DETROIT FREE PRESS           | GAME CRITIC               |
| JOHN      | HARDIE       | DIGITAL PRESS                |                           |
| DON       | ROGERS       | DIGITAL PRESS                | WRITER                    |
| DONALD    | EVANOFF      | DIGITAL PRESS MAGAZINE       | +                         |
| STEFAN    | BELAVY       | ELECTRONIC GAMING<br>MONTHLY | ASSOCIATE ART<br>DIRECTOR |
| SHANE     | BETTENHAUSEN | ELECTRONIC GAMING<br>MONTHLY | REVIEWS EDITOR            |
| CRISPIN   | BOYER        | ELECTRONIC GAMING<br>MONTHLY | FEATURES EDITOR           |
| PAUL      | BYRNES       | ELECTRONIC GAMING<br>MONTHLY | ASSOCIATE EDITOR          |
| MONIQUE   | CONVERTITO   | ELECTRONIC GAMING<br>MONTHLY | DIRECTOR                  |
| SHAWN     | ELLIOTT      | ELECTRONIC GAMING MONTHLY    | ASSOCIATE EDITOR          |
| GREG      | FORD         | ELECTRONIC GAMING            |                           |

| DAN        | HSU       | ELECTRONIC GAMING<br>MONTHLY     | EDITOR-IN-CHIEF                      |
|------------|-----------|----------------------------------|--------------------------------------|
| BRYAN      | INTIHAR   | ELECTRONIC GAMING<br>MONTHLY     | ASSOCIATE EDITOR                     |
| CHRIS      | JOHNSTON  | ELECTRONIC GAMING<br>MONTHLY     | NEWS EDITOR                          |
| DEMIAN     | LINN      | ELECTRONIC GAMING<br>MONTHLY     | REVIEWS EDITOR                       |
| MARK       | MACDONALD | ELECTRONIC GAMING MONTHLY        | EXECUTIVE EDITOR                     |
| JENNIFER   | TSAO      | ELECTRONIC GAMING<br>MONTHLY     | MANAGING EDITOR                      |
| ENID       | BURNS     | FHM                              | FREELANCE<br>WRITER                  |
| STEVE      | MANES     | FORBES/ PC WORLD                 | CONTIRBUTING<br>EDITOR               |
| BRENT      | SCHLENDER | FORTUNE / FORTUNE                | EDITOR AT LARGE                      |
| KEMP       | POWERS    | SMALL BUSINE GAME CHRONICLES     | WRITER                               |
| MIGUEL     | CERVANTES | MAGAZINE                         | FEATURES EDITOR                      |
| MIKE       | GONZALES  | GAME CHRONICLES                  | STAFF WRITER                         |
| MAT        | HOUGHTON  | GAME CHRONICLES<br>MAGAZINE      | SENIOR REVIEWS<br>EDITOR             |
| JASON      | PORTER    | GAME CHRONICLES<br>MAGAZINE      | STAFF WRITER                         |
| MARK       | SMITH     | GAME CHRONICLES<br>MAGAZINE      | EDITOR-IN-CHIEF                      |
| NOAH       | FALSTEIN  | GAME DEVELOPER<br>MAGAZINE       | CONTRIBUTING<br>EDITOR               |
| JAMIL      | MOLEDINA  | GAME DEVELOPER<br>MAGAZINE / CMP | MANAGING EDITOR                      |
| NATE       | WOOLEY    | GAME INDUSTRY NEWS               | EXECUTIVE EDITOR                     |
| MATTHEW    | като      | GAME INFORMER<br>MAGAZINE        | ASSOCIATE EDITOR                     |
| LINDSAY    | YOUNG     | GAME PRO MAGAZINE                | SR.ASSOCIATE<br>EDITOR               |
| JEN-HAO    | CHEN      | GAME WORLD                       | PRESS                                |
| KENG-CHENG | LIN       | GAME WORLD                       | PRESS                                |
| DAN        | AMRICH    | GAMEPRO MAGAZINE                 | SENIOR EDITOR                        |
| PAUL       | CURTHROYS | GAMEPRO MAGAZINE                 | SENIOR EDITOR                        |
| RYAN       | JONES     | GAMEPRO MAGAZINE                 | EDITORIAL<br>ASSISTANT               |
| WES        | NIHEI     | GAMEPRO MAGAZINE                 | EDITOR IN CHIEF                      |
| SEAN       | MOLLOY    | GAMEPRO MAGAZINE                 | ASSOCIATE EDITOR                     |
| KATRIN     | AUCH      | GAMEPRO MAGAZINE                 | SR<br>DESIGN/CONTRIBU<br>TING EDITOR |
| GABE       | GRAZIANI  | GAMEPRO MAGAZINE                 | DESIGNER                             |

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|---|--|--|------------------------------|
| ANDRE   | HORN   | GAMEPRO MAGAZINE   | CHIEF                        |
|   |  |  | CONTRIBUTING                 |
| JOE   | MCNEILLEY  | GAMEPRO MAGAZINE   | EDITOR                       |
| FRANK   | PARISI   | GAMEPRO MAGAZINE   | ASSISTANT EDITOR             |
| MIKE  | WEIGAND  | GAMEPRO MAGAZINE   | SENIOR EDITOR                |
| DANIEL  | THOMAS   | GAMERZ EDGE  | PC EDITOR                    |
| ANDRIA  | BANCHERI   | GAMING MEDIA   | COPY EDITOR                  |
| MATT  | CAPRANOS   | GAMING MEDIA   | TECHNOLOGY EXECUTIVE EDITOR  |
| JAMES   | FLYNN  | GAMING MEDIA   | STAFF WRITER                 |
| RICHARD   | GUNTER   | GAMING MEDIA   | PC EDITOR                    |
| EDDIE   | HICKS  | GAMING MEDIA   | EDITORIAL<br>DIRECTOR        |
| JARROD  | NICHOL   | GAMING MEDIA   | IMPORTS WRITER               |
| PAUL  | NUNES  | GAMING MEDIA   | STAFF WRITER                 |
| MARK  | SCIGLIANO  | GAMING MEDIA   | EDITOR IN CHIEF              |
| IVIATAL   | SCIGLIANO  | GAMING WEDIA   | CONTRIBUTING                 |
| CHRISTOPHER   | FAYLOR   | GAMING-AGE ONLINE  | EDITOR                       |
| MARCUS  | LAI  | GAMING-AGE ONLINE  | SENIOR EDITOR                |
|   |  |  | EDITORIAL                    |
| DEREK   | COLLINS  | HAPPY PUPPY  | DIRECTOR                     |
|   |  | INVESTORS BUSINESS   | PERSONAL<br>TECHNOLOGY       |
| PATRICK   | SEITZ  | DAILY  | WRITER                       |
| JOSHUAH   | BEARMAN  | LA WEEKLY  |                              |
|   |  | LOS ANGELES BUSINESS   | ASSISTANT                    |
| JONATHAN  | DIAMOND  | JOURNAL  | MANAGING EDITOR              |
| AARON   | CURTISS  | LOS ANGELES TIMES  | TECH EDITOR/<br>STAFF WRITER |
| ASHLEY  | DUNN   | LOS ANGELES TIMES  | SCIENCE EDITOR               |
| ROBERTO   | LOIEDERMAN   | LOS ANGELES TIMES  | REPORTER                     |
| MICHAEL   | MCGEHEE  | LOS ANGELES TIMES  | SECTION EDITOR               |
|   |  |  | VIDEO GAME                   |
| PETE  | METZGER  | LOS ANGELES TIMES  | REVIEWS                      |
| PETER   | METZGER  | LOS ANGELES TIMES  | DESIGN EDITOR                |
| AL EX   | DUALA  | 00 ANOS! 50 TIMES  | TECHNOLOGY                   |
| ALEX  | PHAM   | LOS ANGELES TIMES  | REPORTER                     |
| TERRY   | TYCHON   | LOS ANGELES TIMES  | MULTIMEDIA<br>PRODUCER       |
| TOM   | LOFTUS   | MSNBC.COM  | COLUMNIST                    |
| ERIC  | SEOANE   | NATIONAL RADIO   | NEWS REPORTER                |
|   |  |  | COLUMNIST/                   |
| GRAHAM  | LEGGAT   | NEW YORK DAILY NEWS  | CORRESPONDENT                |
| DAVID   | LEIBOWITZ  | NEW YORK POST  | COLUMNIST                    |
| WENDY   | LEIBOWITZ  | NEW YORK POST C/O<br>LEIBOWITZ/RO  | ASSISTANT STAFF<br>WRITER    |
| JOHN  | MARKOFF  | NEW YORK TIMES   | REPORTER                     |

| ERIC      | TAUB          | NEW YORK TIMES             | FREELANCE<br>WRITER          |
|-----------|---------------|----------------------------|------------------------------|
| N GAI     | CROAL         | NEWSWEEK                   | Technology General<br>Editor |
| PETER     | SUCIU         | NEWSWEEK PC MAGAZINE       | FREELANCE<br>WRITER          |
| JOAKIM    | BENNET        | PC GAMER                   | EDITOR-IN-CHIEF              |
| MATS      | NYLUND        | PC GAMER                   | EDITOR                       |
| GRACE     | AQUINO        | PC WORLD                   | SENIOR<br>ASSOCIATE EDITOR   |
| YARDENA   | ARAR          | PC WORLD                   | SENIOR EDITOR                |
| ANDREW    | BRANDT        | PC WORLD                   | SENIOR<br>ASSOCIATE EDITOR   |
| DENNIS    | MCCAULEY      |                            | ELECTRONIC<br>GAMING         |
|           |               | PHILADELPHIA INQUIRER      | COLUMNIST                    |
| BEN       | BERKOWITZ     | REUTERS                    | REPORTER                     |
| GENE      | EMERY         | REUTERS                    | SOFTWARE<br>COLUMNIST        |
| FRED      | PROUSER       | REUTERS                    | STAFF<br>PHOTOGRAPHER        |
|           |               |                            | PHOTOGRAPHER                 |
| REED      | STEVENSON     | REUTERS                    |                              |
| STEVE     | MORGENSTERN   | ROLLING STONE<br>MAGAZINE  | CORRESPONDENT                |
| PAUL      | POFAHL        | ROLLING STONE<br>MAGAZINE  | JOURNALIST                   |
| JEB       | HAUGHT        | SAN DIEGO UNION<br>TRIBUNE | FREELANCE<br>JOURNALIST      |
| MIKE      | ANTONUCCI     | SAN JOSE MERCURY<br>NEWS   | REPORTER                     |
| DEAN      | TAKAHASHI     | SAN JOSE MERCURY<br>NEWS   | STAFF WRITER                 |
| VICTOR    | GODINEZ       | THE DALLAS MORNING NEWS    | STAFF WRITER                 |
| ANDREW    | MOORE-CRISPIN | TOTAL GAMER                | EDITOR-IN-CHIEF              |
| STEPHANIE | KANG          | WALL STREET JOURNAL        |                              |
| ROB       | GUTH          | WALL STREET JOURNAL        |                              |
| BRUCE     | ORWALL        | WALL STREET JOURNAL        | ENTERTAINMENT<br>NEWS EDITOR |
| DAN       | BYERS         | WASHINGTON POST            | TECHNOLOGY<br>EDITOR         |
| DANIEL    | GREENBERG     | WASHINGTON POST            | TECHNOLOGY<br>CORRESPONDENT  |
| DANIEL    | BEYERS        | WASHINGTON POST            | TECHNOLOGY<br>EDITOR         |
| MIKE      | MUSGROVE      | WASHINGTON POST            | TECHNICAL<br>REPORTER        |
| SCOTT     | TAVES         | WIRED MAGAZINE             | CONTRIBUTOR                  |
| CHRIS     | BAKER         | WIRED MAGAZINE             | CONTRIBUTER                  |

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| CHARLES      | GRAEBER   | WIRED MAGAZINE             | EDITOR                    |
|--------------|-----------|----------------------------|---------------------------|
| J.C.         | HERZ      | WIRED MAGAZINE             |                           |
| BRIAN        | LAM       | WIRED MAGAZINE             | PRODUCT<br>JOURNALIST     |
| WILL         | TUTTLE    | WIRED MAGAZINE             | CONTRIBUTING<br>WRITER    |
| BRAD         | KING      | WIRED NEWS                 | MULTIMEDIA<br>REPORTER    |
| MICHAEL      | STROUD    | WIRED.COM                  | REPORTER                  |
| ing property |           |                            |                           |
| Christopher  | Furniss   | 88 1 FM THE BURG KCWU      | SHOW HOST /<br>PUBLICITY  |
| TONY         | BARBIERI  | ABC                        | WRITER                    |
| RONAL        | ELLISON   | ABC NEWS                   | COORIDINATING PRODUCER    |
| JOANNE       | FIGUEROA  | ABC NEWS                   | PRODUCER                  |
| DAVID        | PELLOT    | ABC NEWS                   | TECHNOLOGY<br>SPECIALIST  |
| ROBERTA      | DACKS     | CBS NETWORK                | PRODUCER                  |
| SCOTT        | RINDENOW  | CBS TELEVISION<br>NETWORK  | DIR/PRODUCER              |
| STEVE        | HARNELL   | CHANNEL M EB GAMES<br>EBTV | PROGRAM<br>DIRECTOR       |
| ARTHUR       | KMBIKYAN  | CHANNEL M EB GAMES<br>EBTV | ASST. PROGRAM<br>DIRECTOR |
| ТОМ          | LANE      | CNN                        | EDITOR/PRODUCER           |
| WALT         | MCGRAW    | CNN                        | PRODUCER                  |
| JIM          | ROOPE     | CNN RADIO                  | CORRESPONDENT             |
| MARK         | OLEESKY   | KABC AM 790                | RADIO TALK SHOW<br>HOST   |
| ELAINE       | LEDESMA   | KCAL 9 / CBS 2 NEWS        | NEWS PLANNING<br>EDITOR   |
| ANDREW       | EPSTEIN   | KCBS-TV                    | ENTERTAINMENT PRODUCER    |
| JON          | LAU       | KGTV                       | REPORTER                  |
| RYAN         | СОТА      | KNST RADIO                 | TECHNOLOGY<br>REPORTER    |
| RYAN         | SHIFLETT  | KNST RADIO                 | TECH. SHOW<br>PRODUCER    |
| EDANIOISOS   | ABBU      | KNST RADIO                 | INFORMATION               |
| FRANCISCO    | ABRIL     | ENGINEERING                | TECHNOLOGY DIR            |
| JONG         | LEE       | KTAN                       | PRODUCTION<br>DIRECTOR    |
| MARK         | PALOMINO  | KTLA TV                    | PHOTOGRAPHER              |
| LEILANI      | DECENA    | KTLA-MORNING NEWS          | SEGMENT<br>PRODUCER       |
| KURT         | KNUTSSON  | KTLA-TV                    | CORRESPONDENT             |
| MARK ROSS    | NIETHAMER | KTSM-TV                    | TECH REPORTER             |

| JOSE     | RIOS       | KTTV CHANNEL 11    | NEWS DIRECTOR               |
|----------|------------|--------------------|-----------------------------|
| IVAN     | BAIRD      | KUAC / NPR         | PRODUCER                    |
| KRYSTIAN | ORLINSKI   | REUTERS TELEVISION | CAMERAMAN                   |
| JOHN     | FEUERSTEIN | WBRU-NEWS          | ENTERTAINMENT CORRESPONDENT |
| DIANA    | FORBES     | WBZ-TV             | GADGET GRRL                 |
| MATT     | MATSON     | WCPO CHANNEL 9     | REPORTER                    |
| STEVEN   | MOORE      | WCPO CHANNEL 9     | WRITER                      |
| ADAM     | STEWART    | WCPO CHANNEL 9     | SOUND TECH                  |
| GREG     | WARD       | WCPO CHANNEL 9     | CAMERA TECH                 |

# FEBRUARY '04

### American's Living Abroad Outreach

| Chris | Berdik | Boston Globe Magazine |  |
|-------|--------|-----------------------|--|
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### **CTIA Outreach**

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|--------------|--|---|------------------------------|
|              |  |   |                              |
|              |  |   |                              |
| Kirk         | Laughlin   | America's Network                           | Editor-in-Chief              |
| Barney       | Dewey  | Andrew Seybold's Outlook<br>4Mobility       | Contributing Editor          |
| Bruce        | Meyerson   | AP Business News                            | National Telecom<br>Reporter |
| Stephen      | Wildstrom  | BusinessWeek                                | Technology & You columnist   |
| David        | English  | CNET/Computer Shopper/Sky                   | writer                       |
| Chandragupta | Amritkar   | The Economic Times                          | Editor                       |
| Stephen      | Wellman  | FierceWireless                              | Editor                       |
| Thomas       | Haziett  | Financial Times Online                      | Senior Fellow/Columnist      |
| Nikhii       | Hutheesing   | Forbes Wireless Stock Watch                 | Editor                       |
| Andrew       | Seybold  | Forbes/Andrew Seybold's<br>Wireless Outlook | Editor-in-Chief              |
| Stephen      | Manes  | Forbes/PC World                             | Columnist                    |
| Jon          | Pepper   | Fortune Technology Buyers<br>Guide          | Contributing Editor          |
| Stephen      | Lawson   | IDG News Service                            | Senior U.S.<br>Correspondent |
| Cindy        | Stranad  | Local Tech Wire                             | Writer                       |
| Mark         | Long   | NewsFactor/CIO Today                        | Technology News<br>Reporter  |
| Mike         | Dano   | RCR Wireless News                           | Reporter                     |

| Tony    | Rizzo     | The 451 Group               | Mobile Technology<br>Sector Head |
|---------|-----------|-----------------------------|----------------------------------|
| Tony    | Henning   | The Future Image WIRE       | Editor & Senior Analyst          |
| Joseph  | Palenchar | TWICE                       | Senior editor                    |
| Monica  | Alleven   | WIRELESS WEEK               | Editor                           |
| Karen   | Brown     | WIRELESS WEEK               | Senior Editor                    |
| Carolyn | Gibson    | WIRELESS WEEK               | Editorial Assistant              |
| Nancy   | Gohring   | WIRELESS WEEK               | Contributing Editor              |
| Sue     | Marek     | WIRELESS WEEK               | Senior Editor                    |
| Mark    | Rockwell  | WIRELESS WEEK               | Bureau Chief                     |
| Brad    | Smith     | WIRELESS WEEK               | Data/IP Editor                   |
| Rhonda  | Wickham   | WIRELESS WEEK               | Editor In Chief                  |
| Robert  | Keenan    | CommsDesign.com             | Editor-in-Chief                  |
| Mary    | Greczyn   | Communications Daily        | Senior editor                    |
| Hassen  | Fawaz     | Freelance                   | Reporter                         |
| Sally   | Henderson | Gadget Grrl                 | Photographer                     |
| Rich    | McComas   | Gadget Gurus                | Senior Editor                    |
|         |           |                             |                                  |
| Gavin   | Patterson | Global Mobile/3G Mobile     | Editor                           |
| Michi   | Kaifu     | Internet Magazine           | Correspondent(U.S.A.)            |
| Rich    | Tehrani   | Internet Telephony Magazine | Group Editor-in-Chief            |
| Derek   | Kerton    | Kerton Wireless Review      | Principal Analyst                |
| Liz     | Kerton    | Kerton Wireless Review      | Managing Director                |

| Lorane   | Poersch    | KidsWebTv                              | Tech Editor             |
|----------|------------|--|-------------------------|
| Kevin    | Weeks      | KidsWebTv                              | Photo Journalist        |
| John     | Biggs      | Laptop                                 | Technical Editor        |
| Domenico | Matarazzo  | MediaForum                             | US correspondent        |
| Helen    | Duncan     | Microwave Engineering Europe           | Editor                  |
| Stuart   | O'Brien    | Mobile Games Analyst<br>newsletter     | Reporter                |
| Robert   | Strohmeyer | Mobile PC                              | Reviews Editor          |
| David    | Haskin     | Mobile Pipeline                        | Editor                  |
| Rahul    | Basole     | mobileAnalytics                        | Chief Analyst           |
| Steven   | Gaynor     | MobileSolve Messenger                  | CEO                     |
| Charles  | Hajđu      | Monthly Computer Chronicle             | Editor                  |
| Paul     | Munford    | Monty's Gaming and Wireless<br>Outlook | Publisher               |
| Keith    | Shaw       | Network World                          | Senior Editor, Testing  |
| Katlean  | de Monchy  | Nextpert News                          | President               |
| David    | Post       | Nextpert News                          | Executive Producer      |
| Jonathan | Roubini    | PC Magazine                            | Lead Analyst Mobile     |
| Grace    | Aquino     | PC World                               | Senior Associate Editor |
| Denny    | Arar       | PC World                               | Senior Editor           |
| Rich     | Brome      | Phone Scoop                            | Editor in Chief         |
| Cliff    | Hirsch     | Telecom Trends                         | Editor                  |
| Cesar    | Angobaldo  | The Wireless Walk                      | Analyst                 |
| Cliff    | Maldonado  | The Wireless Walk                      | PRINCIPAL/Analyst       |

| Craig         | Settles  | The Wireless Way                         | Editor              |
|---------------|----------|--|---------------------|
| Michael       | Hofe     | The Wireless Wonk                        | Partner             |
| Andrew        | Roscoe   | The Wireless Wonk                        | Partner             |
| Mark          | Hritz    | Wireless Blue                            | Editor              |
| Sharon        | Armbrust | WIRELESS BROADBAND                       | Senior Analyst      |
| T.C.          | Herman   | Wireless Developer                       | Editor              |
| Julie         | Laatsch  | Wireless Developer                       | Assistant Editor    |
| Cashman       | Andrus   | Wireless Gaming Review                   | Technology Editor   |
| Matthew       | Bellows  | Wireless Gaming Review                   | Editor              |
| Michael       | Brower   | Wireless Location News                   | Editor              |
| John          | Byrne    | Wireless Market Stats                    | Analyst             |
| AI            | Haun     | EDN                                      | Contributing Editor |
| Carmen        | Nobel    | eWEEK                                    | Senior Editor       |
| Scot          | Petersen | EWEEK                                    | News Editor         |
| John          | Sudmeier | RCR Wireless News                        | VP/Publisher        |
|               |          |  |                     |
| Rick          | Deckbar  | Best Stuff Media Group/NBC<br>Today Show | Writer/Producer     |
| John          | Kelley   | Best Stuff Media Group/NBC<br>Today Show | Writer/Producer     |
| John          | Lentz    | Best Stuff Media Group/NBC<br>Today Show | Writer/Producer     |
| Fred          | Fishkin  | Bloomberg Radio                          | Technology Reporter |
| Miguel (Mike) | Amor     | FOX News Channel                         | Producer / Editor   |
| Jonathan      | Serrie   | FOX News Channel                         | Correspondent       |

| Alan    |        |                    | Business Reporter |
|---------|--------|--------------------|-------------------|
| Daisy   | Salmon | Wireless Wonk Show | Co-Producer       |
| Michael | Sommer | WTLV / WJXX TV     | Gadget Guy        |

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# MARCH '04

## Forbes Gallery Outreach

| Aaron     | Lucchetti       | Wall Street Journal  |   |
|-----------|-----------------|--|---|
| Alan      | Abelson         | Barron's The Dow Jones<br>Business and Financial<br>Weekly | Business Columnist                      |
| Allison   | Bisbey-Colter   | Dow Jones News<br>Service                                  | Mutual Funds Reporter                   |
| Allison   | Bisbey-Colter   | Dow Jones News<br>Service                                  | Reporter                                |
| Anthony   | O'Donnell       | Insurance & Technology                                     | Senior Associate Editor                 |
| Alex      | Berenson        |  | Markets Reporter,<br>Business           |
| Cait      | Murphy          | Fortune  | Senior International<br>Editor          |
| Christine | Dugas           | USA Today  | Pensions Reporter                       |
| Brett     | Cole            | Bloomberg News   | Reporter                                |
| Dan       | Keeler          | Global Finance   | Editor                                  |
| David     | Andelman        | Daily News   | Business Editor                         |
| David     | Brinkerhoff     | Reuters America, Inc.                                      | Business Reporter                       |
| David     | Craig           | USA Today  | Business Editor                         |
| Denise    | Duclaux         | Reuters America, Inc.                                      | Wall Street Reporter                    |
| Dan       | Safarik         | Trading Technology<br>Week                                 | Reporter                                |
| Eamon     | Beltran         | Dow Jones News<br>Service                                  | Financial Reporter                      |
| Eric      | Chabrow         | Government Enterprise                                      | Editor-at-Large                         |
| Eric      | Chabrow         | InformationWeek  | Editor-at-Large                         |
| Emily     | DeNitto         | Crain's New York<br>Business                               | Managing Editor                         |
| Emily     | Thornton        | BusinessWeek   | Department Editor,<br>Finance & Banking |
| Ginger    | Conlon          | CRM  | Editor-in-Chief                         |
| Gene      | Epstein         | Barron's The Dow Jones<br>Business and Financial<br>Weekly | Economics Columnist                     |
| Greg      | Farrell         | USA Today  | Securities Reporter                     |
| Holly     | Sraeel          | <del></del>  | Editor-in-Chief                         |
| Holly     | Sraeel          | U.S. Banker  | Editor-in-Chief                         |
| Hugh      | Bronstein       | Reuters America, Inc.                                      | Markets Reporter                        |
| Julia     | Boorstin        | Fortune  | Reporter                                |
| John      | Byrne           | FAST COMPANY   | Editor-in-Chief                         |
| Jean      | Sherman Chatzky | Money  | Editor-at-Large                         |

| Jon      | Elsen            | New York Post               | Business Editor                            |
|----------|------------------|-----------------------------|--|
| Justin   | Fox              | Fortune                     | Editor-at-Large                            |
| Jim      | Binder           | Securities Week             | Managing Editor                            |
| Janice   | Linhares         | New York Banker             | Editor/Director of<br>Communications       |
| Jeffrey  | Marshall         | Financial Executive         | Editor-in-Chief                            |
| Joan     | Gralla           | Reuters America, Inc.       | Economics<br>Correspondent                 |
| John     | Whelan           | Corporate Finance<br>Review | Writer                                     |
| John     | Byrne            | FAST COMPANY                | Editor-in-Chief                            |
| Judy     | Bocklage         | Dow Jones News<br>Service   | Business Reporter                          |
| Karen    | Krebsbach        | U.S. Banker                 |  |
| Kirk     | Shinkle          | Investor's Business Daily   | Energy Reporter                            |
| Kerry    | Massaro Bowbliss | Wall Street &<br>Technology | Editor-In-Chief                            |
| Lauren   | Young            | BusinessWeek                | Personal Finance<br>Department Editor      |
| Lauren   | Bielski          | A B A Banking Journal       | Managing Editor                            |
| Lynn     | Adler            | Reuters America, Inc.       | Financial Reporter                         |
| Marilyn  | Alva             | Investor's Business Daily   | Business Reporter                          |
| Mark     | Bruno            | Bank Technology News        | Senior Editor                              |
| Mark     | Whitaker         | Newsweek                    | Editor                                     |
| Matthias | Rieker           | American Banker             | National/Global/Markets<br>Reporter        |
| Niamh    | Ring             | American Banker             | Editor - National/Global<br>Markets        |
| Nick     | Baker            | Dow Jones News<br>Service   | Markets Reporter                           |
| Patrick  | Fitzgibbons      | Reuters                     | Editor-in-Charge, Wall<br>Street & Finance |
| Carole   | Gould            | New York Times              | Business Columnist                         |
| Erin     | Arvelund         | New York Times              | International Business<br>Reporter         |
| Riva     | Atlas            | New York Times              | Business Reporter                          |
| Erin     | Arvedlund        | TheStreet.com               | Reporter                                   |
| Alex     | Berenson         | TheStreet.com               | Senior News Writer                         |
| Heather  | Bourbeau         | TheStreet.com               | Reporter                                   |

| Timothy  | Arango     | TheStreet.com  | Senior Writer                       |
|----------|------------|--|-------------------------------------|
| Jennifer | Barrett    | TheStreet.com  | Reporter                            |
| Lee      | Barney     | TheStreet.com  | Reporter                            |
| Daniel   | Bernstein  | TheStreet.com  | Reporter                            |
| Mike     | Anderson   | TheStreet.com  | Executive Editor                    |
| Robert   | Julavits   | American Banker  | National/Global/Markets<br>Reporter |
| Robin    | Blumenthal | Barron's The Dow Jones<br>Business and Financial<br>Weekly | Economics Staff Writer              |
| Suzanne  | Dottino    | Forbes   | Editorial Assistant                 |
| Andrew   | Serwer     | Fortune  | Editor-at-Large                     |
| Shirley  | Lazo       | Barron's The Dow Jones<br>Business and Financial<br>Weekly | Financial Columnist                 |
| Steven   | Marlin     | Bank Systems &<br>Technology                               | Executive Editor                    |
| Stephen  | Gandel     | Money  | Staff Writer                        |
| Susanne  | Craig      | Wall Street Journal  | Staff Reporter                      |
| Suzanne  | Woolley    | Money  | Senior Editor                       |
| Victor   | Anderson   | Hedge Fund & Investment Technology                         | Editor                              |
| Vito     | Racanelli  | Barron's The Dow Jones<br>Business and Financial<br>Weekly | Business Editor                     |
| Vivian   | Lewis      | Global Investing   | Editor                              |
| Doug     | Henwood    | Behind the News<br>Economics                               | Host/Producer                       |
| Andy     | Cinko      | Bloomberg Money Flow                                       | Assignment Editor                   |
| David    | Gibson     | Business Week Business<br>Reports                          | Director of<br>Programming          |
|          |            |  |                                     |
| Andy     | Cinko      | Bloomberg Television                                       | Assignment Editor                   |
| Lane     | Bajardi    | Bloomberg Television                                       | Anchor/Reporter                     |
| Anne     | Dorfman    | Bloomberg Radio  | Writer/Producer                     |
| Andy     | Cinko      | Bloomberg Money Flow                                       | Assignment Editor                   |
| Gary     | Nunn       | ABC News Radio   | Correspondent                       |
| Gary     | Nunn       | ABC News Radio   | Correspondent                       |

|          | Borgo Erren (1997) - Propries Borgo<br>1997<br>1997 | ag satisfied a few sages             |   |
|----------|---|--------------------------------------|---|
| Rich     | Fisherman   | Closing Bell with Maria<br>Bartiromo | Senior Producer   |
| Jon      | Patch   | BusinessTalkRadio                    | Vice-President Affiliate<br>Relations &<br>Programming  |
| Alison   | Moore   | Cashin' In                           | Producer  |
| Milena   | Jovanovitch   | CBS MarketWatch<br>Weekend           | New York News Editor                                    |
| Roger    | Wallace   | CBS MarketWatch<br>Weekend           | Senior Producer   |
| Ruben    | Ramirez   | CNNmoney Morning                     | Producer  |
| Mary     | Thompson  | CNBC                                 | Reporter  |
| Michael  | Schain  | Morning Call                         | Segment Producer  |
| Eric     | Gonon   | Money Gang                           | Executive Producer                                      |
| Andy     | Breslau   | CNNfn                                | Director of Guest<br>Booking and Network<br>Development |
| Leora    | Kapelus   | CNNfn                                | Planning Editor   |
| Tina     | Cowles  | CNNfn                                | Producer, The Biz                                       |
| Gary     | Schreier  | Forbes on FOX                        | Senior Producer of<br>Business News                     |
| Hunter   | Parsons   | Market Call                          | Guest Booker  |
| Mike     | Albano  | Wall Street Journal<br>Report        | Segment Producer  |
| Tina     | Cowles  | The Biz                              | Producer  |
| Alex     | Cohen   | Your Money                           | Producer  |
| Doug     | Henwood   | Behind the News<br>Economics         | Host/Producer   |
| Wayne    | Gilman  | WLIB-AM                              | News Director   |
| Margaret | McCorry   | WBBR-AM                              | Segment Producer  |
| Howard   | Liberman  | WBBR-AM                              | Anchor/Reporter/Host,<br>Bloomberg Countdown            |
| Cecilia  | Lee   | Fortune Business Report              | Producer  |
| Allen    | Alter   | 48 Hours Investigates                | Senior Producer   |
| Lane     | Bajardi   | Bloomberg Radio                      | Financial Markets<br>Reporter                           |
| Donna    | Kline   | Bloomberg Television                 | Economics<br>Editor/Reporter                            |

| Jim     | Kingsland     | Bloomberg Television                | Financial Markets<br>Reporter |
|---------|---------------|-------------------------------------|-------------------------------|
| Gary    | Goldberg      | Money Matters with Gary<br>Goldberg | Host/Producer                 |
| Claudia | Weinstein     | 60 Minutes II                       | Story Editor                  |
| Kirsten | Kuhn          | Forbes                              | Editorial Assistant           |
| Kathy   | Karpin        | WCBS-AM                             | Reporter                      |
| Jamie   | Silverstein   | WNBC-TV                             | Evening News Producer         |
| Alexis  | Christoforous | WCBS-TV                             | Business/Consumer<br>Reporter |
| Ray     | Hoffman       | WOR Morning Show                    | Business Reporter             |
| Gigi    | Stone         | WABC-TV                             | Money Reporter                |
| Lisa    | Sylvester     | Lou Dobbs Tonight                   | Business Reporter             |
| Michael | Cahill        | CNBC Business News<br>Radio         | Writer/Producer               |
| Paul    | Lin           | WBBR-AM                             | Business Reporter             |
| Richard | Bonin         | 60 Minutes                          | Producer                      |

### **Dressed to Kilt Outreach**

| Dennis     | Carmody   | Asbury Park Press  | Business Assistant<br>Editor |
|------------|-----------|--|------------------------------|
| Sam        | Boyle     | Associated Press   | Business Projects<br>Editor  |
| Howard     | Gold      | Barron's   | Business Editor              |
| Jacqueline | Doherty   | Barron's The Dow Jones<br>Business and Financial<br>Weekly | Business Senior<br>Editor    |
| Brian      | Garrity   | Billboard  | Business Senior<br>Writer    |
| Phil       | Gregory   | Bloomberg Markets<br>Coverage-Afternoon                    | Business Reporter            |
| Peter      | Schacknow | Bloomberg Markets<br>Coverage-Morning                      | Business Reporter            |
| John       | Berry     | Bloomberg News   | Business Columnist           |
| Andrew     | Kardon    | Business & Health  | Business Managing<br>Editor  |

|          |            | 精神的现在分词 "一"                                  |                                       |
|----------|------------|--|---------------------------------------|
| Kristen  | D'Andrea   |  | Business Managing<br>Editor           |
| Manjeet  | Kripalani  | BusinessWeek                                 | Business Editor                       |
| Doug     | Harbrecht  | BusinessWeek Online                          | Business Executive<br>Editor          |
| Kenneth  | MacFadyen  | Buyouts                                      | Business Senior<br>Editor             |
| Alvin    | Lam        | CEOcast                                      | Business Editor                       |
| Debra    | Soled      | Challenge, The Magazine of Economics Affairs | Business Managing<br>Editor           |
| Michael  | МсСоу      | Chemical & Engineering<br>News               | Business Assistant<br>Managing Editor |
| Robert   | Westervelt | Chemical Week                                | Business Senior<br>Editor             |
| Edward   | Baker      | CIO Insight                                  | Business Editor                       |
| Miles    | Epstein    | Commerce                                     | Business Editor                       |
| Charles  | Monagan    | Connecticut Magazine                         | Business Editor                       |
| Valerie  | Block      | Crain's New York<br>Business                 | Business Assistant<br>Managing Editor |
| Gareth   | Brown      | Daily Challenge                              | Business Editor                       |
| Jon      | Asmundsson | Daily Deal                                   | Business Senior<br>Editor             |
| Steve    | Mallory    | Daily Journal                                | Business Editor                       |
| Daniel   | Dunaief    | Daily News                                   | Business Deputy<br>Editor             |
| Kathy    | Shwiff     | Daily Record                                 | Business Editor                       |
| Pamela   | McClintock | Daily Variety                                | Business Reporter                     |
| Vlad     | Vitkovski  | Development Business                         | Business Editor In<br>Chief           |
| Terin    | Miller     | Dow Jones News Service                       | Business Reporter                     |
| Jim      | Motavalli  | E - The Environmental<br>Magazine            | Business Editor                       |
| John     | Byrne      | Fast Company                                 | Business Editor In<br>Chief           |
| Xana     | Antunes    | Fortune                                      | Business Executive<br>Editor          |
| Kathleen | Hogan      | Fortune.com                                  | Business Section<br>Editor            |

| Frank    | Brill      | Gannett Newspapers                          | Business Editor                 |
|----------|------------|---|---------------------------------|
| Jennifer | Zaino      | Government Enterprise                       | Business Executive<br>Editor    |
| Beth     | Kalet      | Hudson Valley Business<br>Journal           | Business Managing<br>Editor     |
| Jane     | Berentson  | Inc   | Business Deputy<br>Editor       |
| I.M.     | Nygaard    | International<br>Businessman News<br>Bureau | Business Editor                 |
| John     | Poister    | International News<br>Features Network      | Business Editor                 |
| Herbert  | Greenstein | Interpress of London and<br>New York        | Business Columnist              |
| Jonathan | Feldman    | Network Computing                           | Business Contributing<br>Editor |
| Anthony  | Birritteri | New Jersey Business                         | Business Senior<br>Editor       |
| Chris    | Hann       | New Jersey Monthly                          | Business Senior<br>Editor       |
| Dan      | Colarusso  | New York Post                               | Business Deputy<br>Editor       |
| A.J.     | Carter     | Newsday                                     | Business Columnist              |
| David    | Kaplan     | Newsweek                                    | Business Senior<br>Editor       |
| Tony     | Emerson    | Newsweek International                      | Business Senior<br>Editor       |
| John     | Greenwald  | NJBiz                                       | Business Managing<br>Editor     |
| Varghese | Joseph     | NJBIZ.com                                   | Business Editor                 |
| Nichola  | Groom      | Reuters                                     | Business Reporter               |
| Andrew   | Beadle     | The Journal of<br>Commerce                  | Business Associate<br>Editor    |
| Robert   | Sherrill   | The Nation                                  | Business Editor                 |
| Rosalind | McLymont   | The Network Journal                         | Business Editor In<br>Chief     |
| Bob      | Price      | The New Jersey Herald                       | Business Editor                 |
| Mark     | Newman     | The New York Enterprise Report              | Business Managing<br>Editor     |
| Tom      | Scocca     | The New York Observer                       | Business Columnist              |

| Roddy   | Boyd        | The New York Sun                      | Business Editor                       |
|---------|-------------|---------------------------------------|---------------------------------------|
| Daniel  | Akst        | The New York Times                    | Business Columnist                    |
| John    | Cassidy     | The New Yorker                        | Business Staff Write                  |
| Mark    | Langlois    | The News-Times                        | Business Editor                       |
| Bill    | Donnellon   | The Record                            | Business Editor                       |
| T.J.    | Foderaro    | The Star-Ledger                       | Business Deputy<br>Editor             |
| Doug    | Simmons     | The Village Voice                     | Business Managing<br>Editor           |
| Brooke  | Masters     | The Washington Post                   | Business Reporter                     |
| Dan     | Kadlec      | Time                                  | Business Senior<br>Writer             |
| Douglas | Cunningham  | Times Herald Record                   | Business Editor                       |
| Roberta | McCulloch   | Times Herald Record                   | Business Reporter                     |
| Richard | Newman      | U.S. News & World<br>Report           | Business Senior<br>Writer             |
| David   | Craig       | USA Today                             | Business Editor                       |
| Jill    | Goldsmith   | Variety                               | Business Reporter                     |
| Paul    | Steiger     | Wall Street Journal                   | Business Managing<br>Editor           |
| Susan   | Murcko      | Wired                                 | Business Senior<br>Editor             |
| Nancy   | Friedrich   | Wireless Systems Design               | Business Editor                       |
| Aaron   | Bouchie     | Nature Biotechnology                  | Editor                                |
| Laura   | DeFrancesco | Nature Biotechnology                  | Senior Editor/News<br>and Features    |
| Emma    | Dorey       | Nature Biotechnology                  | Senior Editor/News                    |
| Karen   | Vergoth     | Talk of the Nation:<br>Science Friday |                                       |
| Johanna | Bennett     | Barron's                              | Biotechnology<br>Business Staff Write |
| Jerome  | Schultz     | Biotechnology Progress                | Biotechnology Edito                   |
| Michael | Peltz       | Bloomberg Markets<br>Magazine         | Biotechnology Senio                   |
| Johanna | Bennett     | Dow Jones News Service                | Biotechnology<br>Business Reporter    |

| Maureen   | Megomigal      | Genome Research        | Biotechnology<br>Assistant Editor           |
|-----------|----------------|------------------------|---|
| Pam       | Holland-Moritz | Genomics & Proteomics  | Biotechnology<br>Associate Editor           |
| Ransdell  | Pierson        | Reuters America, Inc.  | Biotechnology<br>Business Reporter          |
| Christine | Soares         | Scientific American    | Biotechnology Editor                        |
| Barnaby   | Feder          | The New York Times     | Biotechnology<br>Business Reporter          |
| lan       | Roberts        | Wall Street Reporter   | Biotechnology<br>Reporter                   |
| Frans     | de Vries       | Blue's News            | Computer/Video<br>Games Editor              |
| Dalton    | Ross           | Entertainment Weekly   | Computer/Video<br>Games Senior Writer       |
| Bryan     | Dawson         | GamerFeed              | Computer/Video<br>Games Senior Editor       |
| Monty     | Phan           | Newsday                | Computer/Video<br>Games Columnist           |
| Carol     | Mangis         | PC Magazine            | Computer/Video<br>Games Senior Editor       |
| Matthew   | Bertz          | PC Upgrade             | Computer/Video<br>Games Associate<br>Editor |
| Louis     | Ramirez        | Surge                  | Computer/Video<br>Games Managing<br>Editor  |
| Nick      | Montano        | Vending Times          | Computer/Video<br>Games Editor              |
| Marcus    | Webb           | Vending Times          | Computer/Video<br>Games Editor              |
| Scott     | Jones          | Video Business         | Computer/Video<br>Games Editor              |
| Robert    | Levine         | Wired                  | Computer/Video<br>Games Senior Editor       |
| Soozhana  | Choi           | Bloomberg News         | Energy Reporter                             |
| Leah      | Goodman        | Dow Jones News Service | <del></del>                                 |
| Dan       | Fagin          | Newsday                | Energy Reporter                             |
| Scott     | Disavino       | Reuters America, Inc.  | Energy Reporter                             |

| Thomas    | Barker     | Turbomachinery<br>International   | Energy Editor                     |
|-----------|------------|-----------------------------------|-----------------------------------|
| Heather   | Green      | BusinessWeek                      | Wireless Department<br>Editor     |
| Jim       | Louderback | CIO Insight                       | Wireless Editor                   |
| Donna     | Fuscaldo   | Dow Jones News Service            | Semiconductors<br>Reporter        |
| David     | Lammers    | Electronic Engineering Times      | Semiconductors<br>Editor at Large |
| Stephanie | Mehta      | Fortune                           | Wireless Senior<br>Writer         |
| Linda     | Geppert    | IEEE Spectrum                     | Semiconductors<br>Senior Editor   |
| David     | Finck      | LAPTOP                            | Wireless Editorial<br>Director    |
| David     | Finck      | PC Upgrade                        | Wireless Editor                   |
| Bill      | Ray        | Wireless Business &<br>Technology | Wireless Editor In<br>Chief       |
| Kimberly  | Potts      | Wireless Design &<br>Development  | Wireless Editor In<br>Chief       |
| Cheryl    | Ajluni     | Wireless Systems Design           | Wireless Editor In<br>Chief       |

APRIL '04

### International Business Opportunities Outreach

| Liz        | Moyer     | American Banker         | International Business Editor       |
|------------|-----------|-------------------------|-------------------------------------|
| Daniel     | Haney     | Associated Press        | Medical/Health Editor               |
| Justin     | Pope      | Associated Press        | Higher Education Writer             |
| Karen      | Testa     | Associated Press        | Reporter                            |
| Terry      | Egan      | Banker & Tradesman      | Editor                              |
| J. Michael | Whalen    | Banker & Tradesman      | Associate Editor                    |
| James      | Emerton   | BioTechniques           | Publisher                           |
| Jay        | Gilchrist | BioTechniques           | Associate Publisher                 |
| Mark       | Hollmer   | Boston Business Journal | Reporter                            |
| Bill       | Lane      | Boston Business Journal | Managing Editor                     |
| Ed         | Mason     | Boston Business Journal | Reporter                            |
| Mike       | Olivieri  | Boston Business Journal | Publisher                           |
| Greg       | Walsh     | Boston Business Journal | Associate Managing Editor           |
| Sam        | Allis     | Boston Globe            | Columnist                           |
| Naomi      | Aoki      | Boston Globe            | Business Reporter                   |
| Steve      | Bailey    | Boston Globe            | Business Columnist                  |
| Martin     | Baron     | Boston Globe            | Editor                              |
| Kimberly   | Blanton   | Boston Globe            | Business/News Reporter              |
| Hiawatha   | Bray      | Boston Globe            | Business Columnist                  |
| Matthew    | Brelis    | Boston Globe            | Business Reporter                   |
| David      | Denison   | Boston Globe            | Business Reporter                   |
| Bennie     | DiNardo   | Boston Globe            | Senior Assistant Business<br>Editor |

| <b>j</b> estina i |             |               |  |
|-------------------|-------------|---------------|--|
| Marilyn           | Garateix    | Boston Globe  | Assistant Metro<br>Editor/Education Editor   |
| Ellen             | Goodman     | Boston Globe  | Associate Editor/Columnist                   |
| Thomas            | Grillo      | Boston Globe  | Correspondent                                |
| Beth              | Healy       | Boston Globe  | Business Reporter                            |
| Jeff              | Jacoby      | Boston Globe  | Staff Columnist                              |
| Carolyn           | Ryan        | Boston Globe  | Assistant Managing<br>Editor/Metro           |
| Caleb             | Solomon     | Boston Globe  | Business Editor                              |
| Alexander         | Star        | Boston Globe  | Ideas Editor                                 |
| Charles           | Stein       | Boston Globe  | Business Columnist                           |
| Steven            | Syre        | Boston Globe  | Business Columnist                           |
| Adrian            | Walker      | Boston Globe  | Metro Columnist                              |
| Virginia          | Buckingham  | Boston Herald | Deputy Editorial Page Editor                 |
| Ted               | Bunker      | Boston Herald | Business Editor                              |
| Jon               | Chesto      | Boston Herald | Staff Writer                                 |
| Stephanie         | Schorow     | Boston Herald | Features Writer/Assistant<br>Features Editor |
| Cromwell          | Schubarth   | Boston Herald | Financial Editor/Assignments                 |
| Scott             | Van Voorhis | Boston Herald | Business Reporter                            |
| Kent              | Fung        | Boston Metro  | News Editor                                  |
| William           | Symonds     | BusinessWeek  | Boston Bureau Manager                        |
| Kyle              | Murphy      | Cell          | Managing Editor                              |
| Cheryl            | Asselin     | CIO           | Managing Editor, Production                  |
| Kasey             | Clark       | EDN Magazine  | Assistant Managing<br>Editor/Webmaster       |
| Frances           | Granville   | EDN Magazine  | Senior Associate Editor                      |
| Joshua            | Israelsohn  | EDN Magazine  | Technical Editor                             |
| Joan              | Lynch       | EDN Magazine  | Managing Editor, Contributed Articles        |
| Bill              | Schweber    | EDN Magazine  | Executive Editor                             |
|                   | •           | <del></del>   |  |

| Dan     | Strassberg  | EDN Magazine             | Contributing Technical Editor                  |
|---------|-------------|--------------------------|--|
| John    | Byrne       | FAST COMPANY             | Editor-in-Chief                                |
| David   | Champion    | Harvard Business Review  | Business Senior Editor                         |
| Diane   | Coutu       | Harvard Business Review  | Business Senior Editor                         |
| Ben     | Gerson      | Harvard Business Review  | Business Senior Editor                         |
| Paul    | Hemp        | Harvard Business Review  | Business Senior Editor                         |
| Julia   | Kirby       | Harvard Business Review  | Senior Editor                                  |
| Ellen   | Peebles     | Harvard Business Review  | Business Senior Editor                         |
| Anand   | Raman       | Harvard Business Review  | Business Senior Editor                         |
| Jack    | Krouse      | Harvard Political Review | Managing Editor                                |
| Tom     | Krazit      | IDG News Service         | US Correspondent                               |
| Kristin | Lewotsky    | OE Magazine              | Editor-in-Chief                                |
| Tim     | McLaughlin  | Reuters America, Inc.    | Manufacturing Reporter                         |
| Tracy   | Staedter    | Technology Review        | Managing Editor                                |
| Julie   | Flaherty    | The New York Times       | News Freelance Journalist                      |
| Susan   | Diesenhouse | The New York Times       | Commercial Real Estate<br>Freelance Journalist |
| Pat     | Lyons       | The New York Times       |  |
| William | Bulkeley    | The Wall Street Journal  | Technology Business Reporter                   |
| John    | Hechinger   | The Wall Street Journal  | Banking Reporter                               |
| Ted     | Carey       | Today in New England     | Executive Producer                             |
| Fred    | Bayles      | USA Today                | Bureau Chief                                   |

| William  | Troop       | World                                 | Senior Editor  |
|----------|-------------|---------------------------------------|--|
| Dyke     | Hendrickson | Mass High Tech                        | Senior Staff Writer  |
| Anne     | Taylor      | Mass High Tech                        | Managing Editor  |
| Tracy    | Staedter    | Technology Review                     | Managing Editor  |
| Karen    | Krebsbach   | Bank Technology News<br>and US Banker | International Editor/US Banker/<br>Managing Editor         |
| Richard  | Blake       | Institutional Investor                | Editor   |
| Phil     | Albinus     | Risk Waters                           | Editor   |
| Dan      | Ackman      | Forbes.com                            | International Business                                     |
|          |             |                                       |  |
| Mont     | Fennel      | New England Cable<br>News             | Business Reporter  |
| Alison   | King        | New England Cable<br>News             | Reporter   |
| Shannon  | Ogden       | New England Cable<br>News             | Anchor/Reporter  |
| Dave     | Anthony     | WBIX-AM                               | Broadcast Report/Host                                      |
| Kathleen | McKenna     | WBUR-AM                               | Managing Editor  |
| Rick     | Radzik      | WBZ-AM                                | Producer, The David Brudnoy<br>Show/The Paul Sullivan Show |
| Anthony  | Silva       | WBZ-AM                                | Co-anchor, Afternoon News                                  |
| John     | Henning     | WBZ-TV                                | Senior Correspondent                                       |
| Joe      | Roche       | WCVB-TV                               | Assignment Manager   |
| Maria    | Stephanos   | WFXT-TV                               | News Anchor/Reporter                                       |
| Scott    | Tetreault   | WFXT-TV                               | Assignment Editor  |
| Andy     | Hiller      | WHDH-TV                               | Political Editor   |
| Steve    | Rose        | WLVI-TV                               | Weekend Assignment Editor                                  |
| Tim      | White       | WSBK-TV                               | Daytime Assignment Editor                                  |

### E3 Outreach

|          |            | e en la companya de l |                   |
|----------|------------|--|-------------------|
| Max      | Rajatmurai | AP Energy Publication  | Marketing Manager |
| John     | Biers      | Dow Jones Newswire   | Bureau Chief      |
| Singhal  | Arun       | Drilling & Exploration World<br>Journal  | Chief Editor      |
| John     | Panagiotou | Energy Info Source   | freelance writer  |
| Veroinca | Murillo    | Energy Info Source   | freelance writer  |

| Rhonda           | Duey             | Hart's E&P                         | Editor/Exploration                            |
|------------------|------------------|------------------------------------|---|
| MJ               | Selle            | Harts Publications                 | Contributing Editor                           |
| Monique          | Barbee           | Harts Publications                 | Special Projects Editor                       |
| Pat              | Hernandez        | Infinity Broadcasting              | City Editor                                   |
| Tetsuo           | Kitamura         | Japan Ocean Industries Association | Executive Editor                              |
| Scott            | Weeden           | LNG Express                        | Managing Editor                               |
| Cecilie<br>Frank | Olsen<br>Hartley | MEED<br>Offshore                   | Staff Reporter Engineering Editor             |
| Darius           | Snieckus         | Offshore Engineer                  | Dupe- European Editor<br>and Int'l Editor p.2 |
| Marshall         | DeLuca           | Offshore Engineer                  | Associate Editor                              |
| Terry            | Knott            | Offshore Engineer                  | Senior Editor                                 |
| David            | Morgan           | Offshore Engineer                  | Editor-in-Chief                               |
| Darius           | Snieckus         | Offshore Engineer                  | International Editor                          |
| lan              | McInnes          | Offshore Engineer                  | Production Editor                             |
| Rick             | von Flatern      | Offshore Engineer                  | United States Editor                          |
| Victor           | Schidmt          | Offshore Magazine                  | Exploration Editor                            |
| Han              | Heilig           | Offshore Visie                     | Editor  |
| Bob              | Tippee           | Oil & Gas Journal                  | Editor  |
| Guntis           | Moritis          | Oil & Gas Journal                  | Production Editor                             |
| Adeleke          | Adefioye         | OIL & GAS MAGAZINE                 | Reporter                                      |
| David            | Clancy           | Oil Review Magazine                | Managing Editor                               |
| Frederico        | Magalmaes        | T&B Petroleum                      | Editor  |
| At Le Sepen      | Helgesen         | Petro & Quimica                    | Editor  |
| Santiago         | Algorta          | Petroleo Internacional             | Editor  |
| Victor           | Prieto           | Petroleo Internacional             | Associate Editor                              |
| At Le Sepen      | Helgesen         | Petromagasinet                     | Editor  |
| Rita             | Tubb             | Pipeline & Gas Journal             | Managing Editor                               |

| Steve  | Sasanow | Subsea Engineering News           | Editor    |
|--------|---------|-----------------------------------|-----------|
| Udokop | Essien  | World Energy                      | Reporter  |
| Wilson | Essien  | World Energy or Energy<br>Houston | Publisher |
| Perry  | Fischer | World Oil                         | Editor    |

## OTC

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|------------------------------|-------------|---|--|
| in<br>The state of the state |             |   |  |
| Robert                       | Burke       | Advanced Technology                               |  |
|                              |             |   |  |
| John                         | Biers       | Dow Jones Newswires                               | Business Reporter  |
| Wilson                       | Essien      | Energy Business<br>Magazine                       |  |
| loannis                      | Panagiotou  | Energy Info Source                                |  |
| Douglas                      | Johnson     | Geographical Review                               | Editor   |
| Karen                        | Broyles     | Gulf of Mexico Newsletter                         | Energy Editor  |
| John                         | Bradbury    | Hart's E&P  | Offshore Editor  |
| Rhonda                       | Duey        | Hart's E&P  | Editor/Exploration   |
| Chris                        | Sugden      | Hart's E&P  |  |
| Monica                       | Perin       | Houston Business Journal                          | Reporter   |
| Nelson                       | Antosh      | Houston Chronicle                                 | Business Writer  |
| Bill                         | Hensel      | Houston Chronicle                                 | Business Reporter  |
| Pam                          | Gibbens     | Houston Community<br>Newspapers                   |  |
| Francisco                    | Bello       | IHS Energy  |  |
| Leonard                      | Cors        | International Dredging<br>Review                  | Advertising Sales Manager  |
| Scott                        | Weeden      | LNG Express                                       | Managing Editor  |
| Maria                        | Ancheril    | ODS-Petrodata                                     |  |
| Terry                        | Childs      | ODS-Petrodata                                     |  |
| Eldon                        | Ball        | Offshore  | Managing Editor  |
| Jeremy                       | Beckman     | Offshore  | Editor-Europe  |
| William                      | Furlow      | Offshore  | Editor-in-Chief  |
| Frank                        | Hartley     | Offshore  | Engineering Editor   |
| Judy                         | Maksoud     | Offshore  | International Editor   |
| Drew                         | Michel      | Offshore  |  |
| Marshall                     | DeLuca      | Offshore Engineer                                 | Associate Editor   |
| Terry                        | Knott       | Offshore Engineer                                 | Senior Editor  |
| David                        | Morgan      | Offshore Engineer                                 | Editor-in-Chief  |
| Darius                       | Snieckus    | Offshore Engineer                                 | International Editor   |
| Rick                         | von Flatern | Offshore Engineer                                 | United States Editor   |

|             |            | Offshore International            |   |
|-------------|------------|-----------------------------------|---|
| Brad        | Baethe     | Newsletter                        | Editor  |
| Helge       | Keile      | Offshore Media Group              |   |
| Laura       | Bell       | Oil & Gas Journal                 | Statistics Editor                                   |
| Judy        | Clark      | Oil & Gas Journal                 | Associate Editor                                    |
| Marueen     | Lorenzetti | Oil & Gas Journal                 |   |
| Alan        | Petzet     | Oil & Gas Journal                 | Chief Editor - Exploration and Economics            |
| Warren      | TRUE       | Oil & Gas Journal                 | Chief Technology Editor-Pipelines/Gas<br>Processing |
| Chelsea     | Cook       | Oil & Gas Network                 |   |
| J.B.        | Avants     | Oil, Gas & Petrochem<br>Equipment | Publisher/Editor                                    |
| Jeff        | Anderson   | Oilweek Magazine                  |   |
| Rita        | Tubb       | Pipeline & Gas Journal            | Managing Editor                                     |
| C.          | Bussmann   | Sea Technology                    | Publisher   |
| Michael     | Bussmann   | Sea Technology                    |   |
| Steven      | Sasanow    | Subsea Eng News                   |   |
| Dagmar      | Brasilio   | T&B Petroleum                     |   |
| Alejandro   | Alonso     | Tenaris                           |   |
| Jeff        | Gosmano    | The Oil Daily                     |   |
| Donald      | Corace     | The Queensbury Press              |   |
| Bill        | Evans      | The Waterways Journal             | Southern Bureau Chief                               |
| Katie       | Couric     | Today                             | Co-Anchor   |
| Anthony     | Guegel     | Upstream                          | Correspondent                                       |
| Chris       | Hopson     | Upstream                          | Features Editor                                     |
| Brian       | Nixon      | Upstream                          |   |
| Staff       | Writer     | Upstream                          |   |
| Jesus       | Amaya      | World Energy                      |   |
| Richard     | Loomis     | World Energy                      | Publisher   |
| Naomi       | Loomis     | World Energy                      |   |
| Glenn       | Newbeck    | World Energy                      |   |
| Christopher | Ross       | World Energy                      |   |
| Lane        | Sloan      | World Energy                      |   |
| Perry       | Fischer    | World Oil                         | Editor  |

MAY '04

# Jack Perry and Massachusetts Economic Development Agreement Outreach

| The second second | ERIL STAR CONTROL |                            |                                     |
|-------------------|-------------------|----------------------------|-------------------------------------|
|                   |                   |                            |                                     |
| Liz               | Moyer             | American Banker            | International Business Editor       |
| Daniel            | Haney             | Associated Press           | Medical/Health Editor               |
| Justin            | Pope              | Associated Press           | Higher Education Writer             |
| Karen             | Testa             | Associated Press           | Reporter                            |
| Terry             | Egan              | Banker &<br>Tradesman      | Editor                              |
| J. Michael        | Whalen            | Banker &<br>Tradesman      | Associate Editor                    |
| James             | Emerton           | BioTechniques              | Publisher                           |
| Jay               | Gilchrist         | BioTechniques              | Associate Publisher                 |
| Mark              | Hollmer           | Boston Business<br>Journal | Reporter                            |
| Bill              | Lane              | Boston Business<br>Journal | Managing Editor                     |
| Ed                | Mason             | Boston Business<br>Journal | Reporter                            |
| Mike              | Olivieri          | Boston Business<br>Journal | Publisher                           |
| Greg              | Walsh             | Boston Business<br>Journal | Associate Managing Editor           |
| Tom               | Witkoski          | Boston Business<br>Journal |                                     |
| Sam               | Allis             | Boston Globe               | Columnist                           |
| Naomi             | Aoki              | Boston Globe               | Business Reporter                   |
| Steve             | Bailey            | Boston Globe               | Business Columnist                  |
| Martin            | Baron             | Boston Globe               | Editor                              |
| Kimberly          | Blanton           | Boston Globe               | Business/News Reporter              |
| Hiawatha          | Bray              | Boston Globe               | Business Columnist                  |
| Matthew           | Brelis            | Boston Globe               | Business Reporter                   |
| David             | Denison           | Boston Globe               | Business Reporter                   |
| Bennie            | DiNardo           | Boston Globe               | Senior Assistant Business<br>Editor |

|              | Assistant Metro<br>Editor/Education Editor  |
|--------------|---|
|              |   |
| oston Globe  | 1   |
|              |   |
| oston Globe  | Associate Editor/Columnist  |
| oston Globe  | Correspondent   |
| 14           | Business Reporter   |
|              | Staff Columnist   |
| oston Globe  | Assistant Managing<br>Editor/Metro  |
| oston Globe  | Business Editor   |
| oston Globe  | Ideas Editor  |
| oston Globe  | Business Columnist  |
| oston Globe  | Business Columnist  |
| oston Globe  | Metro Columnist   |
| oston Herald | Deputy Editorial Page Editor  |
| oston Herald | Business Editor   |
| oston Herald | Staff Writer  |
|              | Features Writer/Assistant<br>Features Editor  |
| oston Herald | Financial Editor/Assignments  |
| oston Herald | Business Reporter   |
| oston Metro  | News Editor   |
| usinessWeek  |   |
| usinessWeek  |   |
| usinessWeek  |   |
| usinessWeek  | Boston Bureau Manager   |
| usinessWeek  |   |
| ell          | Managing Editor   |
|              | Managing Editor, Production   |
|              | oston Globe oston Herald oston Metro usinessWeek usinessWeek usinessWeek |

| Kasey   | Clark       | EDN Magazine                | Assistant Managing<br>Editor/Webmaster   |
|---------|-------------|-----------------------------|--|
| Frances | Granville   | EDN Magazine                | Senior Associate Editor                  |
| Joshua  | Israelsohn  | EDN Magazine                | Technical Editor                         |
| Joan    | Lynch       | EDN Magazine                | Managing Editor, Contributed<br>Articles |
| Bill    | Schweber    | EDN Magazine                | Executive Editor                         |
| Dan     | Strassberg  | EDN Magazine                | Contributing Technical Editor            |
| John    | Byrne       | FAST COMPANY                | Editor-in-Chief                          |
| Justin  | Fox         | Fortune                     |  |
| Jeremy  | Kahn        | Fortune                     |  |
| Robert  | Friedman    | Fortune                     |  |
| David   | Champion    | Harvard Business<br>Review  | Business Senior Editor                   |
| Diane   | Coutu       | Harvard Business<br>Review  | Business Senior Editor                   |
| Ben     | Gerson      | Harvard Business<br>Review  | Business Senior Editor                   |
| Paul    | Hemp        | Harvard Business<br>Review  | Business Senior Editor                   |
| Julia   | Kirby       | Harvard Business<br>Review  | Senior Editor                            |
| Ellen   | Peebles     | Harvard Business<br>Review  | Business Senior Editor                   |
| Anand   | Raman       | Harvard Business<br>Review  | Business Senior Editor                   |
| Jack    | Krouse      | Harvard Political<br>Review | Managing Editor                          |
| Tom     | Krazit      | IDG News Service            | US Correspondent                         |
| Dyke    | Hendrickson | Mass High Tech              |  |
| N'Gai   | Croal       | Newsweek                    |  |
| Richard | Ernsberger  | Newsweek                    |  |
| Kristin | Lewotsky    | OE Magazine                 | Editor-in-Chief                          |
| Tim     | McLaughlin  | Reuters America,<br>Inc.    | Manufacturing Reporter                   |
| Tracy   | Staedter    | Technology Review           | /Managing Editor                         |

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|---------------|-------------|--|--|
| Fred          | Brock       | The New York Times   | The state of the s |
| Julie         | Flaherty    | The New York Times   | News Freelance<br>Journalist   |
| Susan         | Diesenhouse | The New York Times   | Commercial Real<br>Estate Freelance<br>Journalist  |
| Michael       | Marr        | The New York Times   | Michael  |
| William       | Bulkeley    | The Wall Street Journal  | Technology<br>Business Reporter  |
| John          | Hechinger   | The Wall Street Journal  | Banking Reporter   |
| Jon           | Hilsenrath  | The Wall Street Journal  |  |
| Carlos        | Tejada      | The Wall Street Journal  |  |
| Ted           | Carey       | Today in New England   | Executive Producer   |
| Fred          | Bayles      | USA Today  | Bureau Chief   |
| William       | Troop       | World  | Senior Editor  |
| Tim           | White       | WSBK-TV  | Daytime<br>Assignment Editor   |
| Dyke          | Hendrickson | Mass High Tech   | Senior Staff Writer  |
| Anne          | Taylor      | Mass High Tech   | Managing Editor  |
| Tracy         | Staedter    | Technology Review  | Managing Editor  |
| Robert        | Burke       | Advanced Technology  |  |
| John          | Biers       | Dow Jones Newswires  | Business Reporter  |
| Wilson        | Essien      | Energy Business Magazine   |  |
| Ioannis       | Panagiotou  | Energy Info Source   |  |
| Douglas       | Johnson     | Geographical Review  | Editor   |
| Karen         | Broyles     | Gulf of Mexico Newsletter  | Energy Editor  |
| John          | Bradbury    | Hart's E&P   | Offshore Editor  |
| Rhonda        | Duey        | Hart's E&P   | Editor/Exploration   |
| Chris         | Sugden      | Hart's E&P   |  |
| Monica        | Perin       | Houston Business Journal   | Reporter   |
| Nelson        | Antosh      | Houston Chronicle  | Business Writer  |
| Bill          | Hensel      | Houston Chronicle  | Business Reporter  |
| Pam           | Gibbens     | Houston Community Newspapers   |  |
| Francisco     | Bello       | IHS Energy   |  |
| Leonard       | Cors        | International Dredging Review  | Advertising Sales<br>Manager   |
| Scott         | Weeden      | LNG Express  | Managing Editor  |

| Maria     | Ancheril    | ODS-Petrodata                        | in situ. 16 hk., kusikus sito totaki atsabaki nsikakarinis |
|-----------|-------------|--------------------------------------|--|
| Terry     | Childs      | ODS-Petrodata                        |  |
| Eldon     | Ball        | Offshore                             | Managing Editor  |
| Jeremy    | Beckman     | Offshore                             | Editor-Europe  |
| William   | Furlow      | Offshore                             | Editor-in-Chief  |
| Frank     | Hartley     | Offshore                             | Engineering Editor   |
| Judy      | Maksoud     | Offshore                             | International Editor                                       |
| Drew      | Michel      | Offshore                             |  |
| Marshall  | DeLuca      | Offshore Engineer                    | Associate Editor   |
| Terry     | Knott       | Offshore Engineer                    | Senior Editor  |
| David     | Morgan      | Offshore Engineer                    | Editor-in-Chief  |
| Darius    | Snieckus    | Offshore Engineer                    | International Editor                                       |
| Rick      | von Flatern | Offshore Engineer                    | United States<br>Editor                                    |
| Brad      | Baethe      | Offshore International<br>Newsletter | Editor   |
| Helge     | Keile       | Offshore Media Group                 |  |
| Laura     | Bell        | Oil & Gas Journal                    | Statistics Editor  |
| Judy      | Clark       | Oil & Gas Journal                    | Associate Editor   |
| Marueen   | Lorenzetti  | Oil & Gas Journal                    |  |
| Alan      | Petzet      | Oil & Gas Journal                    | Chief Editor -<br>Exploration and<br>Economics             |
| Warren    | TRUE        | Oil & Gas Journal                    | Chief Technology<br>Editor-<br>Pipelines/Gas<br>Processing |
| Chelsea   | Cook        | Oil & Gas Network                    |  |
| J.B.      | Avants      | Oil, Gas & Petrochem<br>Equipment    | Publisher/Editor   |
| Jeff      | Anderson    | Oilweek Magazine                     |  |
| Rita      | Tubb        | Pipeline & Gas Journal               | Managing Editor  |
| C.        | Bussmann    | Sea Technology                       | Publisher  |
| Michael   | Bussmann    | Sea Technology                       |  |
| Steven    | Sasanow     | Subsea Eng News                      |  |
| Dagmar    | Brasilio    | T&B Petroleum                        |  |
| Alejandro | Alonso      | Tenaris                              |  |
| Jeff      | Gosmano     | The Oil Daily                        |  |
| Donald    | Corace      | The Queensbury Press                 |  |
| Bill      | Evans       | The Waterways Journal                | Southern Bureau<br>Chief                                   |
| Katie     | Couric      | Today                                | Co-Anchor  |
| Anthony   | Guegel      | Upstream                             | Correspondent  |
| Chris     | Hopson      | Upstream                             | Features Editor  |
| Brian     | Nixon       | Upstream                             |  |

| Staff       | Writer    | Upstream  |  |
|-------------|-----------|---|--|
| Jesus       | Amaya     | World Energy  |  |
| Richard     | Loomis    | World Energy  | Publisher  |
| Naomi       | Loomis    | World Energy  |  |
| Glenn       | Newbeck   | World Energy  |  |
| Christopher | Ross      | World Energy  |  |
| Lane        | Sloan     | World Energy  |  |
| Perry       | Fischer   | World Oil   | Editor   |
|             |           | Persant Pilipinos (1906) de la companione de la companione de la companione de la companione de la companione<br>Adaptificación de la companione de la comp |  |
| Mont        | Fennel    | New England Cable News  | Business Reporter  |
| Alison      | King      | New England Cable News  | Reporter   |
| Shannon     | Ogden     | New England Cable News  | Anchor/Reporter  |
| Dave        | Anthony   | WBIX-AM   | Broadcast<br>Report/Host   |
| Kathleen    | McKenna   | WBUR-AM   | Managing Editor  |
| Rick        | Radzik    | WBZ-AM  | Producer, The<br>David Brudnoy<br>Show/The Paul<br>Sullivan Show |
| Anthony     | Silva     | WBZ-AM  | Co-anchor,<br>Afternoon News                                     |
| John        | Henning   | WBZ-TV  | Senior<br>Correspondent  |
| Joe         | Roche     | WCVB-TV   | Assignment<br>Manager  |
| Maria       | Stephanos | WFXT-TV   | News<br>Anchor/Reporter  |
| Scott       | Tetreault | WFXT-TV   | Assignment Editor  |
| Andy        | Hiller    | WHDH-TV   | Political Editor   |
| Steve       | Rose      | WLVI-TV   | Weekend<br>Assignment Editor                                     |

Schimel, Beth

Pholeir- headletter #1

From:

info@elsalvadornews.org

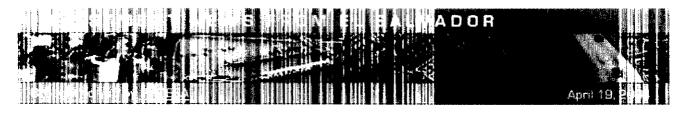
Sent:

Tuesday, March 16, 2004 2:06 PM

To:

bschimel@webershandwick.com

Subject: Investment News from El Salvador (test)



EL Salvador is Ready for CAFTA Now

The Central American Free Trade Agreement (CAFTA) will soon provide the U.S. with a growing and integrated marketplace of nearly 34 million people in Central America with a combined GDP of \$56.6 billion. Among all CAFTA countries, El Salvador is arguably the best prepared to implement the new trade agreement quickly, dependably, efficiently and clearly.

Here are some of the reasons why El Salvador is the best gateway to the entire Central American region today:

• El Salvador is one of the most stable and competitive market-driven economies in the Americas.

El Salvador has experienced sustained economic growth since 1992. It is the only Central American country that has adopted the U.S. dollar as its currency and it has one of the lowest inflation rates in Latin America and the lowest prime-lending rate in Central America. The world's most respected credit rating agencies, including Moody's, Standard & Poors and Duff & Phelps, have praised El Salvador's sound economic management.

• El Salvador's has streamlined and liberalized its economy through privatization, deregulation and the implementation of market-oriented economic reforms.

In its annual rankings of the world's economies, The Heritage Foundation/Wall Street Journal placed El Salvador among the two most open economies in Latin American for the past three years. Consistent with World Trade Organization (WTO) rules, Salvadoran law guarantees equal or "national treatment" to both foreign and national investors. In addition, El Salvador offers foreign investors a maximum corporate tax rate of 25%.

• El Salvador offers foreign investors valuable services and incentives that can expedite establishing an operation and can help ensure success.

PROESA, El Salvador's public/private agency that promotes investment in the country, offers foreign investors a wide range of in-depth and personalized support. Since PROESA coordinates all investment opportunities and works closely with El

Salvador's government agencies and business community, new investors are able to begin doing business in the country in as few as seven working days, with the help of the National Investors Office (ONI). In addition, El Salvador offers unique, competitive incentives for companies seeking to establish ventures in key industry sectors.

 El Salvador's infrastructure is among the most modern in the Americas, providing easy, efficient access to the most important markets in the region.

It is easy and cost-effective to do business in El Salvador. The country's interconnecting roads, ports and international airport are among the most modern in Central America. The country's new seaport on the Gulf on Franseca, scheduled to open in late 2004, will be the newest and most advanced deep-sea port in the region. In addition, El Salvador has developed "free zones" for export industries, which are "ready-made or made to order" industrial and office parks linked to key transportation centers.

 El Salvador's skilled and dedicated labor force boasts a high productivity, low turnover rates, and an important bilingual population.

El Salvador's labor force is estimated to total 3.8 million, representing 60% of a total population of 6.4 million. The literacy rate for people between the ages of 15 and 24 in urban areas is 96.5 %, a figure that reflects the government's strong commitment to education, worker training programs and the continued development of a skilled labor force.

Created in 2000, PROESA is dedicated to assisting foreign investors who seek investment opportunities in El Salvador. To learn more about PROESA, visit http://www.proesa.com.sv/

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## Schimel, Beth

Lace Reweltter # 2

From:

info@elsalvadornews.org

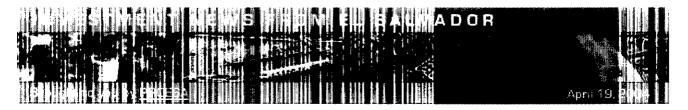
Sent:

Monday, March 29, 2004 3:14 PM

To:

bschimel@webershandwick.com

Subject: Investment News from El Salvador (test)



Antonio Saca's election to Salvadorian presidency means a continuation of pro-business, pro-U.S. policies

Antonio Saca was elected President of El Salvador on March 21. His administration is expected to continue the country's economic integration with Central America and the United States, creating a sound business environment for foreign investment and expanded commercial and trade opportunities. Mr. Saca promised to maintain the country's probusiness, pro-U.S. policies as El Salvador's next leader.



President-elect Antonio Saca and Vice President-elect Ana Vilma de Escobar celebrate their election victory on March 21 in San Salvador.

President-elect Saca, a 39-year businessman and candidate of the National Republican Alliance (ARENA), won the presidency on his first attempt at elective office in El Salvador with 57% of the total vote in a four candidate race. He will be inaugurated to his five-year term on June 1. Voter turnout was 63% of the electorate, the highest level in the nation's history.

Mr. Saca's election means that the main pillars of El Salvador's economic policies under current President Francisco Flores will continue, including support for privatization, dollarization and ratification and implementation of the Central American Free

Trade Agreement (CAFTA) recently negotiated between the United States, El Salvador and four other Central American nations. Mr. Saca's administration will implement the agreement in El Salvador once it has been ratified by legislatures in both El Salvador and United States.

"CAFTA has my total support. This is an important initiative to integrate the economies of Central America, expand trade and business opportunities for each market, and create a more positive business environment for investment in El Salvador and the region," Mr. Saca said during the campaign.

"CAFTA creates an opportunity for El Salvador to attract a new generation of companies to invest in our country, and encourage sustainable growth, a rise in incomes and economic diversification. Our investment agency, PROESA, will play an important role in promoting

the competitive advantages of El Salvador as we move forward with CAFTA," Mr. Saca said.

The President-elect began his career as a radio announcer at age 14, broadcasting soccer games. He later bought and managed a network of nine radio stations in the country and has played a leadership role in business organizations in the country.

The Flores government has been supportive of the U.S.-led war against terrorism. A total of 350 Salvadorian troops are providing humanitarian support in Iraq. President-elect Saca said he will consider a request from the United States to maintain the Salvadorian presence in Iraq when it expires in June.

Ana Vilma de Escobar was elected Vice President on the ARENA party's national ticket with President-elect Saca. The Vice President-elect formerly served in the cabinet of President Flores as Director of the Salvadorian Social Security Institute, where she oversaw the modernization and expansion of the country's retirement systems. Mrs. Vilma de Escobar previously served as program manager for the U.S. Agency for International Development (USAID) in El Salvador, where she developed programs supporting export-oriented industries and foreign investment in the country.

> Created in 2000, PROESA is dedicated to assisting foreign investors who seek investment opportunities in El Salvador. To learn more about PROESA, visit <a href="http://www.proesa.com.sv/">http://www.proesa.com.sv/</a>

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## Schimel, Beth

Procesa Kemsletter#3

From:

info@elsalvadornews.org

Sent:

Monday, April 19, 2004 3:33 PM

To:

bschimel@webershandwick.com

Subject: News From El Salvador



# El Salvador kicks off U.S. tour to build support for CAFTA and promote investment in El Salvador



Ambassador René Leon speaks about the benefits of CAFTA.

El Salvador began a tour of several U.S. cities on April 13 to meet with U.S. companies, trade groups and industry associations to promote ratification of the Central American Free Trade Agreement (CAFTA) and El Salvador as an ideal market for new business, trade and investment partnerships.

The tour began with a World Trade Center North Carolina event in Raleigh, where Ambassador René Leon, El Salvador's Ambassador to the United States and Patricia Figueroa, Executive Director of PROESA, spoke to Raleigh's business community.

Ms. Figueroa listed six reasons why El Salvador is the best investment decision in Central America:

- El Salvador is the only Central American country that has adopted the U.S. dollar as its currency.
- El Salvador has one of the lowest inflation rates in Latin America and the lowest prime-lending rate in Latin America.
- El Salvador is the most open economy in Central America, according to the 2004 annual survey conducted by The Wall Street Journal and The Heritage Foundation.
- El Salvador law guarantees equal or "national treatment" to both foreign and national investors.
- El Salvador's work force is known for its high productivity, education levels, low turnover and important bilingual skills.
- El Salvador has made significant investments in a modern, reliable infrastructure in transportation, utilities, business services and communications.

Ambassador Leon reinforced CAFTA's power to promote political democracy, economic development, and social equity: "For Central America and the U.S., it is the best hope to our region to provide opportunities to generate jobs, spur new small and medium size businesses, and

improve the lives of millions of citizens throughout Central America. Ultimately, this means a stronger, more secure region," he said.

El Salvador's Minister of Economy, Miguel Lacayo, will join Patricia Figueroa and Ambassador Leon at events in the following cities over the next six weeks: Washington, D.C., Tampa Bay, Houston, Dallas, Chicago and Atlanta. In addition, a West Coast tour is being planned in June.



Created in 2000, PROESA is dedicated to assisting foreign in Patricia Figueroa, Executive Director who seek investment opportunities in El Salvador. To learn more business community. about PROESA, visit <a href="http://www.proesa.com.sv/">http://www.proesa.com.sv/</a>

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# Praesa attachment A

# **Proesa Investment Contacts**

|                                 | nmerce   |  | E DOPPEOD                      |                              |
|---------------------------------|--|--|--------------------------------|------------------------------|
| tmaisch@ilchamber.org           |  | Government & Political Action Director             |                                | Todd                         |
| cstamre@tampacnamber.com        | ommerce  | Director of international Trade and investment     |                                | Crianotte                    |
| menowyreaermann.com             | IIII lei ce  | Director of International Trade and Investment     |                                | Charlotte                    |
| nfaito@areaterniani.com         |  | Global Affairs/Hispanic Business Immigration/Int'l |                                | Moriso                       |
| cbroderson@houston.org          | Chamber of Commerce  | Manager, International Business                    | Broderson                      | Cari                         |
| information@dallaschamber.org   | mmerce   | President  | Black                          | Jan Hart                     |
| EconDev@gachamber.com           |  | President & CEO                                    | =                              | George M.                    |
| fryll@fichamber.com             |  | President  | Ryll                           | Frank                        |
| ellen@saintpaulchamber.com      | pment Group:   | Senior Vice President of Economic Development      | Watters                        | Ellen                        |
| admin@desmoineswa.org           | nerce  | President  |                                | Pat                          |
| holli.baumunk@den-chamber.org   | 8  | Economic Development Director                      | =                              | TO                           |
| iroper@chicagolandchamber.org   |  | President & CEO                                    |                                | Jerry                        |
| susanne.stirling@calchamber.com |  | International Trade Director                       | n Stirling                     | Susanne                      |
|                                 |  |  |                                | Regional Business Groups     |
|                                 |  |  |                                |                              |
| iweinstein@reedbusiness.com     | Hotels   | Editor in Chief                                    | Weinstein                      | Jeff                         |
| cogcomm@aoi.com                 | n Analysis   | Editor in Chief                                    |                                | Geoffrey                     |
|                                 |  |  |                                |                              |
| unitedrek@yahoo.com             |  | President  | s                              | Roland                       |
| nacta@aol.com                   | sioned Travel Agents (NACTA)                               | President  |                                | Joanie                       |
| lisafox@wttc.org                |  | President  | arten                          | Jean-Claude                  |
| apfeutre@ih-ra.com              | nt Association (IH&RA)                                     | CEO  |                                | Alain-Philippe               |
| brenda anderson@site-intl.org   | ves (SITE)   | CEO  | _                              | Brenda                       |
| IAFFAIRS@astahq.com             | lents (ASTA)   | President & CEO                                    | land                           | Richard M.                   |
| marketing@tia.org.              |  | Vice President, International Marketing            | Hoy                            | Mark A.                      |
|                                 |  |  | AND SHOP OF THE REAL PROPERTY. | Correspondence of the second |
| <u>dlund@cals.wisc.edu</u>      | Journal of Food Science                                    | Editor in Chief                                    | Lund                           | Daryl                        |
| nhmermelstein@ift.org           | ine  | Editor   | Mermelstein                    | Neil                         |
| kkhan@groupc.com                | Business Facilities  | Editor in Chief                                    |                                | Karim                        |
| tpn@twinplantnews.com           |  | Managing Editor                                    |                                | Mike                         |
| dfusaro@putman.net              | Food Processing  | Editor in Chief                                    | Fusaro                         | Dave                         |
|                                 |  |  |                                |                              |
| dbreuel@foodinstitute.com       | 4  | Industry News                                      |                                |                              |
| ama@tamu.edu                    | International Food and Agribusiness Management Association | Executive Director                                 | _                              | Jerome                       |
| info@agribusinesscouncil.org    | The Agribusiness Council (ABC)                             | President  |                                | Nick                         |
| info@ual.org                    | United Agribusiness League                                 | President & CEO                                    | _                              | Bill                         |
| info@iff.org                    | Institute of Food Technologists (IFT)                      | Executive Vice President                           |                                | Barbara Byrd                 |
| inited Surfaces orn             | ation  | President & CEO                                    |                                | Tom                          |
| നയ്നാളതായൻ വ                    | Northwest Food Processor's Association                     | President  | Zepponi                        | David                        |
|                                 |  |  |                                |                              |
|                                 |  |  |                                |                              |
| sdavidson@schofield-media.com   | Today  | Managing Editor                                    |                                | Staci                        |
| jmcclenahen@industryweek.com    | Industry Week  | Senior Editor                                      | McClenahen                     | John                         |

|                    |                      |                         |                             |                            | Jim                          | Internal | Pamela                          | Russ                               | Robert   | Maude                                     | Daniel P.                    | David                         | Todd                                     |
|--------------------|----------------------|-------------------------|-----------------------------|----------------------------|------------------------------|----------|---------------------------------|------------------------------------|--|---|------------------------------|-------------------------------|--|
|                    |                      |                         |                             |                            | Meszaros                     |          | Lovett                          | Sloan                              | Coy  | Lovelle                                   | Mehan                        | Olson                         | Klingel                                  |
|                    |                      |                         |                             |                            |                              |          | President, Economic Development | President & CEO                    | Senior Vice President - Economic Development           | Executive Director                        | President & CEO              | President                     | President & CEO                          |
|                    |                      |                         |                             |                            |                              |          | The Greater Houston Partnership | St. Petersburg Chamber of Commerce | St. Louis Regional Chamber & Growth Association (RCGA) | Northeast Minneapolis Chamber of Commerce | Missouri Chamber of Commerce | Minnesota Chamber of Commerce | Minneapolis Regional Chamber of Commerce |
| melacayo@yahoo.com | jrivas@proesa.com.sv | pfigueroa@proesa.com.sv | bschimel@webershandwick.com | wmaroni@webershandwick.com | jmeszaros@webershandwick.com |          | plovett@houston.org             | info@stpete.com                    | rcoy@stircga.org                                       | maude@nemplschamber.org                   | dmehan@mochamber.org         | dolson@mnchamber.com          | tklingel@minneapolischamber.org          |

|   | ,   |   |
|---|---|---|
|   |   |   |
| Contact                                   |   |   |
| Bruce Stokes National                     | BS Spoke with Bruce Stokes to schedule  |   |
|   |   |   |
|   |   |   |
|   | · ·   |   |
| Times                                     | meeting with Minister Lacayo on March 11  |   |
| Doug Palmer, Reuters                      | BS Left VM for Doug Plamer re: potential meeting with Minister Lacyo  |   |
| Mark Dradgem, Bloomberg                   | BS Spoke to Mark to arrange phone interview with Minister Lacayo on March 5   |   |
| Doug Palmer, Reuters                      | with Minister Lacayo during his 4-28 visit  |   |
| Nester Ikeda, AP                          | BS Left several messages for Nester and finally arranged interview with Minister Lacayo during his 4-28 visit   |   |
| Neil King Jr., The Wall<br>Street Journal | BS Spoke with Neil King to arrange<br>breakfast with Minister Lacayo on 4-28  |   |
|   |   |   |
| John Henry, Houston<br>Chronicle          | BS Spoke to John Henry regarding a potential meeting with Minister Lacayo   |   |
|   |   |   |
| David Ivanovich, Houston<br>Chronicle     | BS Left voice mail message reagarding meeting with Minister Lacayo  |   |
| Jutta Henning, Inside US<br>Trade         | BS Spoke to Jutta Henning about meeting with the Central American trade ministers when they were in town for congressional meetings on 4-28   |   |
|   | Bruce Stokes, National Journal  Jeff Sparshott, Washington Times  Doug Palmer, Reuters  Mark Dradgem, Bloomberg Doug Palmer, Reuters  Nester Ikeda, AP  Neil King Jr., The Wall Street Journal  John Henry, Houston Chronicle  David Ivanovich, Houston Chronicle  Jutta Henning, Inside US | Bruce Stokes, National Journal  BS Spoke with Bruce Stokes to schedule meeting for Trade Minister Lacayo on March 11  BS Spoke with Jeff Sparshott to schedule meeting with Minister Lacayo on March 11  BS Left VM for Doug Plamer re: potential meeting with Minister Lacayo on March 11  BS Spoke to Mark to arrange phone interview with Minister Lacayo on March 5  BS Spoke to Doug Palmer about interview with Minister Lacayo during his 4-28 visit  Nester Ikeda, AP  BS Left several messages for Nester and finally arranged interview with Minister Lacayo during his 4-28 visit  Neil King Jr., The Wall Street Journal  BS Spoke with Neil King to arrange breakfast with Minister Lacayo on 4-28  John Henry, Houston Chronicle  BS Spoke to John Henry regarding a potential meeting with Minister Lacayo  BS Spoke to Jutta Henning about meeting with the Central American trade ministers when they were in town for congressional |

| 21-Apr |   |   |  |
|--------|---|---|--|
|        | Jim Landers, The Dallas                 | DC Cooks to Lim to among a prosting   |  |
|        | Morning News                            | BS Spoke to Jim to arrange a meeting with Minister Lacayo on 4-28                   |  |
| 21-Apr | T                                       | With Whilister Edeayo on 4-26   |  |
|        |   | DO 1 0 11 11  |  |
|        | Ted Alden, The Financial Tiems          | BS Left voice mail message reagarding   |  |
| 21-Apr |   | meeting with Minister Lacayo  |  |
| 21-Api |   |   |  |
| ,      |   | BS Spoke with Warrne regarding potential  |  |
|        |   | meeting with Minister Lacayo, which he  |  |
|        | Warren Vieth, LA Times                  | was not able to do.   |  |
| 21-Apr | Mark Dradgem,                           | BS Spoke with Marck to arrange for  |  |
|        | Bloomberg                               | meeting with Ministyer Lacayo on 4-27   |  |
|        |   |   |  |
| 21-Apr | Elizabeth Price, Dow                    |   |  |
|        | Jones                                   |   |  |
|        |   |   |  |
|        |   | BS Left voice mail message reagarding   |  |
|        | Ellen Fussell, InTech                   | meeting with Minister Lacayo  BS Spoke with Ellen to arrange meeting with           |  |
|        | Magazine                                | Patricia Figueoa, Executive Director of   |  |
|        |   | PROESA while she was in Raleigh, NC on 4-   |  |
| 6-Apr  | Jim Greer, Houston Business             | Lauren Glassner spoke with Jim about a  |  |
|        | Journal                                 | potential meeting with Patricia Figureora while                                     |  |
| 6-May  |   | she was in Houston on May 11  |  |
|        | Jenalia Moreno, Houston<br>Chronicle    | Lauren Glassner spoke with Jenalia to schedule interview with Foreign Vice Minister |  |
|        | Chionicle                               | Interiano and Patricia Figueroa while they  |  |
| 6-May  | •                                       | were in Houston on May 11   |  |
|        | Margaret Allen, Dallas Business Jouranl | Lauren Glassner spoke with Margaret about a   |  |
|        | Louisiness Jourain                      | potential meeting with Patricia Figureora while                                     |  |
| 6-May  | _, _ ,                                  | she was in Dallas on May 12   |  |
|        | Dianne Solis, Dallas Morning<br>News    | Lauren Glassner spoke with Margaret about a   |  |
|        | 11043                                   | potential meeting with Patricia Figureora while                                     |  |
| 7-May  |   | she was in Houston on May 11  |  |
|        | Cindy Stevens, CE Vision                | Beth Schimel spoke with Cindy to  |  |
|        | Magazine                                | coordinate a meeting with Patricia  |  |
| 04.4   |   | Figueroa while she was in Washington  |  |
| 21-Apr | 1                                       | DC on 4-28  |  |

|        | Erin Corcoron, Customer           | Beth Schimel left a VM reagrding  |  |
|--------|-----------------------------------|---|--|
|        | Relationship Management           | potential meeting wth Patricia Figueroa on  |  |
| 21-Apr | Magazine                          | 4-28  |  |
| 21-Apr | John McClenahen, Industry<br>week | Beth Schimel spoke to John to set up a meeting with Patricia Figueroa while she was in DC on 4-28 |  |
|        | Jennifer O'Heeron, Call           | Beth Schimel sent an email and spoke  |  |
|        | Center Magazine                   | with Jennifer to arrange a meeting with   |  |
|        |                                   | Patricia Figueroa while she was in NY on  |  |
| 18-Mar |                                   | 3-25  |  |
|        | Jennifer Marks, Home              | Beth Schimel emailed with Jennifer  |  |
|        | Textiles Today                    | regarding a potenial meeting with Patricia  |  |
| 19-Mar |                                   | Figueroa while she was in NY on 3-25  |  |
|        | Renee Bennett, LDB                | Beth Schimel sent an email regarding a  |  |
|        | Interior Textiles                 | potenial meeting with Patricia Figueroa   |  |
| 19-Mar |                                   | while she was in NY on 3-25   |  |